

CommVault Unveils Private Cloud Services Design for Data Management

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- New consulting offering from CommVault enables enterprises of all sizes to develop a service-centric approach to data protection

- Helps accelerate customers' transition from traditional IT environments to nimble private cloud services, delivering value to the business in approximately six weeks

OCEANPORT, N.J., Sept. 23, 2014 /PRNewswire/ -- To tackle a perennial weakness in private cloud implementations that has prevented enterprises from reaping the benefits of modern cloud architectures, <u>CommVault</u> (NASDAQ: CVLT) today announced a new consulting service that enables customers to rapidly design data protection services as a critical component of their private cloud infrastructure.





solving forward*

Better quality IT services, greater agility and reduced risk are the top business benefits expected from private cloud adoption, according to a recent IDG Research survey commissioned by CommVault. Using CommVault's Private Cloud Services Design offering, customers can now design a service-centric approach for data management supporting the private cloud in approximately six weeks, achieving improved quality of service levels, increased security and faster market response times. The new service is ideal for organizations that lack the necessary skills and experience to design a data management strategy to accelerate their time to benefit and increase their return on investment from private cloud technology.

"The benefits and barriers to private cloud adoption are causing organizations to seek strategic data management approaches that can maximize the value of their data and technology assets," said Robert Kaloustian, vice president, worldwide technical services, CommVault. "CommVault's new Private Cloud Services Design offering addresses cost, time and risk - the Achilles' heel of private cloud implementation – to speed the transition to cloud infrastructure and help improve agility, business alignment and service level transparency."

The new Private Cloud Services Design offering leverages industry best practices and the expertise of CommVault's seasoned consultants, architects and engineers to help IT organizations create data management and protection services that ensure successful private cloud deployments. These data management services are developed using industry-accepted ITIL (formerly known as *Information Technology Infrastructure Library*) methodologies, while focusing on key services catalog elements such as service definitions, cost management, internal billing, operations and process management, organizational alignment, and data security.

"Private cloud technology is now mainstream-ready and is increasingly being used for business critical systems," said Tony Lock, program director and analyst at Freeform Dynamics. "While techniques to optimize workload provisioning and management have been developing rapidly, facilities and best practices to implement effective data management and protection in a private cloud environment have lagged significantly. Closing this gap is critical for ongoing success."

Through the new Private Cloud Services Design offering, CommVault works closely with its clients' IT and business leaders to understand their cloud services strategy and ensure alignment with business and strategic requirements. This translates into collaborative development of a comprehensive service offerings vision, prioritized services pipeline, and defined integration points, roles and organizational structure. Additionally, the new service ensures proper design architecture for multi-tenancy, direct user access, properly designed customer portals and automation of key processes.

The new consulting service extends CommVault's commitment to enable data management for any cloud infrastructure. Recently <u>announced</u> new Simpana® cloud management capabilities and Simpana Solution Sets are designed to transform how companies of all sizes protect, manage and maximize the value of business information amid a rising tide of data and compliance requirements.

Resources

- Private Cloud Services White Paper
- "Private Cloud Imperative" Video
- Private Cloud Services Infographic
- 4 Common Types of Private Cloud video
- CommVault® Simpana® Solution Sets
- CommVault Blogs
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About CommVault

A singular vision — a belief in a better way to address current and future data management needs — guideSommVault in the development of Singular Information Management[®] solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana[®] software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at http://www.commvault.com. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States.

Safe Harbor Statement

Customers' results may differ materially from those stated herein; CommVault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding CommVault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. CommVault does not undertake to update its forward-looking statements. The development and timing of any product release as well as any of its features or functionality remain at our sole discretion.

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Media Contacts: Leo Tignini, CommVault, 732-728-5378, Itignini@commvault.com, @leotignini, or Liem Nguyen, CommVault, 732-728-5370, Inguyen@commvault.com, @liemnguyen, or Investor Relations Contact: Michael Picariello, CommVault, 732-728-5380, ir@commvault.com