CommVault and Dell to Extend Intelligent Data Management Solutions Across Dell DX Object Storage and PowerVault DL Platforms

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--Ideally Suited for Dell's Purpose-Built Solutions, Simpana 9 Software Delivers Retention Lifecycle Management with Snapshot Integration & Universal Deduplication--

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[CommVault](NASDAQ: CVLT):

News Facts

- CommVault and Dell continue to build on a long-standing partnership and strong integration between their respective software and hardware platforms to deliver integrated, intelligent data management solutions that can help reduce costs, lower risk, improve operational efficiencies and streamline management of mission-critical corporate data.
- Dell recently began offering CommVault's [Simpana(R) 9 software](#), and now has certified it with the DX Object Storage Platform which enables backup and archive data to be centrally managed using CommVault's policy-based [Retention Lifecycle Management (RLM)](#) through a single architecture and interface. When used together, the CommVault Simpana and Dell DX Object Storage Platform solution can help reduce the cost of retaining and archiving data, while minimizing risks associated with corporate, legal or regulatory governance.
- With the certification on the DX Platform, Simpana's RLM-based content archiving enables organizations to reclaim valuable and costly primary storage space by automatically moving selected data to the highly cost-effective Dell DX Object Storage Platform, and also allows for global policies to centrally govern when and how information is retained.
- Additionally, [Dell's PowerVault DL Appliance - Powered by CommVault](#) now comes integrated with Simpana 9 software, which helps to improve data management with the addition of increased virtualization scalability, integrated source and target deduplication, as well as automatic integration with Dell EqualLogic and PowerVault MD Array hardware-based snapshots.
- With its single platform approach, CommVault's Simpana software provides users of Dell's PowerVault DL Appliance and DX Object Storage Platform with the ability to centrally manage backup, recovery, archiving, replication, search and resource management operations through one software platform, policy, and a single pane of glass.

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Singular Data Management Platform Well Suited for Both Dell DX and DL Appliance Solutions

- Simpana 9 software is ideally suited for Dell's DX and DL purpose-built solutions as CommVault's fully integrated platform can support a wide range of data management needs without requiring separate products and management consoles. The result is simplified operation, increased IT agility, decreased risk and lowered total cost of ownership.
- The CommVault and Dell DX Object Storage Platform can reduce the cost of retaining and archiving data while improving compliance through automated, policy-driven data archiving.
- Users of Dell's DL Appliance - Powered by CommVault can take advantage of new source-side data reduction to eliminate up to 90 percent of redundant data at the source and slash backup windows by more than 30 percent while offering greater flexibility in designing backup infrastructures and policies for datacenters and remote offices.
- CommVault's application aware [SnapProtect(TM)](#) technology lets customers integrate Dell EqualLogic and PowerVault MD hardware snapshots with backup and recovery policies on the Dell DL Appliance to improve recovery SLAs, reduce internal IT costs and eliminate production backup windows.
- CommVault also provides broader application support to extend Dell's intelligent data management with expanded support for mission-critical SAP, DB2 and Microsoft Exchange 2010 and SharePoint environments.

Supporting Quotes

- "We're pleased to build upon CommVault's long-standing partnership with Dell to further align our Simpana software platform with both the Dell DX Object Storage Platform and DL Appliance," says Michael McMahon, vice president of OEM Partners for CommVault. "In doing so, customers gain unprecedented flexibility in picking an industry-leading platform that best meets their data management needs without having to worry about the time, cost and effort of purchasing, deploying and managing separate software products."
- "Dell and CommVault share a commitment to solving real-world business problems with intelligent solutions that work together seamlessly," says Brett Roscoe, director, Dell Storage Business. "We integrate Simpana 9 software with our

storage platforms to offer customers a consolidated, easy to use storage solution for simplifying backup, recovery and archiving operations. The goal of this is to lower data management costs and minimize risk."

Pricing and Availability

- Both the Dell DX Object Storage Platform and PowerVault DL Appliance - Powered by CommVault are available now. Pricing for the value edition of Dell's PowerVault DL Appliance - Powered by CommVault Simpana 9 standard edition begins at approximately $20,000. With deduplication support and a three year maintenance contract, pricing begins at approximately $40,000.

Resources

- CommVault(R) Simpana(R) 9 Software
  http://www.commvault.com/products.html
- CommVault and Dell PowerVault
  http://www.dell.com/commvault
- More on Retention Lifecycle Management solutions from CommVault
  http://www.commvault.com/retention-lifecycle-management.html
- Learn more about the DX Object Storage Platform
  http://www.dell.com/us/business/p/powervault-dx6000/pd?refid=dell-dx&baynote_bnrank=0& baynote_irrank=1&~ck=dellSearch
- Datasheet on CommVault and DX Object Storage Platform solution
  http://dell.commvault.com/downloads.asp?page=1
- CommVault Simpana Deduplication Software
  http://www.commvault.com/solutions-deduplication.html
- CommVault Simpana Replication Software
  http://www.commvault.com/products-replication.html
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About CommVault

A singular vision - a belief in a better way to address current and future data management needs - guides CommVault in the development of Singular Information Management(R) solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana(R) software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at www.commvault.com. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States.

Safe Harbor Statement

Customers' results may differ materially from those stated herein; CommVault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding CommVault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. CommVault does not undertake to update its forward-looking statements.

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