

# CommVault Expands Two-Tier Distribution Strategy Through Arrow Enterprise Computing Solutions

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OCEANPORT, N.J., and ENGLEWOOD, Colo., March 12, 2007 /PRNewswire-FirstCall via COMTEX News Network/ -- CommVault(R) (Nasdaq: CVLT), a leading provider of Unified Data Management(R) solutions, and Arrow Electronics, Inc. (NYSE: ARW), through its Arrow Enterprise Computing Solutions (ECS) business unit, today announced that they have signed a wide-ranging distribution agreement. The agreement covers North American commercial markets and initially designates Arrow as the exclusive value-added distributor for CommVault's full suite of award-winning enterprise data management products and services.

As CommVault continues to expand its global footprint, this is the latest in a series of worldwide agreements that mark its commitment to developing a more efficient and effective two-tier channel distribution strategy. The relationship enables CommVault to reach more resellers and end users through Arrow ECS' extensive relationships with more than 7,500 reseller partners and its broad scale. It also gives CommVault access to Arrow ECS' community of storage resellers and systems integrators who fit the company's ideal channel partner profile of having a strong storage practice focused on data migration, data archive, compliance, disaster recovery and business continuity planning.

"Expanding our channel strategy with an experienced and efficient distribution partner like Arrow ECS is a key part of our growth strategy and we are excited about the potential of this relationship for both companies," said Ron Miiller, CommVault's vice president of North American sales. "As enterprise market demand for CommVault products continues to increase, Arrow ECS is well-equipped to support our growing number of transactions. Moving our channel business through Arrow ECS is an obvious step to accelerating CommVault's reach into the market."

Through the agreement, over 100 CommVault Bronze, Silver and Gold level resellers will be transferred to Arrow ECS and will gain a new level of support in the form of Arrow ECS' outstanding engineering, marketing, financing, certification and training services. They will also gain access to Arrow ECS' extensive line card of more than 75 computer product brands.

CommVault software complements Arrow ECS' major storage hardware lines including HP and Network Appliance, thereby enabling Arrow ECS to offer a range of enterprise data management solutions across its partner community to help address customer needs and capture more sales revenue.

"We are delighted to offer CommVault's suite of data management solutions to our partners and to be able to help CommVault's existing channel partners build out their enterprise data management practices," said Lance Sedlak, general manager for Arrow ECS' software group. "As data requirements grow more rapidly, Arrow ECS is committed to delivering industry-leading solutions for the storage management and other high-growth software markets to meet the needs of our partners and their customers."

CommVault's data management products will be available through Arrow ECS beginning April 2, 2007.

### About Arrow ECS

Arrow ECS, a business unit of Arrow Electronics, Inc. (NYSE: ARW), provides enterprise and midrange computing products, services and solutions to value-added resellers, system integrators, and independent software vendors. Based in Englewood, Colo., Arrow ECS connects its customers to an exclusive network of the world's foremost technology suppliers, including HP, IBM, Sun Microsystems, EMC, NetApp, Hitachi Data Systems, and other leading storage networking, software, and security suppliers. Arrow ECS reported \$2.8 billion in worldwide computer products sales in 2006. Visit us at <a href="http://www.arrowecs.com">http://www.arrowecs.com</a>.

#### About CommVault

CommVault(R) provides Unified Data Management(R) solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. The CommVault(R) QiNetix(TM) platform, based on CommVault's Common Technology Engine(TM), integrates Galaxy(R) backup and recovery, snapshot management and recovery, remote replication, active data migration and archiving, e-mail compliance, enterprise service level management and reporting and storage resource management software solutions. The QiNetix unified approach is designed to allow customers to add/integrate QiNetix components, at a fraction of the time, effort and money required by separate point products.

Information about CommVault is available at <a href="http://www.commvault.com">http://www.commvault.com</a> or by calling 732- 870-4000. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States. (cvlt-pt)

## Safe Harbor

This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding CommVault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. CommVault does not undertake to update its forward-looking statements.

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## SOURCE CommVault

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