

# Commvault and CloudWave Bring Streamlined Cloud Backup and Recovery to Healthcare Market with Powerful New Service Offering

## February 21, 2017

-- Powered by Commvault, CloudWave's new OpSus Backup service enables healthcare enterprises to implement holistic data management strategies that cut costs while minimizing security, business continuity and regulatory compliance risk

ORLANDO, Fla. and TINTON FALLS, N.J., Feb. 21, 2017 /PRNewswire/ -- **HIMSS17 --** <u>Commvault</u> (NASDAQ: CVLT), a global leader in enterprise backup, recovery, archive and the cloud for the healthcare market, today announced that its Commvault Data Platform was selected by CloudWave to power its new OpSus Backup service. The new healthcare backup-as-a-service (BaaS) offering – part of the OpSus Healthcare cloud services portfolio – enables healthcare organizations to quickly, easily and securely use the cloud to protect and recover mission-critical application data. By building the OpSus Backup service on Commvault's comprehensive data management platform, CloudWave is able to deliver healthcare enterprises a fully-managed backup service that cuts costs while minimizing security, business continuity and regulatory compliance risks. Today's announcement was made at HIMSS 2017, being held Feb. 19 – Feb. 23, in Orlando.



OpSus Backup supports healthcare enterprises' efforts to implement holistic data management strategies that allow them to protect, control and derive more value from all their data. OpSus Backup uses Commvault's holistic data management platform to backup data on Tier 4 data centers, and encrypt data both in transit and at rest. Both healthcare enterprise IT staff and CloudWave's team of healthcare IT experts can use the service to initiate, monitor and maintain backup operations, as well as perform on-demand data restoration on secure landing zones.

"Today many healthcare IT staff are struggling to find the time needed to ensure that their mission-critical data is backed up in full compliance with regulatory requirements," said Matthew Donahue, Chief Technology Officer at CloudWave. "OpSus Backup helps relieve this burden, providing healthcare enterprises with a fully-managed backup service that reduces time spent on backup administration while also helping them lower risk with powerful security, availability and regulatory capabilities. "In selecting a software partner for OpSus Backup, we carefully evaluated potential providers using a disciplined matrix which spanned functionality, compatibility, efficiency, and operations. Commvault met or exceeded our criteria in every category."

The new OpSus Backup service, powered by Commvault, builds on the companies' existing strong partnership. A leading provider of IT and hybrid cloud solutions for healthcare, CloudWave collaborated with Commvault last year to <u>successfully test and validate</u> the Commvault Data Platform for backup and recovery with MEDITECH Electronic Health Record (EHR) systems, enabling healthcare enterprises to leverage a single data management platform across their entire enterprise.

"With data volumes growing, regulatory requirements expanding, cyberattacks increasing and IT budgets shrinking, healthcare organizations need to implement holistic data management strategies that allow them to cost-effectively use the cloud to backup and recover data while maintaining high levels of security, regulatory compliance and availability," said Ananth Balasubramanian, General Manager of Commvault's Healthcare Solutions Group. "By partnering with Commvault, CloudWave is able to provide healthcare enterprises with the power to implement these strategies, through a fully managed backup service that allows IT staff to focus on more strategic initiatives, while also helping lower operational expenses and reduce security, business continuity and regulatory compliance risk. We are excited to extend our partnership with an industry leader in bringing on premise and cloud-based technology solutions to the healthcare market and look forward to a longstanding relationship for the benefit of our customers."

CloudWave and Commvault will both be exhibiting at the <u>HIMSS17 Conference & Exhibition</u> on February 19-23. Commvault will be at booth #1703. CloudWave will be at booth #3191.

#### **About Commvault Healthcare**

<u>Commvault</u> is a leading provider of data protection and information management solutions, helping healthcare organizations worldwide handle massive volumes of data, meet compliance requirements and deliver quality patient care. Through its single integrated platform, the Commvault Data Platform, Commvault provides healthcare organizations with enterprise data protection, enabling them to scale infrastructure easily and cost-effectively while maintaining the security and privacy of patient information. Commvault Software includes data encryption capabilities, enabling healthcare providers to meet the Health Insurance Portability and Accountability Act (HIPAA), Health Information Technology for Economic and Clinical Health (HITECH) Act and other patient data privacy compliance requirements.

#### About Commvault

Commvault is a leading provider of data protection and information management solutions, helping companies worldwide activate their data to drive more value and business insight and to transform modern data environments. With solutions and services delivered directly and through a worldwide network of partners and service providers, Commvault solutions comprise one of the industry's leading portfolios in data protection and recovery, cloud, virtualization, archive, file sync and share. Commvault has earned accolades from customers and third party influencers for its technology vision, innovation, and execution as an independent and trusted expert. Without the distraction of a hardware business or other business agenda, Commvault's sole focus on data management has led to adoption by companies of all sizes, in all industries, and for solutions deployed on premise, across mobile platforms, to and from the cloud, and provided as-a-service. Commvault employs more than 2,700 highly skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about

Commvault — and how it can help make your data work for you — visitommvault.com.

## About CloudWave

CloudWave creates cloud solutions for healthcare which embrace the full continuum from on-premises customer private cloud, to professionally managed cloud services in our OpSus Healthcare Cloud, to seamless federation with public cloud services like Office 365 and Microsoft Azure. CloudWave's focused portfolio of OpSus Healthcare Cloud services *built for healthcare* (B4H) include hosting of over 100 healthcare applications, disaster recovery with disciplined, auditable restoral testing, systems management, security, backup, and archiving services. CloudWave architects healthcare IT solutions with the goal of operational sustainability. Our engineers and consultants have long-standing, successful track records designing and implementing solutions for hospitals. For more information, visit <u>http://www.gocloudwave.com</u> or call (877) 991-1991.

Safe Harbor Statement: Customers' results may differ materially from those stated herein; Commvault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding Commvault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. Commvault does not undertake to update its forward-looking statements. The development and timing of any product release as well as any of its features or functionality remain at our sole discretion.

©1999-2017 Commvault Systems, Inc. All rights reserved. Commvault, Commvault and logo, the "C hexagon" logo, Commvault Systems, Solving Forward, SIM, Singular Information Management, OnePass, Commvault Galaxy, Unified Data Management, QiNetix, Quick Recovery, QR, CommNet, GridStor, Vault Tracker, InnerVault, Quick Snap, QSnap, IntelliSnap, Recovery Director, CommServe, CommCell, ROMS, Commvault Edge, and CommValue are trademarks or registered trademarks of Commvault Systems, Inc. All other third party brands, products, service names, trademarks, or registered service marks are the property of and used to identify the products or services of their respective owners. All specifications are subject to change without notice.

To view the original version on PR Newswire, visit: <u>http://www.prnewswire.com/news-releases/commvault-and-cloudwave-bring-streamlined-cloud-backup-and-recovery-to-healthcare-market-with-powerful-new-service-offering-300410523.html</u>

### SOURCE Commvault

Media Contact:Leo Tignini, Commvault, 732-728-5378, Itignini@commvault.com, @leotignini; Investor Relations Contact: Michael Picariello, Commvault, 732-728-5380, ir@commvault.com