



## Commvault Names Carmen Sorice III To Lead Worldwide Partner Success

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**-- Industry veteran joins Commvault team to increase focus on partner enablement, drive revenue growth with joint solutions --**

TINTON FALLS, N.J., Dec. 19, 2018 /PRNewswire/ -- [Commvault](#) (NASDAQ: CVLT), a recognized global leader in backup, recovery, the cloud and data management across any hybrid environment, today announced the appointment of Carmen Sorice III as Vice President of Worldwide Route Services, responsible for driving Commvault's global partner engagement, experience, growth and the overall success of Commvault's partners.



In this newly created leadership role, Sorice will focus on partner enablement, demand generation, partner programs and operations. He will be guiding the company's sales teams in how to best work with and support the partner ecosystem as part of Commvault's strategic commitment to being a more partner-led business. The company has broadly expanded its dedication to partners through significant investments in personnel, programs and resources, all of which put partners firmly at the center of Commvault's go-to-market strategy with an even stronger foundation for mutual success.

This appointment is yet another example of Commvault's commitment to its partners as the company continues to attract executive talent to help build and advance its global partner program. Reporting to [Owen Taraniuk](#), Head of Worldwide Partnerships and Market Development, Sorice joins recently named channel leaders [Wenceslao Lada](#) as Vice President, Worldwide Alliances, [Rick Fairweather](#), Vice President of Americas Channels and [Mark Fong](#), Vice President of Asia Pacific Channels and Alliances, as part of Commvault's new and growing partner organization.

"Commvault has undertaken a major redeployment of resources across its sales, partner and field marketing organizations to create new teams dedicated to Commvault's Alliance Partners, Value Added Resellers and Distributors, Service Providers and Global Systems Integrators," said Taraniuk. "Commvault has improved all aspects of partner engagement to make it easier to do business with Commvault, understand our product offerings, and take full advantage of the growing opportunities with customers in the backup & recovery and data management markets."

"We value our strategic partnership with Commvault and we are already seeing the results of the new partner success function led by Carmen," said Vincent Chang, President, Arrosoft Solutions LLC. "Commvault is actively demonstrating its commitment to being a partner driven company. We are excited about collaborating with Commvault to leverage modern technology and our vast collective experience to help our customers protect their data and to generate increased awareness and demand for our integrated solutions."

Sorice has a long track record and experience in creating and scaling businesses for leading service providers and enterprise technology companies, including AT&T, Bell Laboratories, Alcatel Lucent, and SunGard Availability Services. Prior to joining Commvault, Sorice founded and led Qlarity LLC, a professional services firm focused on helping partners and enterprises navigate through the chaos of digital transformation. Sorice's success in building channel businesses has been recognized by CRN, which named him to their list of Top 20 Networking Channel Chiefs in 2008, Top 20 Storage Channel Chiefs in 2009 and 2010, and Channel Chief in 2013, 2014, 2015, 2016, and 2017. Carmen is also a two-time recipient of the Informa/Virgo Publishing Circle of Excellence Award for vision, innovation and advocacy in the channel. Carmen has served on multiple industry advisory boards including Penton Channel Partners, Baptie Channel Focus, and the CompTIA Vendor Advisory Council.

"Commvault has proven that it is dedicated to bringing its solutions to market with partners and I am excited to be driving new opportunities for growth and revenue with our current and potential partners, through ease of experience and our industry-leading products," said Sorice. "Commvault's goal is to be the partner of choice for backup and recovery and data management. Making it easier to sell, implement and manage Commvault solutions will enable our partners to deliver enhanced value to our mutual customers."

### About Commvault

Commvault is the recognized leader in data backup and recovery. Commvault's converged data management solution redefines what backup means for the progressive enterprise through solutions that protect, manage and use its most critical asset — its data. Commvault software, solutions and services are available from the company and through a global ecosystem of trusted partners. Commvault employs more than 2,500 highly-skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault visit [www.commvault.com](http://www.commvault.com)

### Safe Harbor Statement

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