



CommVault Named a CRN Emerging Tech Vendor

July 22, 2008

Data Protection Leader Recognized for Innovative, Reliable Technology and Commitment to Channel

OCEANPORT, N.J.--(BUSINESS WIRE)--July 22, 2008--CommVault (NASDAQ: CVLT):

- CommVault (NASDAQ: CVLT) today announced it has been selected by Everything Channel as a CRN Emerging Tech Vendor for its CommVault(R) Simpana(R) 7.0 Software suite. CRN's Emerging Tech Vendor list captures companies that are delivering high margins for solution providers with innovative and easy-to-use technology that is more attractive than industry giants.
- While the number of CommVault's enterprise deals, which consist of software transactions greater than \$100,000, grew 51% in fiscal year 2008 and accounted for 41% of license revenues in the quarter ended March 30, 2008, in addition to the CRN Emerging Tech Vendor list, CRN acknowledged CommVault for its work serving the midmarket as well, as one of the "Hottest Midmarket Companies Right Now."
- The CommVault Simpana software suite, adopted by thousands of customers since its introduction in July of last year, helps address the problems end-users face as they try to manage data to fulfill their current data protection, risk mitigation, disaster recovery, or archive and compliance requirements. CommVault sells the Simpana software suite to both end users and as a licensed application for channel partners looking to offer advanced data and information management software as a service (SaaS).
- CommVault's unique Singular Information Management(R) approach transforms the way customers manage and access their information by providing a single, holistic view across application silos and storage tiers through a single data and information management platform. Today, customers can take advantage of CommVault technology to streamline storage management, improve data reliability and service levels and reduce the cost of protecting IT infrastructures. This approach not only helps IT organizations improve the access and availability of data but also lowers infrastructure complexity and costs while enabling customers to better respond to new business demands.
- CommVault's on-going success can be attributed to the contributions of its reseller partners. Through The CommVault Partner Network, CommVault provides sales, technical resources and support to train resellers and support their selling and services efforts. The CommVault Partner Network and new developments in the partner program will also allow top VARs increased access to Microsoft selling tools in North America through VAR-led seminars and campaigns.
- According to CRN, vendors who make the CRN Emerging Tech Vendor list must have, among other things, an established solution provider program, formal guidelines for recruiting channel partners and must not be a dominant market share player. Final selection to the Emerging Tech Vendor list was made at the discretion of the CRN editorial team after a review of the submitted information and conversations with current or targeted partners.

Supporting Quotes

- "New and innovative vendor partners can help spur profitable new ideas that Solution Providers can use to build revenue and customer loyalty, and the CRN Emerging Tech Vendor list is where Solution Providers go to find these vendors," said Robert C. Demarzo, senior vice president and editorial director, Everything Channel editorial.
- "We are honored to be named to the CRN Emerging Tech Vendor list, and are pleased to see ongoing interest and channel momentum surrounding our Simpana software suite," said David West, CommVault's vice president of worldwide marketing and business development. "This recognition is further validation of our continued commitment to providing an expansive partner ecosystem with a focused product strategy built on our market-leading data and information management software."

Supporting Resources

- To join CommVault's PartnerAdvantage(TM) Program
- Learn how to get exclusive CommVault inner-circle access to Microsoft selling tools
- CommVault and Incentra expand relationship
- CommVault and Arrow partner to deliver mid-size enterprise archive solutions bundles

About CRN

CRN provides solution providers and technology integrators with the crucial information and analysis they need to drive their company's sales. As an advocate for and voice of the IT channel, solution providers turn to CRN first for immediate information. Celebrating its 25th year, CRN is the most trusted source for channel professionals. CRN can be found on the web at www.channelweb.com.

Everything Channel (www.everythingchannel.com, www.channelweb.com)

Everything Channel, formerly CMP Channel, is the global leader in technology sales and serves as the one stop shop for the sales channel that drives 75 percent of technology sales throughout the world. IT suppliers and Solution Providers turn to Everything Channel to manage and accelerate their business. Everything Channel provides the answer to strategy and branding, online marketing, research/market intelligence, lead generation, branded and custom events, education and workflow tools targeted to those who buy and sell through the Channel. Everything Channel is a subsidiary of United Business Media (<http://www.unitedbusinessmedia.com/>), a global provider of news distribution and specialist information services with a market capitalization of more than \$2.5 billion.

About CommVault

A singular vision -- a belief in a better way to address current and future data management needs -- guides CommVault in the development of Singular Information Management(R) solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana(R) software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at www.commvault.com. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States.

Safe Harbor Statement

Customers' results may differ materially from those stated herein; CommVault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding CommVault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. CommVault does not undertake to update its forward-looking statements.

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