UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D.C. 20549

FORM 8-K CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported) January 31, 2023



COMMVAULT SYSTEMS, INC.

(Exact name of registrant as specified in its charter)

Delaware (State or other jurisdiction of incorporation) 1-33026 (Commission file number) 22-3447504 (I.R.S. Employer Identification No.)

1 Commvault Way

Tinton Falls, New Jersey 07724 (Address of principal executive offices, including zip code)

(732) 870-4000

(Registrant's telephone number, including area code)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instruction A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

□ Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

□ Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Securities registered pursuant to Section 12(b) of the Act:

Title of each class	Trading Symbol(s)	Name of each exchange on which registered
Common Stock	CVLT	The Nasdaq Stock Market

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (17 CFR §230.405) or Rule 12b-2 of the Securities Exchange Act of 1934 (17 CFR §240.12b-2).

Emerging growth company \Box

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 1.01 Entry into a Material Definitive Agreement

On January 31, 2023 Commvault System, Inc. ("Commvault") and Ashling Development, LLC entered into a Purchase and Sale Agreement (the "Agreement") for the sale of Commvault's corporate headquarters located at One Commvault Way, Tinton Falls, New Jersey (the "Premises") for a purchase price of \$40,000,000. Consummation of the sale is subject to customary closing conditions. Commvault believes that the sale will likely close in the first half of fiscal 2024. Upon closing of the transaction, Commvault plans to enter into a lease for a portion of the Premises.

A copy of the Agreement is included as Exhibits 10.1 and 10.2. The foregoing description of the Agreement is qualified in its entirety by reference to the full text of the Agreement, which is incorporated herein by reference.

Item 2.02 Results of Operations and Financial Condition

On January 31, 2023, Commvault issued a press release announcing its results for its third fiscal quarter ended December 31, 2022. A copy of the press release is attached hereto as Exhibit 99.1.

This information is being furnished pursuant to Item 2.02 and shall not be deemed "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 or otherwise subject to the liabilities under that section and shall not be deemed to be incorporated by reference into filings under the Securities Act of 1933.

Item 9.01 Financial Statements and Exhibits

(d) Exhibits:

Exhibit No.	Description
<u>10.1*</u>	Purchase and Sale Agreement by and between Commvault and Ashling Development, LLC with an effective date of January 31, 2023
<u>10.2*</u>	Purchase and Sale Agreement by and between Commvault and Ashling Development, LLC with an effective date of January 31, 2023
<u>99.1</u>	Press Release dated January 31, 2023
104	Cover Page Interactive Data File (formatted as inline XBRL and contained in the Inline XBRL document)

*Certain exhibits to this agreement have been omitted pursuant to Item 601(a)(5) of Regulation S-K. A copy of any omitted exhibit will be furnished as a supplement to the Securities and Exchange Commission upon request.

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

COMMVAULT SYSTEMS, INC.

Dated: January 31, 2023

/s/ Gary Merrill

Gary Merrill Chief Financial Officer (Principal Financial Officer)

AGREEMENT OF SALE

THIS AGREEMENT OF SALE (this "*Agreement*") is dated as of January 31, 2023 (the "*Effective Date*") and is made by and between **COMMVAULT TINTON FALLS URBAN RENEWAL**, LLC, a New Jersey limited liability company ("*Seller*"), and **ASHLING PROPERTIES**, L.L.C., a New Jersey limited liability company, or an assignee special purpose entity designated by Ashling Properties, L.L.C., on notice to Seller, pursuant to Section 12.13 hereof ("*Purchaser*").

RECITALS

Subject to the terms and conditions set forth herein, Seller desires to sell to Purchaser, and Purchaser desires to purchase from Seller, all of Seller's right, title and interest in and to the following (collectively, the "*Property*"):

(a) <u>**Real Property</u>**. An approximately fifty-five (55) acre parcel of real property designated as Block 101.02, Lots 1 and 1 (Qual X) on the official tax maps of the Borough of Tinton Falls (the "*Borough*"), County of Monmouth, State of New Jersey, as more particularly described on *Exhibit A* attached hereto (the "*Land*"), the approximately 276,898 square foot office building located on the Land commonly known as 1 Commvault Way, Tinton Falls, New Jersey (the "*Office Building*") and all other buildings, structures, real property fixtures and improvements located on the Land (collectively, the "*Real Property*");</u>

(b) <u>Personal Property</u>. All equipment, machinery, furniture, furnishings, supplies and other tangible personal property owned by Seller and now or hereafter located on and used in the operation, ownership, or maintenance of the Real Property, excluding only those items of personal property: (i) that are located in Seller's Leased Premises as of the Closing Date (as such terms are hereinafter defined); and (ii) that Seller has removed from the Real Property as of the Closing Date (collectively, the "*Personal Property*"); and

