



## CommVault Names Incentra Solutions as First National U.S. Reseller

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Expanded Channel Program Delivers High-Touch Partner Incentives Including National Level Sales Engagement Programs, Co-Marketing Opportunities and Strategic Planning

OCEANPORT, N.J. & BOULDER, Colo.--(BUSINESS WIRE)--March 25, 2008--CommVault (NASDAQ:CVLT) today named Incentra Solutions (OTCBB:ICNS), a leading supplier of IT products and services and one of the largest resellers of CommVault software in the Americas, as its first national U.S. reseller. Building on the two companies' existing software-as-a-service (SaaS) partnership, this expanded field engagement recognizes Incentra's commitment to bringing CommVault(R) solutions to market with reward incentives such as high-touch sales enablement and marketing programs.

Incentra has experienced tremendous growth as one of the largest systems integrators focused on the mid-tier market place. Incentra's recurring services revenue, including managed services and first call solutions, has grown 67 percent year over year. With over 70 sales people and 100 engineers available to develop and pursue new opportunities for both companies, the combined forces significantly expand CommVault's market reach. Incentra's direct sales force and strong technical infrastructure provide customers with a diverse solution mix to address their server, storage, and IT needs. As storage needs skyrocket, the partnership provides expanded sales and support resources to meet growing customer demands for storage and data management solutions.

"CommVault is committed to investing in the channel as a means to empower our partners, to create revenue opportunities for them, and ultimately to drive partner profitability," said Stephen Matheson, vice president, Americas Channel Sales for CommVault. "Building a program that rewards partners that invest in us, and vice-versa, is key to our channel strategy. As such, I'm delighted to name Incentra as our first national reseller in the U.S. We are excited about the depth and reach their sales organization offers, as well as their expertise in storage and data management."

Since end users often prefer to deal with a single local source for many of their data management needs, the national reseller designation positions Incentra as more than just a reseller of technology. In addition to offering the complete CommVault Simpana(R) suite of backup, replication, archive, search and resource management software in combination with some of the industry's premier storage management technologies, Incentra will lead initial sales and design discussions with CommVault-accredited sales and technical teams, provide professional installation services and handle first line technical support. For customers looking for an end-to-end storage solution, Incentra's one-stop shopping approach can help drive sales and revenue for both companies.

"Together, Incentra's field expertise and CommVault's software are a natural fit for data management in multiple markets," said Shawn O'Grady, president and chief operating officer, Incentra. "Incentra has considerable experience in offering complete IT solutions. As one of the leading manufacturers in the storage market, CommVault makes a lot of sense to customers looking for end-to-end data management solutions. While there are a lot of choices on the market today, because of the reliability and value inherent in Simpana's unique single platform approach, we can lead with CommVault software which greatly complements many of our existing services offerings. We look forward to optimizing new market opportunities through our relationship with CommVault."

As a national reseller, Incentra will enjoy comprehensive training, accreditation and certification, direct contact with dedicated CommVault sales and pre-sales teams including specialized Archive resources, as well as professional services support to assist with lab testing, shadow engagements and pass-through services. Incentra has also accepted an invitation to work with CommVault and Arrow ECS to go to market with a CommVault Simpana and HP storage hardware solution to pursue archive opportunities.

According to Paul Myerson, senior channel analyst, Enterprise Strategy Group, "This announcement goes a long way toward proving CommVault's continued investment in its channel. As CommVault's channel program continues to evolve, channel partners are likely to see greater benefits from working with CommVault including improved sales, technical and marketing support. In turn, this provides CommVault a way to extend its market reach so that more partners can get access to CommVault's expertise and customers can get access to their products and services. This is the kind of partner program evolution that ESG recognizes as critical to enterprise success in the market."

### About Incentra Solutions

Incentra Solutions, Inc. ([www.incentrasolutions.com](http://www.incentrasolutions.com)) (OTCBB:ICNS) is a provider of complete IT solutions and services to enterprises and managed service providers in North America and Europe. Incentra's complete solution includes managed services, professional services, hardware and software products with the Company's First Call and Enhanced First Call support services, IT outsourcing solutions and financing options.

### About CommVault(R)

A singular vision -- a belief in a better way to address current and future data management needs -- guides CommVault in the development of Singular Information Management(R) solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana(R) software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at [www.commvault.com](http://www.commvault.com). CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States. (cvlt-pt)

### Safe Harbor Statement

This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding CommVault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. CommVault does not undertake to update its forward-looking statements.

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