



Healthcare Organizations Turn to CommVault to Heal Their Data and Information Management Pains

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CommVault Simpana Software Provides Singular Information Management Capabilities Across Clinical and Operational Environments to Reduce Costs, Improve Efficiencies and Meet Compliance Needs

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News Facts

- CommVault today announced that forward-looking healthcare institutions, including Cambridge Health Alliance, Huntington Memorial Hospital, Kelsey-Seybold Clinic and Tampa General Hospital are standardizing on [Simpana® software](#) to enhance the quality of patient care by improving access to information while lowering data management costs and mitigating business and compliance risks
- The healthcare industry is not immune to the challenge of managing an ever-increasing amount of data. Several healthcare IT initiatives, such as electronic medical records, health information exchanges and the implementation of solutions in support of meaningful use, that are now underway will generate volumes of critical healthcare data. This not only exacerbates healthcare data management challenges but also places organizations at great financial and compliance risks.
- On Feb. 1, CommVault unveiled next-generation Singular Information Management® [innovations to its Simpana software](#). These new advancements further empower healthcare IT organizations to simplify the management, protection and visibility into vital patient information across clinical, operational, [virtual](#) and imaging environments as well as [edge](#) devices.
- CommVault is seeing increased adoption of Simpana software in the healthcare market and counts major healthcare institutions, integrated delivery networks, regional health centers and outpatient facilities as its customers.
- Healthcare organizations can purchase Simpana software directly from CommVault or through its network of healthcare ISV, reseller, strategic technology partners and group purchasing organizations.

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Cambridge Health Alliance Cures Data Management Challenges

- [Cambridge Health Alliance](#) (CHA) is an integrated health system serving Cambridge, Somerville, and Boston's metro-north communities. With more than 30 clinical locations, including 15 primary care practices and 20 specialty centers, both in the community and at its three hospital campuses, these sites offer a wide range of care such as innovative planned care programs for chronic disease, nationally-renowned behavioral health services, and more than 100,000 annual emergency visits. CHA also has a state-of-the-art electronic medical record system that coordinates care wherever patients touch its network. As a result, CHA was recognized by SDI in 2010 and 2011 as one of the Top 100 Most Integrated Healthcare Networks in the nation.
- CHA has been a CommVault customer for the last 10 years initially using Simpana software for data management in both its Meditech and Exchange environments. The need to consolidate four legacy [backup](#) solutions that required significant administration and maintenance prompted CHA to embrace Simpana software as its enterprise-wide data and information management solution. Today, Simpana software helps CHA centrally manage over 100 business and clinical applications including Meditech, Epic and McKesson.
- "The overarching value of adopting Simpana software across our enterprise can be measured in the efficiencies gained, the costs saved and the high-degree of assurance that every aspect of our data is protected and readily accessible which further enhances patient care delivery," said Dan Doherty, director of IT systems operations at Cambridge Health Alliance. "Simpana software has delivered significant benefits by reducing our storage costs particularly in being able to backup archived PACS images in our McKesson system to a cheaper SAN. In addition, Simpana software's deduplication capability allowed us to eliminate redundant data and shorten our backup window."

Huntington Memorial Hospital Reports Improved Patient Data Protection Health

- [Huntington Memorial Hospital](#) is a 626-bed not-for-profit hospital that is home to the only trauma center in San Gabriel Valley, Calif. Renowned for its programs in neurosciences, cardiovascular services and cancer care, Huntington Hospital is an active teaching hospital with Graduate Medical Education programs in internal medicine and general surgery. In 2011, the hospital was granted Magnet status and named a Best Hospital (regional) by U.S. News and World Report in ten specialties.
- Huntington Memorial Hospital relies on Simpana software to manage, protect and access data across its physical and

virtual environments running a mix of 150 operational applications and 100 clinical applications which include Meditech, GE Centricity, McKesson PACS and Meditech LSS.

- "Simpana software consistently works, giving us the confidence that our critical patient information is protected to help us meet various retention requirements and ensure compliance with healthcare regulations," said Henry Jenkins, director of information services at Huntington Memorial Hospital. "In addition, our partnership with CommVault will allow us to effectively address our future data and information management needs related to cloud computing and eDiscovery."

Kelsey-Seybold Clinic Finds CommVault is Best Prescription for Managing Data Silos

- [Kelsey-Seybold Clinic](#) is Houston's first and longest standing Accountable Care Organization. Kelsey-Seybold is home to more than 370 physicians providing more than 50 medical specialties throughout a network of 20 Houston-area clinics.
- The IT team at Kelsey-Seybold supports a combination of physical and virtual servers (AIX, Windows, and VMware) in a complex data center environment to support the Epic Systems EMR as well as numerous clinical, business, and messaging applications. After experiencing unreliable backup and recovery using multiple legacy solutions, Kelsey-Seybold switched to Simpana software.
- "Simpana software beats other competitive products when it comes to user-friendly operation. CommVault's single pane of glass management provides a simple yet powerful way to manage and protect siloed data in our heterogeneous IT environment which helps improve the level of patient care," said Chris Breaux, manager of information technology systems at Kelsey-Seybold. "The integrated [archive](#) capability in Simpana software also helps us curb the growth of our Exchange environment. This not only allows us to reduce storage costs but also streamlines email search and retrieval during an eDiscovery request."

Tampa General Hospital Alleviates Data Management Pain of Using Multiple Point Solutions

- [Tampa General Hospital](#) (TGH) is a private not-for-profit hospital and one of the most comprehensive medical facilities in West Central Florida serving a dozen counties with a population in excess of 4 million. As one of the largest hospitals in Florida, TGH is licensed for 1,018 beds, and with approximately 6,900 employees, is one of the region's largest employers. TGH is the area's only level 1 trauma center and one of just four burn centers in Florida.
- The IT environment at TGH is comprised of 841 servers (51 percent are virtualized) running Windows, Linux and IBM AIX along with several hundred applications including SharePoint, Epic, Merge for cardiology PACS and McKesson for radiology PACS. TGH was using multiple point solutions to address its various data management needs--CommVault to backup its physical servers, Quest to manage its virtual servers and EMC Data Domain for [deduplication](#). In switching to Simpana software, TGH can now centralize data management across its growing physical, virtual and clinical environments.
- "Data Domain's target-based deduplication was causing our virtual backups to fail and EMC and IBM keep telling us to buy more storage. We needed source-side deduplication to rein in our backup windows," said Mark Wanat, network services manager at Tampa General Hospital. "CommVault's single platform approach to data management was the deciding factor in standardizing on Simpana software. Now, we can holistically protect and manage data from a single pane of glass reducing administrative overhead. In addition, Simpana software provides flexibility and a seamless growth path to address our future data management needs including archiving, retention management and snapshot integration."

Supporting Quote

- **Jay Savaiano, director of business development for healthcare, CommVault** "Healthcare organizations and their IT departments need to reduce the complexity in managing the significant amount of patient and clinical information across hundreds of systems. With Simpana software, CommVault enables our healthcare customers to simplify the way they manage their data and information so they can focus on patient safety initiatives and in driving the attainment of meaningful use within their clinical environments."

Resources

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About CommVault

A singular vision - a belief in a better way to address current and future data management needs - guides CommVault in the development of Singular Information Management® solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana® software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at www.commvault.com. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States.

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