(c) Intangible Property. If and to the extent assignable by Seller, at no cost to Seller, any intangible personal property relating exclusively to the Real Property, including all licenses, permits, approvals, entitlements, plans, specifications, operating manuals, guarantees and warranties relating exclusively to the Real Property (collectively, the "Intangible Property"), provided, however, in no event shall the Intangible Property include any right, title or interest in or to the name "CommVault" or any trademarks, servicemarks, copyrights, or other intellectual or intangible property related thereto. For the avoidance of doubt, the Intangible Property shall expressly include, but not be limited to: (i) that certain Redevelopment Agreement among the Borough, Fort Monmouth Economic Revitalization Authority ("FMERA"), and CommVault Systems, Inc. dated as of January 29, 2013 (the "Redevelopment Agreement"); (ii) that certain Developer's Agreement among the Board of Chosen Freeholders of the County of Monmouth, FMERA, the Borough, and CommVault Systems, Inc. Regarding Installation of Road Improvements Associated with the Development of Parcel E, Lot 1 in Block 101, Borough of Tinton Falls dated January 29, 2013 (the "Roadway Improvements Developer's Agreement"); and (iii) that certain Financial Agreement by and between Seller and the Borough dated as of January 29, 2013, as amended by that certain First Amendment to Financial Agreement dated February 19, 2019 (the "Financial Agreement").

NOW, THEREFORE, the parties agree as follows:

 $\begin{array}{c} 140131415.4 \\ 142232567.2 \end{array}$

ARTICLE I SALE OF PROPERTY; PRICE; PAYMENT TERMS

1.1 <u>Sale of Property</u>. Seller hereby agrees to sell, convey, transfer and assign to Purchaser, and Purchaser hereby agrees to purchase from Seller, the Property upon the terms and conditions set forth herein.

1.2 Price. The purchase price for the Property is Thirty-Nine Million and 00/100 Dollars (\$39,000,000.00) (the "Price").

1.3 <u>Payment Terms</u>. Purchaser shall pay the Price as follows:

(a) within five (5) business days after the Effective Date, Purchaser shall deposit One Million, Seven Hundred-Fifty Thousand and 00/100 Dollars (\$1,750,000.00) (the "*Deposit*") with a direct national or regional office of Old Republic National Title Insurance Company ("*Escrow Agent*"), by wire transfer of immediately available funds, in lawful money of the United States of America, pursuant to the wire instructions set forth on *Schedule 1.3(A)* attached hereto; and

(b) at Closing (as hereinafter defined), Purchaser shall pay the balance of the Price, plus or minus any net closing adjustments pursuant to the terms of this Agreement, by wire transfer of immediately available funds, in lawful money of the United States of America, to Escrow Agent for disbursement as directed by Seller. In the event that Escrow Agent is a title agent and not a direct office of a nationally recognized title insurance company, Purchaser and Escrow Agent shall cause the Deposit to be held in escrow in the trust account of a nationally recognized title insurance company that is reasonably acceptable to Seller in compliance with the terms and conditions of this Agreement.

Notwithstanding anything to the contrary contained in this Agreement, One Hundred and 00/100 Dollars (\$100.00) of the Deposit is delivered to Escrow Agent for delivery by Escrow Agent to Seller as independent contract consideration (the "*Independent Consideration*"), and the Deposit is reduced by the amount of the Independent Consideration so delivered to Seller, which amount has been bargained for and agreed to as consideration for Seller's execution and delivery of this Agreement.

1.4 Escrow Terms.

(a) Escrow Agent shall cause the Deposit to be held in a non-interest bearing trust account at a federally insured banking institution until disbursed as herein provided. Escrow Agent shall cause the Deposit to be held and disbursed in the following manner:

(i) to Seller at the Closing; or

(ii) to Seller upon receipt of written demand therefor from Seller, stating that Purchaser has defaulted in the performance of Purchaser's obligations under this Agreement and the facts and circumstances underlying such default; *provided, however*, that Escrow Agent shall not honor such demand until at least five (5) business days after it has sent a copy of such demand to Purchaser, in accordance with the Notice provisions set forth in Section 12.2, nor thereafter if Escrow Agent receives a written notice of objection from Purchaser, with a copy to Seller, in accordance with the provisions of <u>Section 1.4(b)</u>; or

(iii) to Purchaser upon receipt of written demand therefor from Purchaser, in accordance with the Notice provisions set forth in Section 12.2, stating that either

 $\begin{array}{c} 140131415.4\\ 142232567.2\end{array}$

(x) this Agreement has been terminated pursuant to a provision hereof which states that Purchaser is entitled to the Deposit upon termination, and specifying the Section of this Agreement providing for such termination, or (y) Seller has defaulted in the performance of Seller's obligations under this Agreement and the facts and circumstances underlying such default; *provided, however*, that Escrow Agent shall not honor such demand until at least five (5) business days after it has sent a copy of such demand to Seller, in accordance with the Notice provisions set forth in Section 12.2, nor thereafter if Escrow Agent receives a written notice of objection from Seller, with a copy to Purchaser, in accordance with the provisions of <u>Section 1.4(b)</u>.

