



Commvault eases compliance pain for global Clinical Research Organization Quanticate

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Commvault data management platform paves the way for a secure cloud strategy, in one of the world's most regulated industries

LONDON, Dec. 1, 2015 /PRNewswire/ -- [Commvault](#) (NASDAQ: CVLT), a leader in enterprise data protection and information management, today announced that Quanticate, a leading, global, data-focused Clinical Research Organization (CRO), has deployed Commvault software to ensure sustained confidentiality, integrity, availability and compliance with global legislation for all its electronic data assets. The deployment of the Commvault solution enables Quanticate's continued commitment to the highest caliber of data security and integrity when managing clinical trial data for the world's largest pharmaceutical companies. With a single platform, more efficient backup, recovery and archiving has been achieved as well as functionality to prepare for a cloud-based business continuity strategy to be developed in the future.

A leader in enterprise data protection and information management

As a global CRO, Quanticate enables major pharmaceutical companies to take their products to market. It manages the lifecycle of its customers' clinical trial data, from initial trial design and data collection, through to the final delivery to the pharmaceutical sponsor ready for submission to regulators. As the pharmaceutical sector is one of the most highly regulated industries in the world, Quanticate needs to ensure complete data integrity throughout its period of custody as well as retaining all study data in an accessible form for a minimum of 15 years after a trial ends.

Prior to the Commvault implementation, Quanticate faced excessive backup windows and a fragmented recovery processes, causing complexity and time costs. Combined with rapid data growth, Quanticate elected to review its data management strategy before it impeded the business' potential to expand. Commvault software's source-side deduplication capabilities significantly reduce bandwidth needs during backup or recovery, making data transfer much more cost efficient and reducing average back up times by approximately 75%. It also negated the need for couriers to transfer off-site backups between primary and DR sites, substantially reducing recovery time objectives (RTOs).

"Ensuring the integrity and management of our customers' data is one of the key elements that differentiates our business as a data-focused CRO and ensures we can provide the highest quality of service," said James Mackellar, CIO at Quanticate. "The combined de-duplication, compression, archiving and accessibility capability that Commvault provided us meant that from a business perspective we can prove our compliance quicker, with greater visibility for our clients and hence do more business. Information security and compliance is imperative to our clients' success as well as our own. Our data management strategy reflects our commitment in this area supported by a complete ISO 27001 compliant Information Security Management System (ISMS)".

In the short-term future, Quanticate also plans to take further advantage of the opportunities that cloud has to offer – especially the potential for hybrid data center and private cloud strategies - with parts of their infrastructure being on-premise while other virtual machines reside elsewhere. By being able to seamlessly migrate data and virtual machines without compromising security or data backup, it is possible to develop dynamic capacity planning with confidence. Commvault also enables the use of secure, encrypted cloud storage locations for long-term data retention rather than having to invest in an ever-growing storage network. Further resilience is possible by using multiple cloud providers in the future.

"Being able to rehearse disaster recovery in the cloud for example, could provide considerable cost savings," said Mackellar. "Whilst we are still in the exploratory phase with regards to this use case for cloud services, it is reassuring that our Commvault solution can facilitate this and significantly reduce our sunk costs in idle hardware."

"The Commvault solutions portfolio has been designed to not only protect data, but to transform businesses with intelligent data management and increased efficiency, and Quanticate is another example of a major global Healthcare industry organization that we can deliver these benefits to," said Bruce Park, Area Vice President UK & Ireland, Commvault. "The solution provides a truly holistic approach to protecting, managing and accessing data making it the perfect fit for Quanticate's needs now and on its future journey to the cloud."

About Quanticate

Quanticate, headquartered in the UK and USA, is a leading global Clinical Research Organization (CRO) primarily focused on the management, analysis and reporting of data from clinical trials and post-marketing surveillance. Its team has a passion for excellence and provides high quality, efficient outsourcing solutions for companies who need additional capacity or who want to outsource certain activities in their entirety.

Clinical and post-marketing services include scalable on-site and off-site clinical data management, biostatistics, clinical programming, PK/PD analysis, medical writing, pharmacovigilance and statistical consultancy. Quanticate was announced a five category winner in the annual CRO Leadership Awards for Quality, Reliability, Productivity, Regulatory and Innovation. Quanticate was the first CRO to introduce the Centralized Service Provision (CSP) approach to outsourcing supported by its data centralization and visualization tool for both single study and cross-study data analysis. Please visit the new website at www.quanticate.com for further information and access to white papers.

About Commvault

Commvault is a leading provider of data protection and information management solutions, helping companies worldwide activate their data to drive more value and business insight and to transform modern data environments. With solutions and services delivered directly and through a worldwide network of partners and service providers, Commvault solutions comprise one of the industry's leading portfolios in data protection and recovery, cloud, virtualization, archive, file sync and share. Commvault has earned accolades from customers and third party influencers for its technology vision, innovation, and execution as an independent and trusted expert. Without the distraction of a hardware business or other business agenda, Commvault's sole focus on data management has led to adoption by companies of all sizes, in all industries, and for solutions deployed on premise, across mobile platforms, to and from the cloud, and provided as-a-service. Commvault employs more than 2,000 highly skilled individuals across

markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault — and how it can help make your data work for you — visit commvault.com.

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