



## Commvault Partners with IBM to Deliver Commvault Data Management and Protection to IBM Business Resiliency Services Customers

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- IBM customers can now simplify data management, protection, backup, recovery, migration and indexing of their data, whether it is located on-premises or in the cloud through the Commvault Data Platform --
- Partnership addresses the growing need to manage, protect and migrate cloud data, index and find data for eDiscovery and compliance purposes and implement other digital transformation initiatives that lower costs, reduce risks and improve business outcomes --

TINTON FALLS, N.J., June 26, 2018 /PRNewswire/ -- [Commvault](#) (NASDAQ: CVLT), a global leader in enterprise data management, backup, recovery, archive and the cloud, today announced a new partnership with IBM, in which [IBM Business Resiliency Services](#) will be able to provide a managed service based on the Commvault software portfolio of data management and protection software, including the [Commvault Data Platform](#). With this new relationship, IBM Business Resiliency Services will be able to deliver its global customer base a single powerful platform for managing, backing up, recovering, migrating and indexing of all their data, whether it is located on-premises or in the cloud.



IBM Business Resiliency Services will offer its customers the opportunity to deploy Commvault software on-premises, on infrastructure managed in IBM data centers and in IBM Cloud environments. IBM Business Resiliency Services will offer the software both as a solution or as a managed service. The Commvault software offerings will also enable IBM healthcare customers to manage critical MEDITECH, Epic and other EHR data, as well as medical images, across their healthcare enterprise.

IBM is partnering with Commvault as enterprises increasingly realize that they need a simple, powerful and comprehensive data protection and management platform to reduce complexity in their IT environments. The rise of the digital economy is increasing this complexity, as the amounts and types of data in the enterprise grows, while at the same time the number of sophisticated ransomware and other cybersecurity attacks rise. In addition, the implementation of GDPR and other new data privacy and other regulations, combined with increasingly diverse IT environments that consist of various kinds of on-premises infrastructure and multiple cloud services, are creating greater complexity for enterprises.

"The enterprise finds itself in an era where clients are seeking more simplicity and agility in their data backup and recovery solutions to help enable their digital transformation," said Daniel Witteveen, Vice President, Global Portfolio, IBM Business Resiliency Services. "Seamless integration of IBM and Commvault solutions for on-site or off-site data backup will help deliver a more simplified business continuity model and help reduce operational risks and costs for customers."

With this new partnership, IBM Business Resiliency Services customers can now easily purchase Commvault-powered services through IBM, empowering them with new ways to help maintain business continuity, streamline IT efforts, minimize cybersecurity and regulatory compliance risk, and use data as a business asset by:

- Optimizing backup, archiving, recovery, search and e-discovery operations across applications, databases and endpoints, with specific migration, granular search and other capabilities designed to optimize management of applications such as IBM DB2, [Microsoft Office 365](#), [Microsoft Exchange](#), [Microsoft SharePoint](#), [Microsoft SQL](#), [Microsoft Active Directory](#) and [Oracle](#).
- Implementing comprehensive ransomware, GDPR and other data protection and regulatory compliance strategies that allow them to backup, find, govern and quickly recover data throughout their organization from a centralized portal.
- Enabling hybrid cloud strategies by moving, managing and activating data across on-premises and cloud infrastructures, including IBM Cloud, [Microsoft Azure](#) and [Amazon Web Services \(AWS\)](#) cloud environments.

"As an IBM Business Resiliency Partner, this extended partnership enables SHI to offer a leading data management and protection solution with deep integration into the Microsoft Enterprise," said Ed McNamara, Sr. Director Communications and Marketing, SHI International (IBM AND Microsoft Reseller). "As a result, SHI's customers will have a more streamlined way to acquire and deploy this powerful trifecta of world-class solutions from IBM, Microsoft and Commvault, empowering them to optimize the management and protection of their most vital applications."

"The combination of Commvault's industry-leading data management and protection platform with IBM Business Resiliency Services' vast business continuity expertise will enable IBM customers to more easily manage, protect and archive their enterprise data wherever it is located," said Owen Taraniuk, Head of Worldwide Partnerships and Market Development at Commvault. "By being able to offer their customers Commvault products, IBM Business Resiliency Services experts can better ensure their customers' cybersecurity, regulatory compliance, cloud adoption and other digital transformation initiatives do not result in any disruption to their operations. This new partnership provides IBM Business Resiliency Services experts with the data management platform they need to solve the many IT resilience challenges their customers face as they move to new hybrid cloud environments."

**About Commvault**

Commvault is the recognized leader in data backup and recovery. Commvault's converged data management solution redefines what backup means for the progressive enterprise through solutions that protect, manage, and use their most critical asset — their data. Commvault software, solutions and services are available from the company and through a global ecosystem of trusted partners. Commvault employs more than 2,700 highly- skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault visit [www.commvault.com](http://www.commvault.com).

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