(b) Upon receipt of a written demand for the Deposit by Seller pursuant to Section 1.4(a)(ii) or a written demand for the Deposit by Purchaser pursuant to Section 1.4(a)(iii), Escrow Agent shall promptly send a copy thereof to the other party, in accordance with the Notice provisions set forth in Section 12.2. The other party will have the right to object to the delivery of the Deposit by sending written notice of such objection to Escrow Agent, with a copy to the other party, in accordance with the Notice provisions set forth in Section 12.2, within five (5) business days after Escrow Agent delivers a copy of the written demand to the objecting party but not thereafter. Such notice shall set forth the basis for objecting to the delivery of the Deposit. Upon receipt of such notice, Escrow Agent shall promptly send a copy thereof to the party that made the written demand for the Deposit.

(c) In the event of any dispute between the parties regarding the Deposit, Escrow Agent shall disregard all instructions received and cause the Deposit to be held until the dispute is resolved and Escrow Agent is advised of this fact in writing by both Seller and Purchaser, or Escrow Agent is otherwise instructed by a final non-appealable judgment of a court of competent jurisdiction.

(d) If Escrow Agent is uncertain as to its duties or rights hereunder or receives conflicting instructions, claims or demands from the parties hereto, or instructions which conflict with any of the provisions of this Agreement, Escrow Agent shall refrain from taking any action other than to cause the Deposit to be kept safely until Escrow Agent is instructed otherwise in a writing signed by both Seller and Purchaser, or by final non-appealable judgment of a court of competent jurisdiction.

(e) Escrow Agent may rely upon, and will be protected in acting or refraining from acting upon, any written notice, instruction or request furnished to it hereunder and believed by Escrow Agent to be genuine and to have been signed or presented by the proper party or parties.

(f) Seller and Purchaser shall jointly and severally hold Escrow Agent harmless against any loss, damage, liability or expense incurred by Escrow Agent not caused by its willful misconduct or gross negligence, arising out of or in connection with its entering into this Agreement and the carrying out of its duties hereunder, including the reasonable costs and expenses of defending itself against any claim of liability or participating in any legal proceeding. Escrow Agent may consult with counsel of its choice, and will have full and complete authorization and protection for any action taken or suffered by Escrow Agent hereunder in good faith and in accordance with the opinion of such counsel.

(g) Escrow Agent may resign at will and be discharged from its duties or obligations hereunder by giving written notice to Purchaser and Seller of such resignation, which notice must specify the date when such resignation will take effect, provided that prior to the effective date of such resignation, a substitute escrow agent is jointly approved in writing by Seller and Purchaser, which approval shall not be unreasonably withheld, conditioned or delayed,

 $\begin{array}{c} 140131415.4 \\ 142232567.2 \end{array}$

and Escrow Agent causes the Deposit to be delivered to such substitute escrow agent. After such resignation and delivery of the Deposit to such substitute escrow agent, Escrow Agent will have no further duties or liability under this Agreement with respect to the Deposit.

(h) Purchaser and Seller, together, will have the right to terminate the appointment of Escrow Agent hereunder by giving to Escrow Agent joint written notice of such termination, specifying the date upon which such termination will take effect and designating a replacement escrow agent, who shall sign a counterpart of this Agreement. Upon demand of such successor escrow agent, Escrow Agent shall cause the Deposit to be delivered to such successor escrow agent and, following such delivery, the successor escrow agent will be deemed to have assumed all of Escrow Agent's rights and obligations under this Agreement.

(i) Escrow Agent's agreements and obligations with respect to the Deposit will terminate and Escrow Agent will be discharged from further duties and obligations with respect to the Deposit upon final payment of the Deposit or, to the extent applicable, in each case, in accordance with the terms and conditions of this Agreement.

ARTICLE II TITLE TO PROPERTY

2.1 <u>Title</u>.

(a) <u>Title to Real Property</u>. Title to the Real Property shall be insurable at regular rates by a New Jersey licensed title insurance company selected by Purchaser (the "*Title Insurer*"), subject to (i) the exceptions set forth on *Schedule 2.1* attached hereto, and as agreed to by Purchaser's Title Insurer; and (ii) all other matters to which Purchaser does not object, or with respect to which Purchaser has been deemed to waive its objection, in accordance with <u>Section 2.3</u>, <u>Section 2.4</u> and <u>Section 2.5</u> of this Agreement (collectively, the "*Permitted Exceptions*").

(b) <u>Title to Intangible Property</u>. Title to the Intangible Property shall be conveyed in its then "AS IS, WHERE IS" condition without any representations or warranties, subject to any approvals or consents required to facilitate the assignment of any Intangible Property.

2.2 <u>Right to Pay Off Monetary Encumbrances</u>. Seller will have the right to pay off any monetary encumbrances against the Property on the Closing Date (as hereinafter defined) out of the cash then payable, provided (i) recordable instruments of release or discharge of such encumbrances are delivered to the Title Insurer at the Closing, or (ii) if the holder of the monetary encumbrance is an institutional lender, a payoff letter is delivered to the Title Insurer at the Closing.

