Commvault Announces as-a-Service Portfolio for Commvault Complete Backup and Recovery to Drive Simplicity, Ease of Use and Cost Savings for Customers

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-- Provides customers with industry-leading cloud services for data protection and management that are easy to consume and use with rapid deployment, scalability, and elimination of capital investments --

-- Empowers customers with the flexibility to select an outcome-based service offering that best fits their business needs and use cases --

-- Easy "point and click" delivery model increases time-to-value for customers while reducing technology operating costs on data infrastructure, software, services, training and compliance --

TINTON FALLS, N.J. and NASHVILLE, Tenn., Oct. 9, 2018 /PRNewswire/ -- Commvault (NASDAQ: CVLT), a recognized global leader in backup, recovery, the cloud and data management across any hybrid environment, announced today the Commvault Complete Backup and Recovery as-a-Service (B&RaaS) portfolio. This new portfolio brings organizations of any size the full-featured power of its flagship offering, Commvault Complete Backup & Recovery, with convenient, as-a-service packages that are outcome-driven and simplify data protection and management. The portfolio includes three new cloud-based services – Commvault Complete B&RaaS, Commvault Complete B&RaaS for Virtual Machines (VMs), and Commvault Complete B&RaaS for Native Cloud Applications – providing customers the flexibility to select specific outcomes that best fit their business needs and use cases to drive increased simplicity, ease of use and cost savings. The announcement was made today in Nashville at Commvault GO 2018, the company's annual customer conference.

Building on the success of Commvault Endpoint Data Protection as-a-Service, Commvault B&RaaS gives customers an easy "point and click" delivery model, enabling them to dramatically reduce technology operating costs on data infrastructure, software, services, training and compliance.

Truly Complete Backup and Recovery as-a-Service

Powered by Commvault Complete Backup & Recovery, Commvault Complete B&RaaS includes service options for data management and protection of virtual machines (VMs) and applications on Amazon Web Services (AWS) and *Microsoft Azure, as well as native cloud applications such as Microsoft Office 365™and Salesforce™* Deployed and managed by Commvault on a leading, world-spanning cloud datacenter architecture, customers gain a back-end infrastructure for data protection and management, automatically configured and grown, on-demand. Everything a customer needs to be up and running quickly is included with Commvault Complete Backup and Recovery as-a-Service, including system administration, remote managed services and professional services. For customers with demanding recovery time objectives (RTO), the service also provides for Commvault Hyperscale™ hardware as required, deployed on customer premises. This allows for fast recoveries from local copies as well as the ability to leverage features such as Commvault IntelliSnap™.

Commvault Complete B&RaaS meets the ongoing shift towards outcome-based services, which is forecasted to reach $160 billion in worldwide spending in 2018, an increase of 23.2% over 2017, according to International Data Corporation (IDC). This growth is fueled in part by the increasing demands on organizations to respond faster to capacity or capability needs while addressing ever changing regulatory compliance requirements.

Key Benefits include:

- Cloud-based data protection on-demand
- Consumption-based and cloud-friendly pricing models – customers can "pay as you go" for world-class data management or sign up for fixed-term subscriptions
- Available on AWS Marketplace and many more to come – customers can buy data protection that suits their needs at the same time and place where they buy their infrastructure

Powerful New Service Options from Commvault Just a Click Away

In addition to the Commvault Complete B&RaaS offering, Commvault is also giving customers the flexibility to deploy specific, targeted as-a-Service solutions where needed. This allows customers to focus on specific use cases and expand their use of Commvault as their needs grow. This newly expanded Commvault Complete B&RaaS portfolio spans an organization's hybrid environment via two easy-to-use options:

- **Commvault Complete B&RaaS for Virtual Machines (VMs)**
  - Provides customers an easy "pay-as-you-go" service for modern, simple and cost-effective cloud and VM protection and management on AWS and Microsoft Azure public clouds. Through this powerful outcome-based subscription service, Commvault makes it easy by managing its customers virtual environment and optimizing every aspect of their platforms — from backup and recovery to computing and storage consumption – empowering customers with full control of their virtual infrastructure as it grows and diversifies.
- **Commvault Complete B&RaaS for Native Cloud Applications**

- *Provides backup and recovery services for native cloud application data, including Microsoft Office 365™ and Salesforce™ with advanced features such as long-term retention, compliance and archiving not normally found in a native cloud data management offering.*

"We are excited to bring the best data management and protection solution, on the best infrastructure, in the simplest possible way to our customers," said N. Robert Hammer, chairman, president and CEO of Commvault. "Through the Commvault Complete Backup and Recovery as-a-Service portfolio of services, customers now have the ability to select the right size and mix of capabilities for any IT environment – from the most advanced database integration, to simple cloud-based file storage, automatically configured and grown, on-demand."

Availability:
Commvault Complete Backup and Recovery as-a-Service will be live and available for subscription on the Microsoft Azure Marketplace, the AWS Marketplace and the Commvault Marketplace by December 2018. The new services will also be available for purchase through Commvault's Partner Network with additional options for support, plans and customization.

About Commvault Complete Backup & Recovery
Designed to meet the needs of any size business, Commvault Complete Backup & Recovery covers workloads across all locations: hybrid environments include on-premises and multiple cloud providers; physical servers; virtual machines; applications and databases; endpoint devices; and more. Commvault Complete is aptly named as it also includes disaster recovery capabilities, snapshot management, endpoint user protection, mailbox protection for on-premises, and SaaS offerings, replication, disaster recovery, reporting and integrated archiving.

Commvault GO 2018
Commvault GO 2018 is Commvault's annual customer conference that brings together a global audience of data experts, customers, partners and influencers in the most engaging and entertaining event dedicated to data protection and management. This year's event is being held at the Gaylord Opryland Resort & Convention Center in Nashville, Tenn, on October 9-11. With an inspiring keynote line up including Bill Nye "The Science Guy," entertainer, Steve Connell and globally recognized brands delivering market and customer insights, data experts cannot fail to be inspired as Commvault GO helps them to Picture the Possibilities of how effective data management addresses their ever-changing data and business needs. More information can be found here: https://www.commvault.com/go/agenda.

Take part in and engage with the online conversation across social media by using #CommvaultGO and follow Commvault on:

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About Commvault
Commvault is the recognized leader in data backup and recovery. Commvault's converged data management solution redefines what backup means for the progressive enterprise through solutions that protect, manage and use their most critical asset — their dataCommvault software, solutions and services are available from the company and through a global ecosystem of trusted partners. Commvault employs more than 2,600 highly-skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault visit www.commvault.com

Safe Harbor Statement
Customers' results may differ materially from those stated herein; Commvault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding Commvault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. Commvault does not undertake to update its forward-looking statements. The development and timing of any product release as well as any of its features or functionality remain at our sole discretion.

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