Commvault Names Owen Taraniuk Head of Worldwide Partnerships and Market Development

January 17, 2018

-- Expands Global Partner & Alliance Program to Drive Growth --

TINTON FALLS, N.J., Jan. 17, 2018 /PRNewswire/ -- **Commvault** (NASDAQ: CVLT), a global leader in enterprise backup, recovery, archive and the cloud, today announced the appointment of **Owen Taraniuk** to **Head of Worldwide Partnerships and Market Development** at Commvault, effective immediately. In this new position, Taraniuk will be responsible for leading the creation and execution of Commvault's global go-to-market (GTM) strategy and indirect partnerships.

Taraniuk's 25 years of experience in the technology solutions industry ideally positions him for this new role. His experience includes senior leadership roles for multi-national organizations across EMEA and APJ, including Kofax Inc., Open Text Corporation, Groupe Inova, ABS Group and Dun & Bradstreet Software. Prior to joining Commvault, Taraniuk was the Vice President of Asia Pacific and Japan for EMC[2] Corporation, Enterprise Content Division.

"Owen's appointment signals a strategic shift towards being partner-led with a focus on increasing our investment in alliance and partner relationships whose role in growing and scaling Commvault's global business is critical in our future plan," said Ron Miiller, Senior Vice President of Worldwide Sales for Commvault. "His impeccable track record of success in aligning internal and external teams and his go-to-market thought leadership naturally positions him to drive and elevate our worldwide partner and alliance program to new heights."

Commvault's appointment of Taraniuk underscores the company's strategic business initiative to scale the global partner program, drive growth through a focused route-to-market approach, and bring to market new and unique joint solution offerings that increase value to partners and customers. Commvault's recent launch of ScaleProtect™ with Cisco UCS, a powerfully unique and innovative scale-out data protection solution that combines Cisco's Unified Computing System (UCS) with Commvault HyperScale™ Software, is the latest example of Commvault's commitment to this initiative.

Taraniuk and the Worldwide Partnerships and Market Development team will work closely with Commvault's Solutions Groups and Marketing to jointly align and drive existing and new solutions to market.

"I am excited to be leading this initiative to greatly extend Commvault's global footprint together with partners and customers by aligning our tremendous innovation and leadership in data protection with world-class offerings from leading organizations," explained Taraniuk. "I am grateful for the strong vote of confidence from Ron and Commvault's executive team and look forward to driving new opportunities for growth and revenue with our current and potential partners, through ease of experience and winning solutions. As we continue to deliver customers the industry's best data protection offerings for on-premises, hybrid and multi-cloud environments, we are also deepening and expanding our partner relationships, accelerating Commvault's growth and helping our partners expand their opportunities for revenue as well."

Taraniuk joined Commvault in October 2015 as Vice President of Asia Pacific and Japan. During the last two years, his strategic vision and development of a strong leadership team led to greater cross-functional engagement, an expanded set of partnerships and significant customer growth in the region.

Ralph Nimergood will now serve as Taraniuk's **Chief of Staff** as well as lead the development of a new global shared services group within the Worldwide Partnerships & Market Development Group. Nimergood, who has been named a CRN Channel Chief for three years in a row, will continue to be instrumental in implementing Commvault's indirect strategy and strengthening the company's partner-centric approach.

Recent Strides in Global Partner Program Position Commvault for Continued Growth

Commvault has made tremendous progress in building strategy and engagement in the partner community having grown its base of worldwide alliances, as evidenced by the company recently joining Cisco's Solutions Plus program. As a result of this growing partnership and being on Cisco's Global Price List, it is now easy for Cisco and its powerful network of resellers to sell and deliver Commvault's market-leading data management solutions. Additionally, with the launch of Commvault ScaleProtect™ with Cisco UCS, and recently extended *strategic partnerships with* Microsoft, Oracle, Google, AWS, HPE, Infinidat and other industry leaders, Commvault continues to deepen its industry relationships and integrations to serve the needs of customers.

In addition to these accomplishments in 2017, Commvault has also received a 5-star rating in CRN's 2017 Partner Program Guide, and Commvault'sCathleen Nelson and Regina Wood were recognized as 2017 Women of the Channel by CRN. Commvault continues to innovate the current market and expand into new market areas to become the company that creates and leads demand driven markets.

About Commvault

Commvault is a leading provider of cloud data management solutions, helping companies worldwide activate their data to drive more value and business insight and to transform modern data environments. With solutions and services delivered directly and through a worldwide network of partners and service providers, Commvault solutions comprise one of the industry's leading portfolios in data protection and recovery, cloud, virtualization, archive, file sync and share. Commvault has earned accolades from customers and third party influencers for its technology vision, innovation, and execution as an independent and trusted expert. Without the distraction of a hardware business or other business agenda,

Commvault's sole focus on data management has led to adoption by companies of all sizes, in all industries, and for solutions deployed on premise, across mobile platforms, to and from the cloud, and provided as-a-service. Commvault employs more than 2,700 highly skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault — and how it can help make your data work for you — visit commvault.com.

Safe Harbor Statement: Customers' results may differ materially from those stated herein; Commvault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding Commvault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. Commvault does not undertake to update its forward-looking statements. The development and timing of any product release as well as any of its features or functionality remain at our sole discretion.

©1999-2018 Commvault Systems, Inc. All rights reserved. Commvault, Commvault and logo, the "C hexagon" logo, Commvault Systems, Solving Forward, SIM, Singular Information Management, Commvault HyperScale, ScaleProtect, Commvault OnePass, Commvault Galaxy, Unified Data Management, QiNetix, Quick Recovery, QR, CommNet, GridStor, Vault Tracker, InnerVault, Quick Snap, QSnap, IntelliSnap, Recovery Director, CommServe, CommCell, ROMS, APSS, Commvault Edge, Commvault GO, and CommValue are trademarks or registered trademarks of Commvault Systems, Inc. All other third party brands, products, service names, trademarks, or registered service marks are the property of and used to identify the products or services of their respective owners. All specifications are subject to change without notice.

C View original content with multimedia:http://www.prnewswire.com/news-releases/commvault-names-owen-taraniuk-head-of-worldwide-partnerships-and-market-development-300583703.html

SOURCE Commvault

Media Contact: Leo Tignini, Commvault, 732-728-5378, ltignini@commvault.com, @leotignini ; Investor Relations Contact: Michael Picariello, Commvault, 732-728-5380, ir@commvault.com