

## Commvault Customers and Partners Achieve Simplification, Risk Reduction and Increased Productivity

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TINTON FALLS, N.J., Aug. 23, 2018 /PRNewswire/ -- Commvault (NASDAQ: CVLT), a recognized global leader in backup, recovery, the cloud and data management across any hybrid environment, today announced new customer and partner success stories focused on how Commvault has helped them drive simplification, risk reduction and greater data management efficiencies.



Recently, the company <u>announced</u> simplified product, pricing, and packaging that makes it easier than ever before to buy, implement and sell Commvault solutions. Today, customers are seeing significant benefits from Commvault's ability to streamline data operations, cut costs, and reduce risks associated with key IT challenges like unplanned downtime, data loss and cybersecurity.

"Commvault has simplified the management of our data, reduced our risk of data loss and downtime, and increased our team's productivity," said Michele Buschman, Vice President of information services at America Pacific Mortgage. "With data volumes growing exponentially, cyberattacks on the rise, and several high priority digital transformation projects in progress, we need a powerful, comprehensive and scalable data management solution that enables us to protect our data wherever it resides, reduce time spent on administrative tasks, and activate data for strategic IT initiatives – and Commvault delivers."

Independent research firm, IDC, recently conducted a random <u>survey</u> across Commvault's worldwide customer base to provide a third-party confirmation of the benefits that Commvault can deliver to customers. A new IDC White Paper, commissioned by Commvault, "Quantifying the <u>Business Value of Commvault Software: Worldwide Customer Survey Analysis</u>" summarizes the results of the survey and further reinforces how the company is helping customers navigate their complex data management challenges. According to the study, "Commvault customers have been able to simplify operations, keep costs in check, and lower risk by reducing downtime and operational exposure. They have been able to achieve these benefits while also improving recovery capabilities and data coverage. Customers have been able to drive value back to their organizations through productivity gains in IT staff and across the organization. While organizations may look at such savings as an opportunity to improve the corporate bottom line, many Commvault customers are using these freed-up costs and employee hours to become more agile organizations and to focus on more progressive data transformation."

Commvault is also helping partners enable customers with the capabilities they need to address increased compliance regulations and service level agreements.

"As the IDC White Paper's findings indicate, being able to reduce complexity as well as GDPR compliance risk is of tremendous value to our customers," said Damon Robertson, Managing Director, COOLSPIRIT. "When you add these on top of Commvault's ability to increase uptime, simplify data operations and boost productivity, it is easy to understand why Commvault is an important partner for us."

More information on how Commvault is enabling customers and partners to address their data management can be found on <a href="Commvault.com">Commvault.com</a>. With links to a plethora of embedded videos, stats, infographics and more, Commvault.com offers readers an inside perspective into how Commvault customers were able to drive business benefits using Commvault Software. Readers can explore how Commvault's advances in simplicity, risk reduction and productivity have dramatically helped customers cut costs and increase business value. Visitors to the site will also be able to see how customers are saving on costs, unplanned downtime, and administration, among other benefits. Additionally, Commvault.com will provide color on market drivers and conditions impacting customers today and why these enterprises are choosing Commvault's complete backup and recovery solutions.

## **About Commvault**

Commvault is the recognized leader in data backup and recovery. Commvault's converged data management solution redefines what backup means for the progressive enterprise through solutions that protect, manage and use their most critical asset — their dataCommvault software, solutions and services are available from the company and through a global ecosystem of trusted partners. Commvault employs more than 2,700 highly-skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault visit <a href="https://www.commvault.com">www.commvault.com</a>

## Safe Harbor Statement

Customers' results may differ materially from those stated herein; Commvault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding Commvault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. Commvault does not undertake to update its forward-looking statements. The development and timing of any product release as well as any of its features or functionality remain at our sole discretion.

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