2.3 <u>Title Defects</u>. No later than thirty (30) days after the Effective Date of this Agreement, Purchaser shall furnish to Seller a copy of an ALTA title insurance commitment for an owner's title insurance policy (the "*Title Commitment*") and Purchaser's survey (the "*Updated Survey*"), if any, together with a statement specifying its objections to any matters disclosed by the Title Commitment or Updated Survey other than the Permitted Exceptions ("*Purchaser's Statement*"). Seller shall notify Purchaser within three (3) business days after receipt of Purchaser's Statement whether Seller will cure (and in what manner Seller will cure) the defects set forth in Purchaser's Statement, *provided, however*, that Seller shall agree to remove each financial encumbrance such as a mortgage, judgment, lien for delinquent real estate taxes, attachment, mechanic's lien, or any other monetary lien or encumbrance of a definite or ascertainable amount which may be removed by the payment of money (not to exceed Seller's

 $\begin{array}{c} 140131415.4\\ 142232567.2\end{array}$

net proceeds from the Closing) which is revealed by the Title Commitment (a "*Mandatory Discharge Item*") or take such other action that shall allow Title Insurer to omit the same as exceptions. If Seller fails to respond to Purchaser's Statement within said three (3) business day period, Seller will be deemed to have elected not to remove the defects set forth in Purchaser's Statement (other than the Mandatory Discharge Items). If Seller does not timely agree to cure any such defects (other than the Mandatory Discharge Items), Purchaser shall have the right, by written notice given to Seller and Escrow Agent within ten (10) days after the first to occur of Purchaser's receipt of Seller's response to Purchaser's Statement and the expiration of the aforementioned three (3) business day response period, either to (i) waive the defects and close title without abatement or reduction of the Price (and each such waived defect shall be deemed a Permitted Exception), or (ii) terminate this Agreement and obtain a refund of the Deposit (other than the Independent Consideration). Upon such refund, all rights and obligations of the respective parties hereunder shall be null and void, except for those rights and obligations that expressly survive the termination of this Agreement. If Purchaser fails to select either option, then Purchaser shall be deemed to have elected option (i). Purchaser hereby acknowledges and agrees that **TIME IS OF THE ESSENCE** with respect to the timely delivery of Purchaser's Statement any termination notice pursuant to this <u>Section 2.3</u>.

Supplements to Title Commitment and Survey. If, after the delivery of Purchaser's Statement, Purchaser obtains a 24 supplement or update to the Title Commitment and/or the Updated Survey that discloses additional liens, encumbrances or other title exceptions first appearing of record after the effective date of the Title Commitment or the Updated Survey ("New Title *Exceptions*"), Purchaser shall have the right to object to such New Title Exceptions by delivering another Purchaser's Statement to Seller within five (5) business days after Purchaser's receipt of such supplement or update (but in no event after the Closing). Notwithstanding the foregoing, Purchaser will not have the right to object to (i) any Permitted Exceptions; (ii) any liens, encumbrances or other title exceptions which will be extinguished upon the transfer of the Real Property in accordance with this Agreement; or (iii) any liens, encumbrances or other title exceptions caused by Purchaser or any of Purchaser's Representatives (as hereinafter defined). Seller shall notify Purchaser within five (5) business days after receipt of Purchaser's Statement (such five (5) business day period being referred to herein as "Seller's Response Period"), whether Seller will remove (and in what manner Seller will remove) any defects identified therein. If Seller fails to respond to Purchaser's Statement within the applicable Seller's Response Period, Seller will be deemed to have elected not to remove the defects set forth in Purchaser's Statement. If Seller does not agree to remove any New Title Exception set forth in another Purchaser's Statement, Purchaser, as its sole remedy, shall have the right to terminate this Agreement upon written notice to Seller and Escrow Agent within five (5) business days following the earlier of (1) the date Seller notifies Purchaser that Seller will not remove any New Title Exception, or (2) the expiration of the applicable Seller's Response Period (if, pursuant to the above, Seller is deemed to have elected not to remove any such New Title Exception). If Purchaser timely terminates this Agreement in accordance with the immediately preceding sentence, Escrow Agent shall cause the Deposit (other than the Independent Consideration) to be returned to Purchaser and this Agreement and all rights and obligations of the parties hereunder will be null and void, except for those rights and obligations that expressly survive the termination of this Agreement. If Purchaser fails to timely terminate this Agreement in accordance with this <u>Section 2.4</u>, Purchaser shall be deemed to have irrevocably waived all New Title Exceptions (and the same will be deemed to be Permitted Exceptions) and agreed to close title without abatement or reduction of the Price. Notwithstanding anything to the contrary contained in this Agreement or in any document contemplated herein, citation to Permitted Exceptions may be omitted in whole or in part in the Deed (as hereinafter defined) without giving rise to any liability on Seller's part, irrespective of any covenant or warranty by Seller that may be contained in the Deed (as defined below). Purchaser hereby acknowledges and agrees that TIME IS OF THE ESSENCE with respect to

 $\begin{array}{c} 140131415.4 \\ 142232567.2 \end{array}$

the timely delivery of Purchaser's Statement and any termination notice pursuant to this <u>Section 2.4</u>. If, for any reason, with respect to any individual supplement or update to the Title Commitment or Updated Survey, Purchaser fails to timely (x) deliver a Purchaser's Statement to Seller with respect to any New Title Exceptions contained therein, Purchaser will be deemed to have irrevocably waived all such New Title Exceptions set forth in such supplement or update to the Title Commitment or Updated Survey, other than Mandatory Discharge Items, and (y) thereafter deliver a termination notice to Seller pursuant to this <u>Section 2.4</u>. Purchaser will be deemed to have irrevocably waived any right to terminate this Agreement with respect to such New Title Exceptions pursuant to this <u>Section 2.4</u>.

