Commvault Unveils New Appliances to Extend the Power of Scale-Out Data Management to Enterprises, MSPs and Remote Offices

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-- Introduces new, higher-capacity Commvault HyperScale™ Appliance to enable enterprises and MSPs to scale-out their infrastructure with cloud-ready all-in-one data management appliances --
-- Launches Commvault Remote Office Appliance to extend the capabilities of Commvault Complete Backup & Recovery™ to smaller remote offices --
-- New appliances extend Commvault's leadership in delivering data management solutions that drive simplification, risk reduction and greater efficiency --

TINTON FALLS, N.J. and NASHVILLE, Tenn., Oct. 9, 2018 /PRNewswire/ -- **Commvault** (NASDAQ: CVLT), a recognized global leader in backup, recovery, the cloud and data management across any hybrid environment, today announced two additions to its family of cloud-ready appliances – the Commvault HyperScale Appliance (model HS3300), an innovative scale-out infrastructure for managed service providers (MSPs) and large enterprises, and the Commvault Remote Office Appliance, a turnkey appliance that enables enterprises to extend Commvault Complete Backup & Recovery solutions to smaller remote offices. The announcement was made today in Nashville at Commvault GO 2018, the company's annual customer conference.

The new appliances build on the current success of the Commvault HyperScale Appliance (model HS1300) by expanding its offerings with both smaller and larger capacity appliances to provide customers more flexibility and choice. The new larger capacity appliance provides integrated scale-out data protection with Commvault HyperScale Technology together with Commvault Complete™ Backup & Recovery, the industry's most comprehensive solution for protecting, managing and using data. The new smaller capacity appliance delivers an integrated remote office solution to simplify remote office management as a part of a centralized hybrid IT strategy built from the larger Commvault HyperScale Appliances. These new additions extend Commvault's leadership in driving simplification, risk reduction and greater data management efficiency from the datacenter and the cloud, and out to remote offices and endpoints.

"Protecting and managing data while simplifying hybrid IT environments consisting of dozens of applications, multiple clouds and petabytes of data, is a significant business and data challenge enterprises are facing today," said Christophe Bertrand, senior analyst, Enterprise Strategy Group. "With these two new appliances, Commvault is expanding their appliance portfolio choices and investing in solutions designed to meet these specific challenges, in order to extend its ability to provide enterprises with complete coverage for their data needs, and use data to improve business outcomes."

A Higher Capacity Commvault HyperScale Appliance

The new Commvault HyperScale Appliance (model HS3300) offers enterprises between 174 to 262 terabytes (TB) of useable capacity in a fully converged appliance that tightly integrates server, storage, and Commvault Complete™ Backup and Recovery. The new appliance's scale-out infrastructure delivers the same "cloud-like" scale, flexibility, and cost benefits of the currently available Commvault HyperScale Appliance for the mid-market (model HS1300), while addressing MSPs' and enterprises' larger workloads.

The new Commvault HyperScale Appliance for the enterprise market provides greater flexibility and choice to enterprises, making it easier for them to deploy converged data management solutions that meets their specific data protection, recovery, governance and service delivery needs.

"There has been extraordinary interest from customers and partners for the Commvault HyperScale Appliance with Commvault Complete for increased simplicity, productivity and efficiency, while also reducing time and effort spent on hardware acquisition, installation and integration, and daily management," said N. Robert Hammer, chairman, president and CEO of Commvault. "With our expanded appliance portfolio, we are able extend our flexible data protection and management consumption model to new use cases and customers -- further empowering enterprises to cut costs, reduce operational complexity and use their data to improve business outcomes."

The New Commvault Remote Office Appliance

For customers looking for an easy to acquire, implement, install and maintain backup and recovery solution for their remote and branch offices, Commvault today also introduced the Commvault Remote Office Appliance. A turnkey appliance, the solution enables enterprises to extend Commvault Complete Backup & Recovery to their remote and branch offices, giving them a consolidated single solution without the complexity and added costs of local IT expertise to setup and operate.

With 5 or 15 TB of useable capacity, the Commvault Remote Office Appliance allows enterprises to protect data locally and copy data to the cloud or datacenter, while managing it centrally, simplifying administration, streamlining processes, and improving data backup and recovery performance. Providing a way to bring remote data under consistent corporate policy management is a high priority for businesses.

