



## CommVault and Dell to Help Companies Simplify Data Management, Access and Protection

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### -- New Dell Offering Embeds CommVault Simpana Software; Removes Costly and Complex Barriers to Deploying Scalable Disk-Based Backup and De-duplication Solutions --

OCEANPORT, N.J., Oct 08, 2008 (BUSINESS WIRE) -- CommVault (NASDAQ: CVLT):

-- CommVault today announced that it is teaming with Dell to offer a new integrated backup-to-disk solution that will give small- and medium-sized (SMB) companies better assurance that mission-critical data is protected, available and accessible.

-- This offering is built on the new Dell(TM) PowerVault(TM) DL2000, the industry's first customer-installable, integrated software and hardware solution powered by the award-winning CommVault(R) Simpana(R) 7.0 software, and provides a comprehensive disk-to-disk based solution to help customers implement and leverage a data management strategy that is simpler and more cost-effective to deploy.

-- The DL2000 lowers the cost and complexity barriers of entry for companies looking to increase the speed and reliability of their backups, reduce their storage footprint and centralize the protection of remote sites.

### Innovative Disk-Based Backup Technology Improves and Simplifies Backup Operations

-- Organizations typically buy and use significantly more storage than they actually need due to redundant data and inefficient data management. The Dell PowerVault DL2000, powered by CommVault Simpana software, can help to reduce costs and prevent unnecessary expenditures with features that include:

- Available Built-in De-duplication  
Retains More Recovery Points on Less Disk - Eliminates redundant copies including files, emails and documents to enable efficient, scalable, and space-optimized data management for physical or virtual servers.
- Consolidated Management, Reporting and Maintenance - The Simpana software's centralized management console allows users to set backup tasks and policies for system monitoring and maintenance for local or remote physical or virtual servers.
- Single Step Granular Recovery Delivers up to 77 percent Faster Restores - The DL2000 couples the performance of disk-based recovery with application aware protection policies to deliver cross-server, cross-version and even cross-platform file, email, document or Active Directory attribute level restores.
- "Assist & Accelerate" upgrades of Windows, Exchange and SharePoint - Restore items forward from prior versions of critical applications (e.g. Exchange Server 2003 items restored directly to Exchange Server 2007).
- Synthetic Full Backups Reduce Performance Impact and Backup Windows - To minimize the performance impact on production servers and networks, off-host techniques such as synthetic full jobs are used to generate new full backup copies to support tape DR or vaulting needs.
- Automated Storage Policies Simplify Tiered Storage Management - Reduce the retention cost of ownership as data is automatically moved from disk-to-disk based on user-defined storage policies and without impacting application servers.

### Advanced Archive and Replication Features Enable More Efficient Data Management

-- Leverage more value from the DL2000 investment by deploying the advanced data management options in the DL2000, to help contend with data growth and scale:

- File and Email Archival Agents Reduce Primary Storage Use - CommVault's File and Email Archiver software moves older data from servers and archives it for automatic recall, freeing space on production servers while delivering faster backup and recovery.
- Distributed Protection of Branch Offices - Pair Dell PowerVault DL2000s using CommVault's Data Replication software across geographically distributed sites to efficiently replicate de-duplicated backups to a centralized DR site for active recovery

-- or copy to tape.  
Continuous  
Data Protection for Critical Applications - Use  
CommVault's Data  
Replication software to provide byte-level replication of key  
application and file data over secure wide-area connections back  
to a Dell PowerVault DL2000.

#### Longstanding Relationship Between Companies Offers Customers Unique Benefits

- To date, the longstanding relationship between the two companies has enabled thousands of customers to reap the benefits of CommVault's unique Singular Information Management(R) approach and Dell storage solutions.
- As a Dell OEM partner, CommVault worked closely with Dell to co-develop this offering, enabling customers to seamlessly leverage faster disk-based backups and rapid restore recoveries with best-of-breed management capabilities inherent in both companies' product families.
- The Dell PowerVault DL 2000, powered by CommVault Simpana software, is expected later this month.

#### Supporting Quotes

- "This latest CommVault integration into the long-awaited addition for Dell customers further emphasizes CommVault's close partnership with Dell and our commitment to providing holistic data management solutions. We are honored that Dell saw Simpana 7.0 as a natural fit for its new product lineup. Now, Dell and CommVault customers can deploy and manage disk-based backup quickly for immediate and positive impact to their business and IT operations," said Dave West, vice president of marketing and business development, CommVault.
- "The teaming of CommVault and Dell to deliver a comprehensive, fully-integrated disk-based data protection solution streamlines deployment and simplifies data management for enterprise and SMB organizations. Dell's partnership with CommVault is a testament to the companies longstanding relationship and validation of CommVault's technology expertise," said Lauren Whitehouse, analyst with Enterprise Strategy Group.
- "Customers are looking for easy-to-deploy full-service backup and recovery solutions that help maximize resources and make their jobs easier," said Darren Thomas, vice president and general manager. "The DL2000 combines our PowerVault storage with CommVault's advanced Simpana software -- including de-duplication capabilities - into a single, integrated package to help simplify and automate these processes. We've done the integration so our customers don't have to."

#### Supporting Resources

- Read about the CommVault and Dell partnership
- Learn about CommVault Simpana 7.0 Software Suite
- About CommVault

A singular vision -- a belief in a better way to address current and future data management needs -- guides CommVault in the development of Singular Information Management(R) solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana(R) software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at [www.commvault.com](http://www.commvault.com). CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States. (cvlit-pt)

#### Safe Harbor Statement

Customers' results may differ materially from those stated herein; CommVault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding CommVault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. CommVault does not undertake to update its forward-looking statements.

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SOURCE: CommVault

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