Objections To Be Cured. In the event that Seller elects to cure any objection set forth on a Purchaser's Statement 2.5 (whether under Section 2.3 or Section 2.4 of this Agreement) ("Objections To Be Cured"), then Seller shall use good faith, commercially reasonable efforts to cure the Objections To Be Cured in accordance with Seller's response to Purchaser's Statement. If the Objections To Be Cured have not been cured by the date set for Closing, then the date for Closing hereunder (including, but not limited to, the Outside Closing Date, as hereinafter defined) may be extended, one or more times, at Seller's option for the time necessary to cure the Objections To Be Cured, not to exceed sixty (60) days in the aggregate. If: (i) the Objections To Be Cured have not been cured at Closing and Seller does not elect to extend the time period to cure the Objections To Be Cured, or (ii) the Objections To Be Cured are not cured within said extended time period, if applicable, Seller shall not be deemed to be in default under this Agreement if Seller uses good faith, commercially reasonable efforts to cure same; provided, that, Seller has cured all of the Mandatory Discharge Items as of the Closing. If Seller fails to use good faith, commercially reasonable efforts to cure any Objection To Be Cured or fails to cure any Mandatory Discharge Item, Purchaser shall, in its sole discretion, within five (5) business days after the date set for Closing, as the same may have been extended by Seller as provided herein, either (1) waive the uncured Objections To Be Cured and/or Mandatory Discharge Items in writing and proceed to Closing without abatement or reduction of the Price (and each such waived Objection To Be Cured and/or Mandatory Discharge Item shall be deemed a Permitted Exception), or (2) pursue its remedies under Section 10.3(b) of this Agreement. If Purchaser fails to select either option (1) or option (2) in the immediately preceding sentence within said five (5) business day period, then Purchaser shall be deemed to have selected option (1). If, after using good faith, commercially reasonable efforts, Seller fails to cure any Objections To Be Cured and has cured all Mandatory Discharge Items, Seller shall not be deemed to be in default of its obligations under this Agreement and Purchaser's sole and exclusive remedy shall be to either: (x) waive the Objection To Be Cured which was not cured and proceed to Closing without abatement or reduction of the Price (and each such waived Objection To Be Cured shall be deemed a Permitted Exception); or (y) terminate this Agreement, in which case, Escrow Agent shall cause the Deposit (other than the Independent Consideration) to be returned to Purchaser and this Agreement and all rights and obligations of the parties hereunder will be null and void, except for those rights and obligations that expressly survive the termination of this Agreement. Purchaser shall select either option (x) or option (y) in the immediately preceding sentence within five (5) business days after the date set for Closing, as the same may have been extended by Seller as provided herein. If Purchaser fails to select either option (x) or option (y) within said five (5) business day period, then Purchaser shall be deemed to have selected option (x). Purchaser hereby acknowledges and agrees that **TIME IS OF THE ESSENCE** with respect to the timely delivery of any termination notice pursuant to this Section 2.5.

ARTICLE III DUE DILIGENCE

3.1 <u>Due Diligence Termination</u>. Subject to the terms and conditions of this Agreement, Purchaser shall have the right, during the period commencing on the Effective Date

140131415.4 142232567.2 and expiring at 5:00 p.m. Eastern Time on the first (1st) business day occurring forty-five (45) days thereafter (such period, the "*Due Diligence Period*"), to inspect the Real Property and to investigate all matters relating thereto, including, but not limited to, existing zoning requirements, the physical condition of the Real Property, the environmental condition of the Real Property, and any other matters Purchaser deems relevant to its decision to purchase the Property. Purchaser will have the right, in its sole and absolute discretion, for any reason or no reason, to terminate this Agreement upon written notice to Seller and Escrow Agent ("*Purchaser's Due Diligence Termination Notice*") delivered prior to the expiration of the Due Diligence Period, or any agreed-upon extension of the Due Diligence Period, whereupon Escrow Agent shall promptly cause the Deposit (other than the Independent Consideration) to be returned to Purchaser and this Agreement and all rights and obligations of the parties hereunder will be null and void, except for those rights and obligations that expressly survive the termination of this Agreement. Purchaser's Due Diligence Priod. If, for any reason, Purchaser fails to deliver Purchaser's Due Diligence Termination Notice to Seller and Escrow Agent prior to the expiration of the Due Diligence Period, or any agreed-upon extension of the Due Diligence Period, or any agreed-upon extension of the Due Diligence Period. If, for any reason, Purchaser fails to deliver Purchaser's Due Diligence Period, Purchaser shall be deemed to have irrevocably waived any right to terminate this Agreement pursuant to this <u>Section 3.1</u>.

