

# CommVault and NetApp Sign Deal to Offer Low-Cost, High-Performance Data Protection to the SMB Market

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-- Galaxy Express Offering with New StoreVault™ S500 Addresses Key SMB Pain Points Around Backup and Restore, at an Affordable Price --

Oceanport, NJ and Sunnyvale, CA — July 24, 2006 —CommVault, a provider of Unified Data Management<sup>™</sup> solutions, and Network Appliance, Inc. (NASDAQ: NTAP) today announced that they have signed an agreement to deliver CommVault® Galaxy Express Backup & Recovery software with the StoreVault S500 all-in-one network storage appliance, providing the ultimate in low-cost, reliable data protection and network storage functionality for small and medium-sized businesses (SMBs).

As data protection continues to be a major challenge for SMB customers today, StoreVault, a NetApp division, and CommVault are teaming to enhance backup processes by enabling high-performance backup in heterogeneous network storage environments that consist of multiple operating systems, protocols and networks. As the first provider of network data management protocol (NDMP) data protection for the StoreVault S500, CommVault brings superior technology and complementary value to SMB customers. NDMP provides SMB customers a common architecture for intelligent, efficient network-based backup. The combination of both offerings provides an end-to-end backup solution with enterprise-proven network storage capabilities that is attractively priced for cost-sensitive SMB customers.

The StoreVault S500 provides advanced data protection with patented NetApp® Snapshot<sup>™</sup> technology for efficient, frequent backup with up to 255 Snapshot copies, compared to 8 to 64 snapshots from competitive solutions. The addition of CommVault's Galaxy Express product provides SMBs advanced data protection with leading backup and restore capabilities, including the ability for disk-to-disk backup or traditional backup to a SCSI-attached tape device.

In addition, as their needs evolve and their businesses grow, SMBs can upgrade painlessly with a simple 'unlock' license key from Galaxy Express to the enterprise-level protection offered by CommVault's full-featured Galaxy Backup & Recovery. SMBs can maintain full recoverability of existing backup stores as they grow, retaining investments in training, administration and operational expertise and avoiding the traditional upgrade challenges posed by most competing products.

The availability of the CommVault Galaxy Express Backup & Recovery for the StoreVault S500 expands the CommVault and NetApp relationship from enterprise to SMB network storage solutions. With the availability of CommVault Galaxy Express Backup & Recovery for the StoreVault S500, both companies are demonstrating their commitment to make advanced data protection technology affordable for SMB customers.

"With Galaxy Express and the StoreVault S500, CommVault and NetApp are addressing SMB customers' greatest pain points – meeting backup windows, shrinking restore times, managing costs and reducing complexity," said Greg Schulz, founder and senior analyst, the StoragelO group. "This partnership brings to SMBs enterprise functionality at a reasonable price, along with a choice in how and where to store as well as manage backups. The joint offering enables disk-based backup and restore, along with support for tape, tape libraries and NDMP capabilities all based on a single core engine that can scale from SMB to enterprise-level environments via a key-enabled upgrade. StoreVault with Galaxy Express bundles enterprise class functionality to address SMB data protection requirements without enterprise costs to enable significant TCO benefits."

# StoreVault and CommVault Provide Powerful Formula to Solve SMB Data Protection Problems

Customers such as Blue Gecko, a Seattle-based provider of managed and hosted IT Infrastructure solutions, deployed the StoreVault S500 with CommVault Galaxy Express to provide a reliable, rock-solid data protection solution for their infrastructure.

"Our customers trust us to host and manage their critical IT infrastructures and data," said Chuck Edwards, principal of Blue Gecko. "The combination of the StoreVault S500 with CommVault Galaxy Express offers a compelling, low cost, reliable data protection solution that has simplified and improved our backup and restore processes. We have built our business by delivering 100 percent availability to our SMB customers and we're very pleased with the ease of integration and the ability to leverage our existing infrastructure investments."

Incentra Solutions, StoreVault channel partner and local solution provider for Blue Gecko, tested and installed the StoreVault S500 with CommVault Galaxy Express. "The StoreVault S500 with CommVault Galaxy Express enables us to provide enterprise-level technology to our small and medium business customers," said Barry Andersen, senior vice president, Strategic Partnerships, Incentra Solutions. "We like the full range of data protection offered with this solution, including NDMP. Now SMBs can get secure backup and recovery that are more efficient, simple and affordable than ever before.

"CommVault welcomes the opportunity to work closely with NetApp to deliver this key solution to the SMB marketplace. CommVault has long been recognized in the industry as a leading NDMP provider for NetApp solutions. The NetApp decision to partner with CommVault is a direct result of our years of partnership in the enterprise," said David West, vice president, marketing and business development, CommVault. "With CommVault's Unified Data Management framework, StoreVault SMB customers using Galaxy Express have investment protection as they can easily upgrade Galaxy Express to our full Galaxy Backup and Recovery product, seamlessly, with no disruption. This is a key total cost of ownership (TCO) value unmatched in the SMB segment."

"Providing our SMB customers with a backup solution that includes critical NDMP support will deliver tremendous added value for both SMB customers and our channel partners," said Sajai Krishnan, general manager, StoreVault. "CommVault, with its proven Galaxy Express software, is the first to deliver this NDMP functionality to our growing base of SMB customers. Many of our customers rely on CommVault to provide superior backup & recovery, and this partnership signals our commitment to choose the strongest partners to serve the needs of the SMB market."

The agreement contains no minimum volume or dollar commitments.

### **Availability and Pricing**

CommVault Galaxy Express is available immediately for the StoreVault S500 in the United States from qualified StoreVault VARs. Specific pricing is available at <a href="http://www.storevault.com/specialoffers">www.storevault.com/specialoffers</a> or directly from StoreVault VARs. Resellers can access the StoreVault Web portal at <a href="http://partners.storevault.com">partners.storevault.com</a> to view and take advantage of promotional pricing opportunities for CommVault Galaxy Express when sold with the StoreVault S500. For more information on CommVault Galaxy Express, call 1.888.746.3849 or visit www.commvault.com.

# About CommVault

CommVault provides Unified Data Management<sup>™</sup> solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. The CommVault® QiNetix<sup>™</sup> platform, based on CommVault's Common Technology Engine, integrates Galaxy backup and recovery, snapshot management and recovery, active data migration and archiving, e-mail compliance, enterprise service level management and reporting and storage resource management software solutions. The QiNetix unified approach is designed to allow customers to add/integrate QiNetix components, at a fraction of the time, effort and money required by separate point products.

Information about CommVault is available on the World Wide Web at www.commvault.com or by calling (732) 870-4000. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States.

#### **About Network Appliance**

Network Appliance is a world leader in unified storage solutions for today's data-intensive enterprise. Since its inception in 1992, Network Appliance has delivered technology, product, and partner firsts. Information about Network Appliance<sup>™</sup> solutions and services is available atwww.netapp.com.

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