



## Commvault Expands Relationship with NetApp to Offer Integrated Backup Appliances

January 13, 2015

**- New CommVault Backup Appliance with NetApp E-Series storage available through Arrow, Avnet -**

TINTON FALLS, N.J., Jan. 13, 2015 /PRNewswire/ -- [CommVault \(NASDAQ: CVLT\)](#) – today announced the availability of the CommVault Backup Appliance with NetApp, which integrates CommVault® Simpana® software with NetApp E-Series storage to deliver a purpose-built, pre-configured data protection solution. The CommVault Backup Appliance with NetApp can be purchased through CommVault's key partners Arrow and Avnet in North America.



**commvault**  
*solving forward*®

Offered in different scalable configurations, this all-in-one backup appliance integrates a validated, performance-optimized configuration featuring tested hardware from NetApp with market-leading CommVault backup software, pre-installed into a comprehensive backup solution that saves customers time and money.

CommVault's collaboration with NetApp began with the joint development of NetApp® SnapProtect®, an array-based snapshot management solution that accelerates and simplifies data protection and recovery for NetApp Data ONTAP® environments. The introduction of the CommVault Backup Appliance extends the partnership to leverage the capabilities of NetApp's E-Series arrays with Simpana software.

The appliance enables a quick start-up and deployment across a customer's IT environment. It provides data protection, recovery, and native copy management for physical and virtual servers, laptops and desktops, and the full breadth of the Simpana platform's capabilities on file system, application and database environments. In addition, the appliance offers integrated replication, reporting, encryption and file archiving, fulfilling many of the specialized needs that in the past required a broad range of different solutions, making it ideal for organizations of all sizes and configurations. In addition, customers can add Simpana Solution Sets for VM Cloud Management, Email Archive, Snapshot Management and Endpoint protection without requiring a separate installation.

The CommVault Backup Appliance features global (source and target) deduplication and can be deployed in a parallel or grid architecture for higher availability and even greater flexibility, manageability, and scale. Parallel or partitioned deduplication allows users to combine two deduplication pools into one, which effectively allows twice as much data to be commonly deduplicated, reducing appliance sprawl. The appliance also provides software load balancing and failover capabilities to complement the resiliency of the hardware. An appliance can replicate to another appliance at a remote site for disaster recovery use cases. The turnkey nature of the appliance and its packaging – from the purchase process to implementation and support – makes the purchase, installation and deployment of this solution simple and easy from power-up to backup in less than an hour.

Available as a single package through distribution partners, the new appliance also includes CommVault's industry leading, first-line support for both software and hardware.

CommVault is committed to providing its customers and channel partners with data and information management solutions that are easy to buy and solve their specific data management challenges, available at price points and form factors to best suit their business requirements.

"The demand for appliance-based approaches to solving customer backup and archive problems is growing and we believe the expansion of our partnership with NetApp to provide this solution will allow both companies to solve the most pressing challenges our enterprise and midmarket customers are facing," said Ralph Nimergood, Vice President of Worldwide Channels and Alliances, CommVault. "The new appliance provides CommVault customers with a cost-effective technology choice for backup and recovery, and supports our channel partners in their efforts to market unique solutions that drive business value and market opportunity."

"Through our partnership with CommVault we deliver customers an integrated backup appliance that build upon our past successes and shows how our two companies continue to work together to fill a market need," said Mark Welke, Senior Director of Product Marketing for E-Series, NetApp. "As we enter into this new chapter with CommVault, we look forward to working together to continue saving customers' time and money with this purpose-built, pre-configured data protection solution."

"We are thrilled to be among the first partners to bring this powerful backup appliance to the market, which will expand our solutions and strengthen our relationships with prospects and customers," said Troy Fortune, Vice President of North America sales for Arrow. "Our superior track record in selling and packaging CommVault products with our value-added offerings, including professional services and a fully dedicated sales and marketing team, make us an ideal fit for this all-in-one solution that will undoubtedly solve specific data management challenges."

"As the IT industry evolves to meet changing business needs, Avnet Technology Solutions guides customers in selecting, developing and providing the best solutions based on its depth of expertise in complex technologies and close partnerships with innovative market leaders like CommVault and

NetApp," said Scott Look, Vice President and General Manager, Security and Networking Solutions, Avnet Technology Solutions, Americas. "We look forward to driving sales and support of this exceptional backup appliance across our vibrant network of partners, customers and prospects and are confident we will be able to ignite new opportunities and accelerate cycles in high-growth vertical and technology markets."

### **Pricing and Availability**

The CommVault Backup Appliance with NetApp is available in North America today with an MSRP of \$82,189 for an 18TB appliance. Additional appliance solutions are available through partnerships with Fujitsu and STORServer, who currently offer backup appliances "Powered by CommVault" in Europe and North America, respectively.

### **About CommVault**

A singular vision — a belief in a better way to address current and future data management needs — guides CommVault in the development of Singular Information Management® solutions for high-performance data protection, universal availability and simplified management of data on complex storage networks. CommVault's exclusive single-platform architecture gives companies unprecedented control over data growth, costs and risk. CommVault's Simpana® software suite of products was designed to work together seamlessly from the ground up, sharing a single code and common function set, to deliver superlative Data Protection, Archive, Replication, Search and Resource Management capabilities. More companies every day join those who have discovered the unparalleled efficiency, performance, reliability, and control only CommVault can offer. Information about CommVault is available at <http://www.commvault.com>. CommVault's corporate headquarters is located in Tinton Falls, New Jersey in the United States.

### **Resources**

- [More on the CommVault Backup Appliance with NetApp](#)
- [Get a quote for the CommVault Backup Appliance](#)

### **Get Involved**

- [Read CommVault blogs](#)
- [Get the latest CommVault news](#)
- [Follow CommVault on Twitter](#)
- [Follow CommVault on Facebook](#)
- [Watch CommVault videos on YouTube](#)
- [Subscribe to CommVault RSS feeds](#)

### **Safe Harbor Statement**

Customers' results may differ materially from those stated herein; CommVault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding CommVault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. CommVault does not undertake to update its forward-looking statements. The development and timing of any product release as well as any of its features or functionality remain at our sole discretion.

*©1999-2015 CommVault Systems, Inc. All rights reserved. CommVault, CommVault and logo, the "CV" logo, CommVault Systems, Solving Forward, SIM, Singular Information Management, Simpana, Simpana OnePass, CommVault Galaxy, Unified Data Management, QiNetix, Quick Recovery, QR, CommNet, GridStor, Vault Tracker, InnerVault, Quick Snap, QSnap, IntelliSnap, Recovery Director, CommServe, CommCell, ROMS, CommVault Edge, and CommValue are trademarks or registered trademarks of CommVault Systems, Inc. All other third party brands, products, service names, trademarks, or registered service marks are the property of and used to identify the products or services of their respective owners. All specifications are subject to change without notice.*

Logo - <http://photos.prnewswire.com/prnh/20110329/MM738411.OGO>

To view the original version on PR Newswire, visit: <http://www.prnewswire.com/news-releases/commvault-expands-relationship-with-netapp-to-offer-integrated-backup-appliances-300019656.html>

SOURCE CommVault

Media Contacts: Kevin Komiega, CommVault, 978-834-6898, [kkomiega@commvault.com](mailto:kkomiega@commvault.com), @kevinkomiega; Investor Relations Contact: Michael Picariello, CommVault, 732-728-5380, [ir@commvault.com](mailto:ir@commvault.com)