# COMMVAULT (

### President and CEO

Sanjay Mirchandani, who joined Commvault in February, is determined to deliver solutions that impact the business and lives of our customers. He joined Commvault from software maker Puppet, where he served as CEO for more than two years. Prior to that, he spent two decades in senior roles at Microsoft, VMware and EMC.

### **Global Innovation**



State of the art dev centers in Santa Clara CA. New York NY, Tinton Falls NJ, and India.





### **Agile Development**



150+

Average new features introduced each quarter

### **Largest Industry Social Media Followings**





Active on LinkedIn

### **Strong Year-Over-Year Earnings Growth**





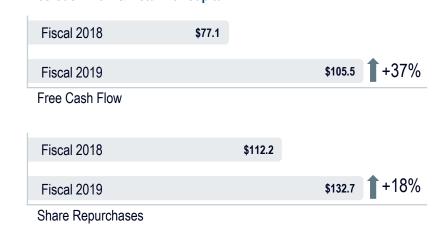
# ~2x increase FY'19 Annual Contract Value ("ACV") \$105.0M

### Revenues

Q4'18	\$184.9
Q4'19	\$181.4  -2%
Q4 Total Revenue	
Fiscal 2018	\$699.4
Fiscal 2019	\$711.0 +2%

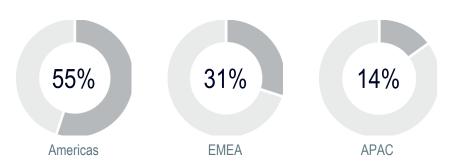
Full Year Total Revenue

# Free Cash Flow & Return of Capital



## **Solid Repeatable Revenue Growth**

FY'19 Software and Product Revenue by Region



<sup>1</sup> Non-GAAP measure which excludes certain items such as stock-based compensation expense, restructuring, and other non-routine expenses. A reconciliation of GAAP to non-GAAP results can be found on our website.