CommVault Positioned as an Industry Challenger in Leading Analyst Firm's Enterprise Information Archiving Magic Quadrant

November 8, 2010

--CommVault Recognized for Completeness of Vision and Ability to Execute--

OCEANPORT, N.J., Nov 08, 2010 (BUSINESS WIRE) --

CommVault (NASDAQ: CVLT):

News Facts

- CommVault has been positioned in the "Challengers" quadrant in Gartner's Magic Quadrant for Enterprise Information Archiving (EIA), which was published October 29, 2010.[1]
- Gartner Magic Quadrants provide a snapshot of how vendors perform in a market segment with the goal of helping end users make better informed decisions about companies they may be looking to partner with, or whose services or products they may want to purchase.
- Gartner's view regarding vendor placement is heavily influenced by the more than 1,500 conversations on the topic of EIA during the past 18 months with Gartner clients. The report states that "[a]rchiving products that can address both e-mail and files generally provide efficiencies across these content types, versus taking a siloed approach to management."
- Growth in CommVault's Information & Access Management business, including Simpana(R) Archive revenue, has come primarily from the increased awareness and use of functionality contained in the unified Simpana(R) data and information management software.
- With its unique policy-driven, singular-platform approach, Simpana software delivers management and infrastructure efficiencies while providing a growing customer base with a set of capabilities and features that meet the demands of their legal and compliance archiving needs.
- CommVault(R) Simpana software provides a fresh, economic approach to managing space associated with the archiving of a range of content types, including files. Its unified approach to file archiving in particular, integrates data analytics to drive the policy management of unstructured archive deduplication. This capability spans all tiers of storage--both disk and tape--to seamlessly deliver efficient, long-term archive retention management.

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Simpana Archive Module Helps Control Storage Growth, Lower Costs & Reduce Risk

- As an integrated data archiving solution, Simpana software optimizes data tiering and improves information governance while lowering long-term retention costs by up to 50 percent.
- Simpana software, which includes both Archive and Search modules for indexing, search and eDiscovery functionality, supports a broad array of applications, including Microsoft Exchange, Windows and SharePoint along with Lotus Domino, Unix, Linux, NetWare and NAS file systems.
- In October 2010, CommVault launched Simpana 9 Information Governance, which evolved the Simpana software platform to deliver Retention Lifecycle Management (RLM) focused on the economics of information archiving and space saving, as well as enterprise-wide intelligent search through a purpose-built user interface. Additional capabilities are now provided with Simpana Content Director for customizable and automated information workflow, records classification retention and declaration, as well as the identification and management of certain privacy-related content.
- In the latest version of the Simpana Archive module, CommVault also added a new Archive API, which lets customers designate records to be archived, including from SAP ArchiveLink, to further reduce costs while facilitating more efficient lifecycle retention.
- CommVault's support of cloud storage APIs from AT&T Synaptic, Nirvanix, Iron Mountain, Amazon, Mezeo, Microsoft Azure and EMC Atmos enable the cloud as an archive storage tier. To that end, CommVault seamlessly integrates with trusted cloud storage providers to move archive data securely, reliably and transparently into, and out of, cloud storage.

Supporting Quotes

- "CommVault is proud to be recognized as a Challenger in Gartner's 2010 Magic Quadrant for Enterprise Information Archiving," says Simon Taylor, senior director of information management for CommVault. "Our integrated core platform solves the toughest problems involving storage growth and information retention. We believe the fact that CommVault is positioned as a challenger to long-standing industry leaders in the archive arena is a testament to the strength of our engineering expertise and proven ability to control storage costs, improve information governance and boost business

agility."

- "The Simpana archive module is enabling another great data reduction strategy for us, but it's also helping us improve overall information management so we can address data retention and information lifecycle issues more effectively," says Brian D'Souza, manager of UNIX infrastructure for CI Investments. "With CommVault technology, we also can ease the search and discovery of all Exchange data as part of a plan to reinforce compliance, audit and eDiscovery capabilities."
- "The 'self serve' search functionality is really appealing to our legal department since we've empowered them to perform their own searches and restores without IT involvement, which saves us several hours at a time," says Matt Piccirilli, system administrator for Columbia College Chicago. "With the Simpana Search module, we've been able to streamline both access and discovery of electronically stored information while improving productivity and reducing risk."
- "We're expecting a 50 percent increase in eDiscovery requirements next year and each new case has slight twists and subtle differences in what we're requested to do," says Craig Law, server architect for the California Employment Development Department. "With CommVault Archive and Search, we have the ability to address new use cases as they arise. While we're still looking at projected cost savings, I can see it actually happening based on the impressive results we've attained so far. As we incorporate trend history and other factors, we might find other opportunities to further reduce cost and risk."
- "The Simpana Archive module will prove instrumental in helping us control file sizes and user disk space," says John Fuge, senior network engineer for First National Bank. "We'll also be able to rely on CommVault's indexing and search capabilities to find and retrieve this older data as needed to support any legal discovery or compliance request."

Resources

- CommVault(R) Simpana(R) 9 Software
  http://www.commvault.com/products/
- CommVault Simpana Data Archiving Software
  http://www.commvault.com/products-archive.html

- View a replay of the Simpana 9 Virtual Launch Event: http://bit.ly/9X9bvj
- Simon Taylor's blog post, "CommVault Positioned as an Industry Challenger":
  http://news.commvault.com/SimonTaylor
  /000061_CommVault_Positioned_as_an_Industry_Challenger_in_Gartners_Enterprise_Information_Archiving.asp
- More CommVault news: http://news.commvault.com/

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[1] Gartner "Magic Quadrant for Enterprise Information Archiving 2010" by Sheila Childs and Ken Chin, October 29 2010.

About the Magic Quadrant

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About CommVault

A singular vision - a belief in a better way to address current and future data management needs - guides CommVault in the development of Singular Information Management(R) solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana(R) software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at www.commvault.com. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States.

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