3.2 <u>Right of Entry</u>.

(a) Subject to the terms of this Agreement, Seller shall provide Purchaser's Representatives (as defined below) access to the Real Property from time to time during the Due Diligence Period (with a minimum of two (2) business days prior notice) for the purpose of inspecting the Real Property and undertaking tests and studies, provided (i) Purchaser promptly repairs any damage to the Real Property caused by such entry, and (ii) Purchaser restores the Real Property to the condition that existed immediately prior to such entry. Notwithstanding the foregoing, Purchaser's Representatives shall not undertake any soil borings, water samplings or undertake any other intrusive or invasive physical investigations of either the Land or any of the Improvements thereon without Seller's prior written consent, which consent may be withheld in Seller's sole and absolute discretion. Access to the Real Property shall be at reasonable times during regular business hours and shall not unreasonably interfere with the use and enjoyment of the Real Property, or the business or other activities conducted thereon, or the rights of any Seller Parties (as hereinafter defined). "*Purchaser's Representatives*" means Purchaser and any officers, directors, employees, agents, consultants, contractors, partners, potential partners, potential lenders, representatives and attorneys of Purchaser or any direct or indirect owner of any beneficial interest in Purchaser who conducts due diligence or is otherwise involved in the transactions contemplated in this Agreement. "*Seller Parties*" means, collectively, (1) Seller; (2) Seller's property manager or any direct or indirect or wore of any beneficial interest in Seller; (4) any officer, director, employees, representative, or agent of Seller, Seller's property manager or any direct or indirect owner of any beneficial interest in Seller; (4) any officer, director, employees, and (5) any other entity or individual affiliated or related in any way to any of the foregoing.

(b) Prior to entering upon the Real Property, Purchaser shall deliver to Seller certificates reasonably satisfactory to Seller in all respects evidencing that Purchaser's consultants and contractors, including any subcontractors, maintain commercial general liability insurance in an amount not less than One Million Dollars (\$1,000,000.00), combined single limit in form and substance adequate to insure against all liability of Purchaser and its consultants and contractors, respectively, and each of their respective agents, employees and contractors, arising out of inspections and testing of the Real Property or any part thereof made on Purchaser's behalf. Such insurance certificates shall be endorsed to name Seller, Seller's property manager (if any), Seller's lender (if any), and any parties designated by Seller as additional insureds with

 $\begin{array}{c} 140131415.4 \\ 142232567.2 \end{array}$

respect to the foregoing coverage. Purchaser shall indemnify, hold harmless and defend each of the Seller Parties from and against all claims, suits, actions, proceedings, losses, damages, liens, expenses and costs, including, without limitation, reasonable attorneys' fees, arising out of or in any way related to or resulting from: (i) any Purchaser's Representatives' entry onto the Real Property or any acts or omissions of any Purchaser's Representatives on or about the Real Property, including, without limitation, any investigations or inspections of any portion of the Real Property by any Purchaser's Representatives, or (ii) any default by any Purchaser's Representatives of its obligations under this <u>Article III</u>. The foregoing indemnity shall survive the Closing or any earlier termination of this Agreement.

(c) Purchaser shall coordinate with Seller's Representative (as defined below) at least two (2) business days prior to each visit to the Real Property by Purchaser or any of Purchaser's Representatives and one or more representatives of Seller may accompany Purchaser's Representatives during each such visit. "*Seller's Representative*" is Sam Hernandez (cell: 732-496-0581; email: shernandez@commvault.com), or anyone designated by such person.

(d) Notwithstanding anything to the contrary contained herein, Purchaser shall not engage or permit any Licensed Site Remediation Professional (or any person who reports to, or is supervised by, a Licensed Site Remediation Professional) to conduct any physical site investigation of the Real Property or any portion thereof. Purchaser shall have the right to engage a Licensed Site Remediation Professional to advise Purchaser with respect to the environmental condition of the Real Property and related compliance matters under Environmental Laws (as defined below), provided that, in no event shall Purchaser engage a Licensed Site Remediation Professional in connection with any activities that may require such Licensed Site Remediation Professional to: (i) report an "Immediate Environmental Concern" pursuant to the Site Remediation Reform Act, N.J.S.A. 58:10C-1 et seq., the regulations promulgated thereunder, and any amendment to such legislation or regulations or any other environmental regulatory agency. "Licensed Site Remediation Professional" has the meaning specified in the Site Remediation Reform Act, N.J.S.A. 58:10C-1 et seq., the regulations promulgated thereunder, and any amendment of Environmental Protection or any other environmental regulatory agency. "Licensed Site Remediation Professional" has the meaning specified in the Site Remediation Reform Act, N.J.S.A. 58:10C-1 et seq., the regulations promulgated thereunder, and any amendment to such legislation or regulations from time to time.

