



Commvault Given 5-Star Rating in CRN's 2016 Partner Program Guide

April 20, 2016

**-- Annual guide recognizes the best channel partner programs in the market --
-- Second major recognition acknowledges Commvault's commitment to its partners --**

TINTON FALLS, N.J., April 20, 2016 /PRNewswire/ -- Commvault, a global leader in enterprise data protection and information management, announced today that CRN®, a brand of [The Channel Company](#), has given Commvault a 5-Star rating in its 2016 Partner Program Guide. This annual guide is the definitive listing of technology vendors that service solution providers or provide products through the IT channel. The 5-Star Partner Program Guide rating recognizes an elite subset of companies that offer solution providers the best partnering elements in their channel programs.



"Solution providers have more choices than ever before when it comes to selecting vendor partners. Identifying the right vendor with the right technologies and the right channel approach can mean the difference between successful adoption of a new technology or business model and an awkward, unnecessarily difficult integration," said Robert Faletra, CEO, The Channel Company. "Our annual Partner Program Guide and 5-Star ratings recognize the best channel programs available in the market today and serve as a valuable resource for solution providers looking for the right fit. We congratulate Commvault on their inclusion in this distinguished group of vendors that have raised the bar for partner engagement and enablement."

The Channel Company's Research team has developed a methodology through which vendors are assessed based on information provided in their completed 2016 Partner Program Guide applications. To determine the 2016 5-Star ratings, The Channel Company's research team assessed each vendor's application based on investments in program offerings, partner profitability, partner training, education and support, marketing programs and resources, sales support and communication. The 5-Star rating is bestowed on programs whose overall rating is among the elite.

"We are honored to receive a 5 star rating from CRN and strongly believe this recognition is indicative of our best in class, widely acclaimed data protection and information management solutions and how we are making it easy for alliance, technology, and other channel partners to bundle Commvault solutions with their offerings and services to monetize the opportunity and drive value for customers," said Ralph Nimergood, Vice President of Worldwide Channels & Alliances. "While there are companies that talk about being partner centric – we are committed to this effort and the 5 star rating underscores our success building this world class program."

Commvault's growth drivers include data management opportunities with flash, hyper-converged, software defined and cloud and having the right enablement and Commvault engagement to monetize the services opportunity associated with the software sale. The company is also delivering a committed eco-system of solution partners where the "power of three" (Commvault, alliance partner and solution provider) are differentiated together in the market, leading to more opportunity.

Commvault's 5 star rating in the 2016 Partner Program Guide marks the second major recognition for Commvault by The Channel Company this year. In February, The Channel Company [named Nimergood](#) to its exclusive list of the 2016 Most Influential Channel Chiefs.

About Commvault

Commvault is a leading provider of data protection and information management solutions, helping companies worldwide activate their data to drive more value and business insight and to transform modern data environments. With solutions and services delivered directly and through a worldwide network of partners and service providers, Commvault solutions comprise one of the industry's leading portfolios in data protection and recovery, cloud, virtualization, archive, file sync and share. Commvault has earned accolades from customers and third party influencers for its technology vision, innovation, and execution as an independent and trusted expert. Without the distraction of a hardware business or other business agenda, Commvault's sole focus on data management has led to adoption by companies of all sizes, in all industries, and for solutions deployed on premise, across mobile platforms, to and from the cloud, and provided as-a-service. Commvault employs more than 2,000 highly skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault — and how it can help make your data work for you — visit [commvault.com](#).

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About the Channel Company

The Channel Company enables breakthrough IT channel performance with our dominant media, engaging events, expert consulting and education, and innovative marketing services and platforms. As the channel catalyst, we connect and empower technology suppliers, solution providers and end users. Backed by more than 30 years of unequalled channel experience, we draw from our deep knowledge to envision innovative new solutions for ever-evolving challenges in the technology marketplace. www.thechannelco.com

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