

## Commvault Partners with Pure Storage to Give Customers Power, Performance & Efficiency for the Flash Data Center with Cisco UCS

March 8, 2017

World-class technology from Pure Storage, Cisco and Commvault provide organizations a high performance, scalable platform for easily deploying business-critical workloads

MELBOURNE, Australia and TINTON FALLS, N.J., March 8, 2017 /PRNewswire/ -- Cisco Live -- Commvault (NASDAQ: CVLT), a global leader in enterprise backup, recovery, archive and the cloud, today announced the integration of its Commvault Data Platform and IntelliSnap® technology for FlashStack™, a flexible, converged infrastructure solution offered jointly byCisco and Pure Storage, combining the latest in compute, network, and storage hardware into a single, integrated architecture. By providing the data protection layer for FlashStack with IntelliSnap integration, Commvault is working with Pure Storage and Cisco to address the ongoing shift from the traditional silo approach of separate servers, storage, and networking equipment to a pre-designed, pre-engineered, tested and optimized solution that provides organizations a high performance, scalable infrastructure for deploying mission-critical workloads.



Commvault's IntelliSnap integration with FlashStack is an ideal replacement over traditional data management and protection tools that are unable to scale and support critical enterprise applications and databases like Oracle, VMware SAP, and Microsoft SQL and Exchange, whether physical or virtual.

An industry leader in snapshot technology with broad support for a wide variety of storage hardware platforms, Commvault's IntelliSnap Technology provides FlashStack customers an application-aware management umbrella that automates and orchestrates the creation, retention and use of snapshots, dramatically simplifying data protection and recovery procedures as well as data sharing. Commvault's Software also integrates the protection and recovery processes by automating workflows, which significantly reduces the burden on a customer's staff and FlashStack. Testing and reference architectures between Cisco and Commvault make extending FlashStack snapshot protection easy and efficient with backup onto Cisco's Unified Computing System<sup>TM</sup> (Cisco UCS®) as part of the converged infrastructure stack.

With FlashStack as a leading purpose-built consolidation platform for enterprise applications, Commvault's simplified data management and optimized protection enables organizations transitioning to FlashStack to have a smooth and seamless experience. Following deployment, Commvault also enables FlashStack customers to protect and recover critical workloads faster, reduce risk by eliminating manual processes, and achieve lower management overhead and costs while leveraging Cisco S-series for their secondary storage and data protection needs. By consolidating point products onto FlashStack, customers are able to reduce power and cooling usage while increasing agility by easily using snapshots for extended uses, like test/dev, devops, analytics, and reporting.

"Through our extended collaboration with Pure Storage and Cisco to provide Commvault's IntelliSnap integration with FlashStack, we reinforce our ongoing commitment to support all flash data centers to enable business critical applications to perform faster, run more efficiently, and be more available for our shared customers," said Ralph Nimergood, VP of Worldwide Channels and Alliances, Commvault. "With Commvault Software providing the data protection layer for FlashStack, which is built on industry-leading servers and networking components from Cisco and purpose-built, all flash storage from Pure Storage, customers are able to leverage a pre-designed, pre-engineered, and tested solution as a whole. Not only does this integration make their purchase easier while reducing unnecessary hardware acquisition costs, selecting this architecture optimizes mission-critical applications and limits deployment times. This winning combination of technology industry leaders gives customers the ultimate power and efficiency in one converged solution."

"The addition of Commvault Software completes a trifecta of industry leading technology from Cisco and Pure Storage for our FlashStack offering to provide organizations with a powerful, efficient, and evergreen infrastructure solution," said Michael Sotnick, VP of Channels and Alliances, Pure Storage. "Commvault's IntelliSnap Technology is an ideal fit for FlashStack customers who are responsible for transforming their organizations by delivering faster applications, a better user experience and smarter analytics. By providing modernized and innovative data protection and management from Commvault, FlashStack customers will garner an accelerated time to value while driving an increased ROI from their infrastructure."

The FlashStack solution with Commvault IntelliSnap integration is available for purchase through select channel partners and resellers of Commvault, Pure Storage and Cisco globally. Existing infrastructure partners will benefit by expanding their target base to customers seeking to protect critical applications and databases -- such as Oracle, VMware, Microsoft SQL and Exchange, SAP HANA and others -- with a complete end-to-end validated enterprise-class solution. This offering enables partners to sell an industry-leading solution based on Commvault's longstanding relationships with Pure Storage and Cisco.

