



CommVault and NetApp Broaden Strategic Relationship to Deliver Enhanced Archiving Capabilities

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-- Industry Leaders Offer Better Compliance and eDiscovery Capabilities, Built on CommVault Simpana Software and NetApp Unified Storage Architecture --

OCEANPORT, N.J., Nov 11, 2008 (BUSINESS WIRE) -- CommVault (NASDAQ:CVLT):

-- CommVault today announced that it is enhancing its strategic relationship with NetApp to better address archive concerns as they relate to storage optimization and eDiscovery. NetApp selected CommVault as one of the few vendors to enter into its Strategic Alliance Partnership.

-- NetApp recognized CommVault as a strategic partner because of its next-generation capabilities, which are part of the CommVault(R) Simpana(R) 7.0 software suite. Unique in the marketplace, the Simpana suite, working in conjunction with NetApp(R) storage solutions, provides customers with archiving, backup and search from a single platform, while increasing storage efficiencies and driving down associated archiving costs.

-- In recent years, requirements for archiving, compliance and eDiscovery, including changes to the Federal Rules of Civil Procedure, which regulate Electronically Stored Information (ESI), have become more complex and interrelated. While competing solutions typically have taken a point product approach, the Simpana suite, with its Singular Information Management(R) approach, better addresses the way organizations manage the retention, access and compliance of data without sacrificing cost and performance.

-- Through joint development, the Simpana suite integrates tightly with NetApp SnapVault(R) and SnapMirror(R) offerings to provide the right mix of data efficiency and accessibility, regardless of which NetApp storage system is being used. This helps deliver true flexibility in archiving over the full lifecycle of retained data and will enable joint customers to support multiple classes of storage and policies within a single architecture.

-- Additionally, as part of this relationship, CommVault and NetApp have integrated their complementary solutions to better archive, search, migrate and manage data assets. This is achieved with one truly scalable and flexible approach that drives down operating costs and consumes less physical storage while increasing overall access to information.

-- According to an October 2008 report by ESG(1), archiving requirements have changed over recent years and, as a result, organizations require more agile management solutions that optimize the way data is controlled across storage technology without sacrificing accessibility, particularly as it relates to compliance and eDiscovery. Today's announcement shows that true data management efficiency is achievable without duplicating efforts or processing data unnecessarily.

Supporting Quotes:

-- "Data volumes are exploding, particularly as customers face increased regulatory compliance and disaster recovery pressures. As a result of closer joint development with NetApp, we deliver customers unique data management solutions built on CommVault Simpana software and NetApp storage solutions. We jointly offer customers a more efficient, flexible and cost-effective way to optimize storage for data protection and archiving, while significantly improving data access and availability," said Michael Marchi, vice president of product and segment marketing, CommVault.

-- "Archiving has rapidly evolved with customers demanding critical capabilities like greater storage efficiency and advanced protection of archive application and data. Today, our customers need on-demand access to their data, and they are looking for easy-to-deploy, cost-effective archive solutions that help them meet changing guidelines. The combined power of NetApp and CommVault enables companies to dramatically improve data efficiency, while enabling their data to be easily managed, protected, retained, and accessed today and over the long term," said Patrick Rogers, vice president of Solutions Marketing for NetApp.

Supporting Resources:

-- Learn more about CommVault Simpana 7.0: <http://www.commvault.com/products/>

-- Learn more about CommVault's strategic partnership with NetApp: <http://www.commvault.com/netapp/>

-- Learn more about CommVault's news: <http://www.commvault.com/news.asp>

About CommVault

A singular vision -- a belief in a better way to address current and future data management needs -- guides CommVault in the development of Singular Information Management(R) solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana(R) software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at www.commvault.com. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States. (cvlt-pt)

Safe Harbor Statement

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(1) Source: ESG, NetApp and CommVault Team for Dynamic and Flexible Retention Management, October 2008, by Brian Babineau with Lauren Whitehouse

SOURCE: CommVault

CommVault

Media Contact:

Dani Kenison

732-728-5370

pr@commvault.com

or

Investor Relations Contact:

Michael Picariello

732-728-5380

ir@commvault.com