Commvault's Appliance Portfolio Packs a Punch with Bundled Technology Features

Commvault's cloud-ready appliances have a distinct advantage over competitive offerings. The cloud-ready nature of the Commvault appliance portfolio provides on-premises scaling similar to cloud environments, while leveraging Commvault's native integration to storing, managing, automating and orchestrating workloads to, between, and in the cloud. Commvault's appliance portfolio provides a combined hardware/software

vehicle through which customers can realize the elasticity benefits of cloud environments and deliver similar benefits in modern, on premises infrastructure. This forms a foundation for an unparalleled, proven solution that combines artificial intelligence and machine learning; cloud orchestration and automation together with a data platform that allows customers to truly know all of their data. This distinguishes Commvault appliance offerings from any of the niche, start-up and legacy players in the data protection market.

In addition to these benefits, the Commvault appliance portfolio provides a number of differentiated features, pricing and licensing options that make its new appliances modern, flexible and attractive offerings for customers. Commvault is delivering enterprises converged data management solutions that provide a truly "complete" backup and recovery solution. In addition, the new appliances give partners flexible new options to expand their relationship with Commvault and grow their business.

"Commvault's Hyperscale offering has enabled our customers to strategically decouple their data strategy from their infrastructure to better support cost, business efficiency and compliance requirements," said Damon Robertson, CEO, COOLSPIRiT. "The new appliance options now available means it is much easier to position more differentiated, requirement specific, benefits across a wide range of customers while expanding the strategic value and relevance of our offerings to them."

"These two new appliances build on the success that Commvault has achieved with the introduction of its HyperScale Technology and enhancements to its partner program," said Cheryl Neal, Vice President Data and Networking Solutions, Tech Data. "This type of continued innovation helps us provide even more value when delivering Commvault data solutions to our customers."

Building on Commvault's Recently Announced Portfolio
Commvault's recently [simplified product portfolio](#) (Commvault Complete Backup & Recovery, Commvault HyperScale Technology, Commvault Orchestration, and Commvault Activate) brings together comprehensive backup and recovery and data management, including storage infrastructure, service delivery orchestration and data governance. The portfolio also features straightforward pricing and licensing, making it easier for enterprises to implement comprehensive data management strategies for Hybrid IT environments than ever before. All of the products in the portfolio incorporate innovative artificial intelligence technologies that automatically learn and adapt to an enterprise's data management behavior, helping streamline IT operations while gaining more value from their data.

The new simple product portfolio upends the "status quo" of the backup and recovery market, which in the past has required customers to acquire many point solutions, inclusive of new emerging backup vendors. In addition, it addresses one of the key hybrid IT challenges faced by todays' global digital enterprises – how to protect and manage data in ways that meet the needs of the business across locations, infrastructures, data types, and at scale. Many point products are tied to legacy infrastructure, creating silos of data that limit enterprises' agility, lower productivity, and increase risk.

Commvault GO 2018
Commvault GO 2018 is Commvault's annual customer conference that brings together a global audience of data experts, customers, partners and influencers in the most engaging and entertaining event dedicated to data protection and management. This year's event is being held at the Gaylord Opryland Resort & Convention Center in Nashville, Tenn, on October 9-11. With an inspiring keynote line up including Bill Nye "The Science Guy," entertainer, Steve Connell and globally recognized brands delivering market and customer insights, data experts cannot fail to be inspired as Commvault GO helps them to Picture the Possibilities of how effective data management addresses their ever-changing data and business needs. More information can be found here: https://www.commvault.com/go/agenda.

Take part in and engage with the online conversation across social media by using #CommvaultGO and follow Commvault on:

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Availability
The Commvault Remote Office Appliance is available now directly through Commvault or through the company's global ecosystem of partners. The new Commvault HyperScale Appliance (model HS3300) will be available in December 2018.

The Commvault appliance portfolio includes: the Commvault HyperScale Appliance (model HS3300), the Commvault HyperScale Appliance (model HS1300) for midmarket enterprises and the Commvault Remote Office Appliance (model HS1100).

About Commvault
Commvault is the recognized leader in data backup and recovery. Commvault's converged data management solution redefines what backup means for the progressive enterprise through solutions that protect, manage and use their most critical asset — their dataCommvault software, solutions and services are available from the company and through a global ecosystem of trusted partners. Commvault employs more than 2,600 highly-skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault visit www.commvault.com

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Media Contact: Leo Tignini, Commvault, 732-728-5378, ltignini@commvault.com, @leotignini; Investor Relations Contact: Michael Picariello, Commvault, 732-728-5380, ir@commvault.com