3.3 <u>Due Diligence Material</u>. Within two (2) business days following the Effective Date, Seller shall make available for Purchaser's review and inspection the documents and information described on *Schedule 3.3* attached hereto (collectively, "*Due Diligence Materials*"). Seller shall provide Purchaser with such additional information and documents concerning the Property as Purchaser may reasonably request, provided such documents or information are in Seller's possession or readily accessible to Seller. If this Agreement is terminated for any reason, Purchaser shall promptly return all copies of materials furnished by Seller or any Seller Party relating to the Property within the earlier of: (i) three (3) business days after Seller's request and (ii) thirty (30) days after the termination of this Agreement, which obligation shall survive the termination of this Agreement. Purchaser acknowledges and understands that certain components of the Due Diligence Materials and other documents that may be provided to Purchaser by Seller and/or any of the Seller Parties may have been prepared by parties other than Seller. Purchaser further acknowledges and understands that, except for any express representations set forth in this Agreement, Seller makes no representations or warranties whatsoever, expressed or implied, with respect to the content, completeness, or accuracy of the Due Diligence Materials and/or any other documents provided by Seller and/or any of the Seller and/or any of the Seller Parties. Purchaser acknowledges that it shall be making its decision on whether to purchase the Property based on its own due diligence investigations, rather than on the content of the Due Diligence Materials. Accordingly, Purchaser hereby releases Seller and the Seller

 $\begin{array}{c} 140131415.4 \\ 142232567.2 \end{array}$

Parties from any and all liabilities, claims, losses, damages, demands, judgments, and costs and expenses (including, but not limited to, reasonable fees and expenses for attorneys and other professional or expert fees and costs) asserted against, or incurred by, Purchaser by reason of Purchaser's reliance on the content, completeness, or accuracy of the Due Diligence Materials or any other documents provided by Seller or any of the Seller Parties, except with respect to any express representations with respect thereto set forth in this Agreement.

3.4 <u>Contact with Third Parties</u>. Other than as set forth in <u>Section 6.7</u> below, Purchaser's Representatives shall not contact any governmental body, authority or official (including, without limitation, the Borough and/or FMERA, and any of their respective employees, officials and representatives) concerning any portion or aspect of the Property and/or the Trinity Hall Land Donation (as hereinafter defined), except for (i) routine inquiries by Purchaser's environmental consultant in connection with the preparation of a Phase I environmental site assessment, and (ii) customary inquiries by the Title Insurer, Purchaser's surveyor, or Purchaser's zoning consultant or counsel in connection with the preparation of the Title Commitment or any Updated Survey or zoning analysis with respect to the Real Property, without, in each instance, Seller's prior written consent, which consent may be withheld in Seller's sole and absolute discretion.

3.5 <u>Due Diligence Covenants</u>.

(a) Purchaser's Representatives shall keep all Confidential Information (as hereinafter defined) confidential and shall not disclose any Confidential Information to any person, except that Purchaser's Representatives may disclose Confidential Information (i) with the prior written consent of Seller, which may be withheld in Seller's sole and absolute discretion, or (ii) to the extent a Purchaser's Representative is required to disclose the same pursuant to a court order or applicable laws or regulations. "*Confidential Information*" means, collectively, all documents and information disclosed to Purchaser by or on behalf of Seller concerning the Property, including, without limitation, the Due Diligence Materials, and all of Purchaser's Representatives' findings in connection with their investigations of the Property. Purchaser will be responsible for any breach of this <u>Section 3.5(a)</u> by any of Purchaser's Representatives and Purchaser shall, at its sole cost and expense, take reasonable measures (including, but not limited to, court proceedings) to restrain Purchaser's Representatives from prohibited or unauthorized disclosure or use of any Confidential Information. The obligations of Purchaser under this <u>Section 3.5(a)</u> will survive any termination of this Agreement but will terminate with respect to the Property upon Purchaser's acquisition of the Property.

(b) Upon Seller's written request (and only upon Purchaser's receipt of such written request from Seller), Purchaser shall promptly deliver to Seller copies of the written results of any inspections, tests, studies, evaluations and/or investigations prepared by third parties for, or otherwise obtained by, any of Purchaser's Representatives in connection with Purchaser's due diligence investigation of the Property or any portion thereof. The obligations of Purchaser pursuant to this Section 3.5(b) will survive any termination of this Agreement.

(c) If any lien is placed upon all or any portion of the Property as a result of the activities of any of Purchaser's Representatives, Purchaser shall pay and discharge, or bond (through a bonding company reasonably satisfactory to Seller) and discharge, such lien within ten (10) days after the earlier of (i) the date written notice of such lien is delivered to Purchaser, and (ii) the date Purchaser otherwise obtains knowledge of such lien. This provision will survive any termination of this Agreement.

