



## CommVault Inks Agreement With Hitachi Computer Peripherals to Distribute Simpana Software in Japan

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***New Strategic Distribution Partnership Expands CommVault's Global Footprint and Accelerates Simpana Software Adoption in Key Asia-Pacific Market***

OCEANPORT, N.J., Oct 06, 2010 (BUSINESS WIRE) --

[CommVault \(NASDAQ:CVLT\)](#):

### News Facts

- CommVault has finalized a master distribution agreement with Hitachi Computer Peripherals Co., Ltd. (HCP), a wholly owned subsidiary of [Hitachi, Ltd.](#) to market and sell [CommVault\(R\) Simpana\(R\) software](#) and support services to enterprise customers and resellers in Japan.
- As one of the most respected companies in Japan with significant storage market share and strong partner satisfaction ratings, HCP is well positioned to help drive market momentum and software sales for CommVault.
- According to IDC, most companies in Japan are increasingly assigning top priority to infrastructure management solutions including system and network management software and storage software in their IT investment agendas.
- The newly signed distribution agreement now provides CommVault access to HCP's install base of large enterprise customers and numerous partners.
- CommVault's latest distribution milestone reinforces the company's continued focus on broadening its global market momentum with the addition of a solid foothold in Japan.

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### Strategic Partnership Drives Simpana Software Market Momentum

- HCP has aligned with CommVault to address customers' escalating data growth and rising demand for modern data management solutions that reduce storage costs while increasing operational efficiencies.
- By selecting CommVault as a go-to-market partner in the area of data and information management, HCP will distribute [Simpana software's integrated solutions](#) for content organization, backup modernization, disaster recovery, [eDiscovery](#), compliance and storage resource management.
- In doing so, HCP will facilitate additional business for its Japanese resellers while enabling the storage company's large enterprise customers to transform how their mission-critical data is protected, optimized and accessed across physical and virtual environments.
- The partnership with HCP complements CommVault's existing worldwide OEM relationship with Hitachi Data Systems Corporation, another wholly owned subsidiary of Hitachi, Ltd., to market and sell the [Hitachi Data Protection Suite Powered by CommVault](#).

### Supporting Quotes

- N. Robert Hammer, CommVault's chairman, president and CEO:  
"We are extremely pleased to form a strategic distribution partnership with Hitachi Computer Peripherals, a recognized leader in the storage industry in Japan. This relationship gives CommVault instant credibility with resellers and end-user customers in the region. By adding CommVault Simpana software to its portfolio, HCP also can extend its market reach while providing customers with an award-winning, enterprise-class solution to meet ever-increasing information management needs."

### Resources

- CommVault(R) Simpana(R) Software<http://www.commvault.com/products.html>
- Read about Simpana 9<http://news.commvault.com/Simpana9/>
- Check out the Simpana 9 Virtual Tradeshow<http://bit.ly/9X9bvj>
- More CommVault news  
<http://news.commvault.com/>

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#### **About Hitachi, Ltd.**

Hitachi, Ltd., (NYSE:[HIT](#))(TSE:6501), headquartered in Tokyo, Japan, is a leading global electronics company with approximately 400,000 employees worldwide. Fiscal 2008 (ended March 31, 2009) consolidated revenues totaled 10,000 billion yen (US\$102.0 billion). The company offers a wide range of systems, products and services in market sectors including information systems, electronic devices, power and industrial systems, consumer products, materials, logistics and financial services. For more information on Hitachi, please visit the company's website at <http://www.hitachi.com>.

#### **About CommVault**

A singular vision - a belief in a better way to address current and future data and information management needs - guides CommVault in the development of Singular Information Management(R) solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana(R) software modules were designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Backup, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at [www.commvault.com](http://www.commvault.com). CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States.

#### **Safe Harbor Statement**

Customers' results may differ materially from those stated herein; CommVault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding CommVault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. CommVault does not undertake to update its forward-looking statements.

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SOURCE: CommVault

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