The Cisco Validated Design (CVD) for FlashStack Virtual Server Infrastructure with Commvault for Data Protection can be downloaded here.

"Proven Commvault solutions for FlashStack creates additional opportunities for us to address mission critical needs of our customers with confidence," said Ryan Sheehan, GM Advanced Solutions & Services, SHI International Corp. "Customers are shifting from traditional data protection point products in favor of modernized infrastructure solutions. Bringing industry leaders Commvault, Pure Storage and Cisco together, we are able to address organizations that need to protect data intensive business critical applications Oracle, VMware, Microsoft SQL and Exchange, SAP HANA

and others that are the lifeblood of their business."

"Our customers are increasingly seeing the value in moving from inflexible, siloed data protection and management architectures, to a holistic approach that provides them the agility and scalability they need to not only lower risk by fully protecting all their data, but also more easily activates this data for competitive advantage," said Mark Melvin, CTO, ePlus Inc. "We're thrilled to see Commvault working together with Pure Storage and Cisco on this FlashStack initiative to deliver a powerful, fully converged infrastructure, making it easier for customers to implement holistic data management strategies that reduce risk and costs, and deliver better business agility and insights."

## About the Commvault Data Platform and Solutions Portfolio

The eleventh version of Commvault solutions portfolio is uniquely positioned to help customers activate their data by accelerating the transformation from legacy data management to a modern data environment to unlock critical business insight and drive new value from customers' technology investments. The Commvault solutions portfolio is comprised of an industry-leading product offering in the areas of data protection and recovery, cloud, virtualization, archive, and file sync and share that addresses evolving market trends, growth areas, and customer use cases. The Commvault Data Platform is open and standards-based, helping customers better leverage data, improve IT operations, and enabling 3<sup>rd</sup> party innovation.

## **About Commvault**

Commvault is a leading provider of data protection and information management solutions, helping companies worldwide activate their data to drive more value and business insight and to transform modern data environments. With solutions and services delivered directly and through a worldwide network of partners and service providers, Commvault solutions comprise one of the industry's leading portfolios in data protection and recovery, cloud, virtualization, archive, file sync and share. Commvault has earned accolades from customers and third party influencers for its technology vision, innovation, and execution as an independent and trusted expert. Without the distraction of a hardware business or other business agenda, Commvault's sole focus on data management has led to adoption by companies of all sizes, in all industries, and for solutions deployed on premise, across mobile platforms, to and from the cloud, and provided as-a-service. Commvault employs more than 2,700 highly skilled individuals across markets worldwide, is publicly traded on NASDAQ (CVLT), and is headquartered in Tinton Falls, New Jersey in the United States. To learn more about Commvault — and how it can help make your data work for you — visitommvault.com.

Safe Harbor Statement: Customers' results may differ materially from those stated herein; Commvault does not guarantee that all customers can achieve benefits similar to those stated above. This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions and others. Statements regarding Commvault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1933, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. Commvault does not undertake to update its forward-looking statements. The development and timing of any product release as well as any of its features or functionality remain at our sole discretion.

©1999-2017 Commvault Systems, Inc. All rights reserved. Commvault, Commvault and logo, the "C hexagon" logo, Commvault Systems, Solving Forward, SIM, Singular Information Management, Commvault OnePass, Commvault Galaxy, Unified Data Management, QiNetix, Quick Recovery, QR, CommNet, GridStor, Vault Tracker, InnerVault, Quick Snap, QSnap, IntelliSnap, Recovery Director, CommServe, CommCell, ROMS, APSS, Commvault Edge, Commvault GO, and CommValue are trademarks or registered trademarks of Commvault Systems, Inc. All other third party brands, products, service names, trademarks, or registered service marks are the property of and used to identify the products or services of their respective owners. All specifications are subject to change without notice.

To view the original version on PR Newswire, visit: <a href="http://www.prnewswire.com/news-releases/commvault-partners-with-pure-storage-to-give-customers-power-performance--efficiency-for-the-flash-data-center-with-cisco-ucs-300420376.html">http://www.prnewswire.com/news-releases/commvault-partners-with-pure-storage-to-give-customers-power-performance--efficiency-for-the-flash-data-center-with-cisco-ucs-300420376.html</a>

## SOURCE Commvault

Media Contact: Leo Tignini, Commvault, 732-728-5378, Itignini@commvault.com, @leotignini; Investor Relations Contact: Michael Picariello, Commvault 732-728-5380, ir@commvault.com