



Caterpillar Equipment Dealer William Adams Modernises Data Protection and Management with CommVault Simpana

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- Enables data centre consolidation and IT transformation with a modular data management software platform
- Significantly reduces complex legacy backup solutions and allows full protection of data on all platforms with a singular, standard approach.
- Reduces amount of data requiring backup by one third with integrated deduplication

SYDNEY, Nov. 5, 2014 /PRNewswire/ -- [CommVault](#) (NASDAQ: CVLT) today announced that prominent Australian Caterpillar equipment dealer, William Adams, has successfully implemented CommVault® Simpana® 10 software to transform the company's IT infrastructure. The company improved backup, recovery and protection of critical business data, while increasing disk cost savings from the previous financial year. William Adams was also able to complete a data centre consolidation project in less time than anticipated and reduced its datacentre locations from three to two.



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The CommVault Simpana 10 platform will provide William Adams with full visibility into and management capability of all corporate data sets via a single, modular data management platform. Previously the company was challenged to verify that all of its data was being effectively backed up because of the complexities inherent in its legacy four-solution approach. The single platform Simpana solution has permitted William Adams to consolidate all backup, recovery, deduplication and archive requirements, eliminating the need for its multiple-vendor, multi-point legacy solution approach.

James Meehan, IS infrastructure and operations manager at William Adams, stated that implementing the centralised solution has removed significant complexity, while increasing business confidence in the ability to recover data.

"Overcoming risk and having confidence in the mature capabilities of our backup and recovery solutions to survive disasters is essential, demonstrably improving our risk profile," said Mr. Meehan. "For our company, the most important criteria in choosing CommVault were reliability and the guaranteed security of critical business information."

CommVault has fundamentally changed the way data is stored and managed at William Adams. The backup component of the solution means that it is now possible to restore in minutes an individual email file that previously might have taken days, while the archive capability "enables us to reduce storage costs and ensure that we are not backing up the same data twice."

"It's not that we didn't know where our data was beforehand, it's just that we weren't using the most efficient or effective ways to back it up, access or protect it. CommVault's reputation for its single software platform approach, enablement, and professional services model matched our delivery needs precisely and we were impressed with how well they were able to modernise our complex data management," Mr. Meehan continued.

"CommVault has been working with many organisations across Asia-Pacific, such as William Adams, that are committed to transforming their data management infrastructure to find better ways to discover, protect and manage their data and gain new insights from it. William Adams' IT transformation will greatly benefit the company and its customers by increasing the efficiency of its backup and recovery operations and gaining secure access to information throughout the enterprise," said Rick Theiler, vice president, sales, Asia Pacific theatre for CommVault.

William Adams is a prominent Caterpillar dealership, providing new and used Cat machines, rentals, parts and services to the construction, mining, quarrying, and agricultural industries in Victoria and Tasmania. To support equipment provision through market-leading after-sales service, William Adams has invested heavily in information technology, field service and workshop equipment and tooling to ensure best practice operations for customers.

Resources

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About CommVault

A singular vision – a belief in a better way to address current and future data management needs – guides CommVault in the development of Singular Information Management® solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana® software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at www.commvault.com. CommVault's corporate headquarters is located in Oceanport, New Jersey in the United States.

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