

Nimble Storage and CommVault Help Enterprises Accelerate Adoption of Modern Data Protection

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Seamless Integration of Nimble Hardware Snapshots with Simpana IntelliSnap Technology Speeds Backup and Recovery, Slashes Costs

OCEANPORT, N.J., Aug. 20, 2012 /PRNewswire via COMTEX/ --<u>CommVault</u>(NASDAQ: CVLT) -- As data growth and operational complexity continue to outpace IT budgets, organizations are looking for modern backup and recovery approaches to lower costs and improve operational efficiency. To provide enterprises more flexibility in protecting, managing and accessing their data, CommVault and Nimble Storage are announcing the integration of Nimble Storage CS-Series arrays with CommVault Simpana® snapshot management software as part of the CommVault IntelliSnap(TM) Connect Program. As an IntelliSnap Connect partner, Nimble Storage gains access to CommVault's snapshot management API's to enable customers to extend their SAN investments while accelerating backup and recovery performance, reducing operational complexity and minimizing risk.

(Logo: http://photos.prnewswire.com/prnh/20110329/MM73841LOGO)

Together, CommVault IntelliSnap technology and Nimble Storage CS-series enterprise storage arrays provide seamless data protection for enterprises, simplifying data recovery and eliminating the need for resource-intensive backups and complex scripting. Simpana software's built-in application intelligence allows customers to quickly recover data at a granular level such as individual files and emails or entire applications. The solution scales easily to support thousands of snapshots and integrates application-aware protection and data deduplication for a range of hypervisors, operating systems and applications, including VMware, Microsoft Exchange, SharePoint, SQL Server, <u>Microsoft, Oracle, IBM</u> and <u>SAP</u> databases and <u>Windows, Linux, and Unix file systems</u>. Nimble Storage CS-Series improvements in performance, efficiency and scalability also support longer retention periods of months.

The combined CommVault and Nimble Storage offering is available to customers effective immediately.

Tweet This: .@NimbleStorage CS-Series achieve @CommVault Qualified #IntelliSnap Connect array status for #snapshot management http://bit.ly/kzlold

IntelliSnap Snapshot Management Replaces Traditional Backup and Recovery

Traditional data backup methods are being replaced as customers demand better ways to protect, manage and access data in order to derive greater value from information. Recent research from the Enterprise Strategy Group on Data Protection Modernization Trends in 2012, revealed that over half (55%) of all respondents will be enhancing or replacing traditional backup with a combination of snapshots, replication or both, according to Jason Buffington, senior data protection analyst.

Through its Solving Forward® vision, CommVault anticipated these customer needs and has built capabilities into its Simpana® software platform that enable customers to extend the value of existing hardware investments through industry leading integration and innovation. From a single console, <u>CommVault® Simpana® 9 software</u> manages hardware snapshots, catalogs the content for granular recovery, and automates off-host, deduplicated snapshot backup to almost any storage device or cloud storage service.

The IntelliSnap Connect Program is an open development program that enables array vendors to help customers unlock and optimize their existing and future SAN investments by enabling integrated hardware snapshot management. CommVault provides the most comprehensive compatibility matrix for hardware snapshot management without custom scripting or solution modifications and, since the beginning of 2011, Simpana software's IntelliSnap technology has supported nine of the top 10 best-selling storage arrays in the industry.

Supporting Quotes

"As a result of our IntelliSnap Connect Program, CommVault and Nimble Storage will make the benefits of snapshot technology for data backup and recovery more accessible and practical for customers contending with too much data and too little time to back up and recover it," said Jeff Echols, Senior Director of Marketing and Business Development, CommVault. "As part of the IntelliSnap Connect Partner ecosystem, CommVault and Nimble CS-series storage arrays provide seamless data protection for enterprises, helping ensure their data is always available when they need it."

"Nimble's highly efficient snapshots have helped numerous customers circumvent the cost and complexity of dealing with traditional backup. With the CommVault partnership, customers can leverage the efficiency and performance of hardware based snapshots as well as benefit from the rich management feature set of the Simpana software," said Suresh Vasudevan, CEO of Nimble Storage.

"ESG's research clearly shows that IT is looking to change their strategies for data protection. With an average of 86 percent backup success and only 80 percent of recoveries completing within RTO/RPO SLA's, folks have to change in order to get better results. For many, supplementing traditional backup and recovery with snapshotting and replication is the right approach," said Jason Buffington, senior data protection analyst at Enterprise Strategy Group. "Considering CommVault's pedigree in application protection, along with its long-standing experience of integrating with storage vendors, its introduction of the IntelliSnap program and partnering with newer storage players looks like a great fit for both sides."

"As a mutual customer of Nimble and CommVault, we are very excited about the integration of Nimble snapshots with CommVault's IntelliSnap technology," said Matthew Anderson, IT Director for RPI Print. "This gives us the ability to take frequent snapshot-based backups, and couple that with the ease of use and management capabilities that IntelliSnap provides, delivering a win-win."

Resources

- Nimble Storage-CommVault IntelliSnap Datasheet
- <u>CommVault® Simpana® 9 software</u>
- More on the CommVault IntelliSnap(TM) Connect Program
- More on CommVault IntelliSnap technology
- More CommVault news
- The Nimble Storage Blog
- <u>Nimble Storage CS-Series arrays</u>
- Nimble Storage Data Protection Solutions

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About CommVault

A singular vision - a belief in a better way to address current and future data management needs - guides CommVault in the development of Singular Information Management® solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana® software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at www.commvault.com. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States.

About Nimble Storage

Nimble Storage solutions are built on the idea that enterprises should not have to compromise between performance, capacity, ease of management, and price. Nimble's patented Cache Accelerated Sequential Layout architecture, designed from the ground up to effectively combine flash with high capacity drives, makes high performance affordable, simplifies and enhances disaster recovery and backup, and delivers stress-free operations. Nimble Storage solutions are available through a global network of world class channel partners. For more information visit <u>www.nimblestorage.com</u>.

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