COMMVAULT

CommVault Announces New, Expanded Roles for Key Executives

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Appointments Strengthen Leadership Team and Align with Business Priorities to Accelerate Company Growth

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[CommVault](#) (NASDAQ: CVLT)

(Logo: http://photos.prnewswire.com/prnh/20110329/MM73841LOGO)

News Facts

- CommVault is announcing key executive appointments to further improve Company sales efficiencies and accelerate revenue growth.
- [Ron Miiller](#), formerly vice president of sales for the Americas and an 11-year CommVault veteran, has been promoted to the newly created role of senior vice president of worldwide sales. In this role, Miiller will ensure that the global sales organization leverages best practices and establishes greater consistency in sales and go-to-market processes across CommVault's U.S., EMEA, APJ and China operations, as well as its OEM sales organization.
- [David West](#) has been promoted to senior vice president of marketing and business development and will continue to drive worldwide marketing, business development and strategic alliances. He will focus on consistency of messaging across the global marketing organizations and management of outside resources.
- Peter Kobs, who recently joined CommVault from McAfee, has been promoted to vice president of sales for the Americas. Formerly CommVault's area vice president for the U.S. Central region, Kobs will step into the lead Americas sales role.
- Alistair Clark joins CommVault in the newly created role of vice president, worldwide sales operations. He will be responsible for initiatives to streamline and increase the effectiveness of CommVault's sales force processes.

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Appointments Reflect Investment in Growing CommVault's Leadership Team

- [Miiller](#) joined CommVault in 2000 as the U.S. Central region sales manager. He has served as vice president of sales for the Americas since Jan. 2005. Prior to joining CommVault, Miiller was director of Central region sales for Softworks.
- [West](#) also joined CommVault in 2000 as vice president of business development. He has served as vice president of marketing and business development since Sept. 2005. Before CommVault, West worked at Legato Systems where he held roles as director of strategic alliances and vice president of storage solutions.
- Kobs came to CommVault in Nov. 2010 bringing with him 20 years of sales experience. Prior to CommVault, he was a regional sales director at McAfee and has held sales positions for enterprise software companies including Pedestal Software, KVS, Informatica, Allaire and Platinum Technology.
- Clark was previously a principal at The Alexander Group, a sales management consulting firm. He brings extensive international sales consulting experience working for Fortune 1000 companies in the Americas, EMEA and APAC. Prior to his consulting career, Clark held sales and marketing roles for major European organizations including Reed-Elsevier, Autoglass and Coloroll.

Supporting Quote

- N. Robert Hammer, chairman, president and CEO, CommVault

"These executive appointments streamline our sales and marketing processes and place more executive attention on accelerating our revenue and growth. The establishment of one integrated worldwide sales organization aligned with strategic, global marketing operations, is critical to our ongoing success. Each of these executives will play a critical role in leading CommVault into the future."

Resources

- [CommVault Management Team](#)
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About CommVault

A singular vision - a belief in a better way to address current and future data management needs - guides CommVault in the development of Singular Information Management® solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana® software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at www.commvault.com. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States. (cvlt-pd)

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