



CommVault and Dell to Deliver First Integrated Data Management Solution With Embedded Block-Level Deduplication

June 8, 2009

-- **New Dell PowerVault DL2000 Powered by CommVault Simpana 8 Software Delivers Significant Cost Savings, Improved Operational Efficiencies, Powerful Deduplication Rates and Dramatic Scalability Benefits --**

OCEANPORT, N.J.--(BUSINESS WIRE)--Jun. 8, 2009-- [CommVault \(NASDAQ: CVLT\)](#):

News Facts

- CommVault and Dell have strengthened their global OEM partnership with today's introduction of the Dell PowerVault DL2000, powered by [CommVault@ Simpana@ 8 software](#). This new joint offering is designed to help [small and medium-sized businesses \(SMBs\)](#) achieve significant operational efficiencies and cost savings with an all-in-one disk-based solution featuring embedded [block-level deduplication](#) and improved [management of virtualized environments](#).
- Additionally, due to the flexibility of the Dell PowerVault DL2000, powered by CommVault@ Simpana@ 8 software, the new joint solution can also be seamlessly deployed into the datacenter, as well as [remote offices](#).
- With this new offering, Dell customers can decrease storage-related expenses by up to 40 percent by reducing the costs and complexity of storing, protecting and managing data across both disk and tape tiers of storage.
- The DL2000 leverages CommVault's holistic approach to data management, which unifies [backup, recovery](#), deduplication, [archiving](#), [replication](#) and virtual server protection on a common platform with a centralized management interface.

Tweet This: [@CommVault and Dell \(@dell_storage\) extend partnership: Dell PowerVault DL2000 enhanced with #Simpana 8.0 http://bit.ly/iuT0u](#)

Integrated Deduplication Delivers Robust Performance & Unprecedented Value

- [The Dell PowerVault DL2000 powered by CommVault Simpana 8](#) extends block-level deduplication across an organization's backup and archive copies residing on disk and tape to deliver unparalleled data reduction at up to 90 percent less cost than that associated with specialized hardware-based dedupe appliances.
- Dell's PowerVault DL2000 seamlessly integrates backup and archive deduplication with replication to deliver WAN-efficient and affordable disaster recovery compared to purpose-built appliances.
- New iSCSI target support with the DL2000 powered by CommVault integrates with VMware Consolidated Backup to keep Dell EqualLogic iSCSI virtual server backup traffic off the corporate network.
- With deduplication ratios of up to 20:1, the PowerVault DL2000 enables companies to retain more data on less disk storage. Compressed, deduplicated data is preserved as it is migrated transparently off primary storage to secondary tiers of more cost-efficient disk storage and tape for more affordable, long-term retention. In particular, deduplication with tape can reduce the footprint of long-term vaulting or compliance copies by up to 90 percent.
- [Simpler and faster disk-based backups and recoveries](#) with expedited deployments in less than 30 minutes now are possible with the DL2000 First-Time Boot Utility, and auto-detection and configuration of disk storage.
- The PowerVault DL2000 supports deduplication rates of nearly 1.5 TBs per hour when performing full backup operations while also providing the flexibility to scale up to 144 TBs of usable disk space to keep pace with growing storage environments.

Single Platform Approach Simplifies Deployment, Configuration and Management of Storage Environments

- CommVault's [Singular Information Management@ approach](#) simplifies the entire backup and recovery process while making it easy for SMBs to deploy additional modules for archiving, replication, resource management and search/discovery.
- Unlike competing solutions, CommVault's Simpana software modules are created with a single unifying code base and common platform to reduce back-end infrastructure and administrative overhead.
- Dell's PowerVault DL2000 also leverages a single management console with a consolidated view of all managed data across all applications, platforms, devices and locations to ensure simplified deployment, configuration and management of storage environments.

SolarWinds Energizes Data Management with Dell PowerVault DL2000 & CommVault Simpana 8

- [SolarWinds](#) provides powerful, simple and affordable network management software to more than 80,000 customers worldwide. The Austin, Tex.-based company embraces data protection best practices. As a result, the dedicated technology team decided to migrate from the company's legacy Backup Exec data protection platform when lengthy, laborious backups began exceeding their weekend window for full backups. Additionally, SolarWinds wanted to take advantage of

more sophisticated, enterprise-class data management capabilities, including deduplication and archiving.

- SolarWinds upgraded to Dell's PowerVault DL2000 with CommVault Simpana 8 software and has reported a nearly 50 percent improvement in the speed of their backup and recovery. The company also leveraged integrated, block-level deduplication and has claimed a reduction in the amount of data stored on disk by 70 percent.
- Additionally, SolarWinds is benefiting from single virtual client support for its ever-expanding VMware infrastructure while eliminating the need for time-consuming, manual scripting to protect and manage its sprawling virtualized environment.

Supporting Quotes

- "This latest announcement reinforces the long-standing partnership between Dell and CommVault to lower cost and complexity hurdles for companies of all sizes," says [Dave West](#), vice president of marketing and business development for CommVault. "The all-in-one Dell PowerVault DL2000 powered by CommVault will help customers achieve significant gains in operational efficiencies, as well as tighter control over their front- and back-end storage costs."
- "This latest version of the Dell PowerVault DL2000 with CommVault Simpana 8 gives our customers unprecedented performance and value by integrating world-class features, including block-level deduplication and archiving, on a single, disk-based platform," says Darren Thomas, vice president and GM, Dell Storage Business. "The ability to manage interoperable features, instead of disparate point products, from a consolidated console also translates into significant savings for budget- and resource-constrained SMBs."
- "As ESG research shows, data deduplication offerings continue to be on every CIO's project short list in 2009," said Lauren Whitehouse, analyst with Enterprise Strategy Group. "The latest CommVault-Dell offering provides customers benefits to help cut data management capital and operating expenses, facilitate consolidation of distributed backup operations, and slash server virtualization-related storage costs."

Resources

- CommVault® Simpana® 8 Software
<http://www.commvault.com/products/>
- CommVault Simpana Deduplication Software
<http://www.commvault.com/solutions-deduplication.html>
- More on Dell, CommVault and deduplication
www.dell.com/deduplication
- More CommVault news
<http://news.commvault.com/>
- Simpana 8 Webcast
http://www.commvault.com/simpana/?WT.mc_ID=316004
- Download high-resolution image of Dell PowerVault DL2000
<http://www.flickr.com/photos/31256941@N06/3598011641/sizes//>
- Read blog post on news by David West, CommVault VP of Marketing
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About CommVault

A singular vision – a belief in a better way to address current and future data management needs – guides CommVault in the development of Singular Information Management® solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana® software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at www.commvault.com. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States.

(cvlt-pt)

Safe Harbor Statement

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