 $\begin{array}{c} 140131415.4 \\ 142232567.2 \end{array}$

ARTICLE IV REPRESENTATIONS AND WARRANTIES OF SELLER

4.1 <u>Representations and Warranties of Seller</u>. As an inducement to Purchaser to enter into this Agreement, Seller hereby represents and warrants to Purchaser that:

(a) Seller is a limited liability company duly organized, validly existing and in good standing under the laws of the State of New Jersey. Seller has the power and authority to enter into this Agreement and to consummate the transactions contemplated herein. This Agreement is the legal, valid and binding obligation of Seller enforceable against Seller in accordance with its terms. The execution and delivery of this Agreement by Seller and the performance of Seller's obligations hereunder will not violate or constitute an event of default under the terms or provisions of any agreement, document or other instrument to which Seller is a party or by which Seller or the Property is bound. No other person or entity has an option, right of first refusal, or other right to purchase the Real Property, the Personal Property, and/or the Intangible Property that remains in force and effect.

(b) The execution, delivery and performance of this Agreement by Seller and the consummation of the transactions contemplated herein will not violate any provision of law, statute, rule or regulation to which Seller or the Property is subject or violate any judgment, order, writ, injunction or decree of any court applicable to Seller or the Property.

(c) Except for (i) any publicly recorded documents; (ii) any agreements that are expressly contemplated by this Agreement to be executed at or prior to Closing; and (iii) agreements that have expired or been terminated, Seller has not entered into any agreements granting any rights of possession to any third party with respect to any portion of the Real Property that will be binding on Purchaser after the Closing.

(d) There are no proceedings at law or in equity before any court, grand jury, administrative agency or other investigative agency, bureau or instrumentality of any kind pending or, to Seller's Knowledge, threatened, against or affecting Seller or the Real Property that (i) involve the validity or enforceability of this Agreement or any other instrument or document to be delivered by Seller pursuant hereto, or (ii) enjoin, prevent or threaten to enjoin or prevent the performance of Seller's obligations hereunder.

(e) Except as otherwise expressly contemplated in this Agreement, no consent, authorization, license, permit, registration or approval of, or exemption or other action by, any governmental or public body, commission or authority is required in connection with the execution, delivery and performance by Seller of this Agreement.

(f) Seller is not a "foreign person" under the Foreign Investment in Real Property Tax Act of 1980, Section 1445 of the Internal Revenue Code of 1986, as amended.

(g) Seller is not in the hands of a receiver and no applications for the appointment of a receiver for Seller are pending. Seller has not made an assignment for the benefit of creditors or filed, or had filed against it, any petition in bankruptcy.

(h) Seller is in compliance with the requirements of Executive Order No. 13224, 66 Fed. Reg. 49079 (Sept. 25, 2001) (the "*Order*") and other similar requirements contained in the rules and regulations of the Office of Foreign Assets Control, Department of the Treasury ("*OFAC*") and in any enabling legislation or other Executive Orders or regulations in respect thereof (the Order and such other rules, regulations, legislation or orders are collectively referred to herein as the "*Orders*"). Neither Seller nor, to Seller's knowledge, any beneficial

 $\begin{array}{c} 140131415.4\\ 142232567.2 \end{array}$

owner of Seller: (1) is listed on the Specially Designated Nationals and Blocked Persons List maintained by OFAC pursuant to the Order and/or on any other list of terrorists or terrorist organizations maintained pursuant to any of the rules and regulations of OFAC or pursuant to any other applicable Orders (such lists are collectively referred to as the "*Lists*"), (2) is a person or entity who has been determined by competent authority to be subject to the prohibitions contained in the Orders, or (3) is owned or controlled by, or acts for or on behalf of, any person or entity on the Lists or any other person or entity who has been determined by competent authority to be subject to the prohibitions contained in the Orders.

(i) As of the Effective Date, except as may be disclosed in the Due Diligence Materials, Seller has not received any written notice of any pending condemnation of the Real Property or any portion thereof.

(j) All Due Diligence Materials furnished by Seller are, to Seller's Knowledge, complete copies of said Due Diligence Materials that are in Seller's possession.

(k) Seller has provided Purchaser with any material contracts or agreements associated with the operation and maintenance of the Real Property (collectively, the "*Service Contracts*"), and all such Service Contracts are in full force and effect. The Service Contracts are listed on *Schedule 4.1(k)* attached hereto. Seller has not received written notice that Seller is in material violation of, or default under (and to Seller's Knowledge there does not exist any event or condition which, after notice or lapse of time or both, would constitute such a default under) any terms of such Service Contracts. Purchaser shall notify Seller in writing prior to the expiration of the Due Diligence Period, or any agreed upon extension of the Due Diligence Period, whether Purchaser desires to receive an assignment of and to assume Seller's rights and obligations under any of the Service Contracts on the Closing Date, which notice shall specify the Service Contracts to be assigned by Seller and assumed by Purchaser (the "*Assumed Contracts*"). Seller shall terminate as of the Closing Date all other Service and/or consent from any party in connection with the assignment thereof to Purchaser, Seller shall provide all required notices, and shall use good faith, commercially reasonable efforts to obtain all required consents from such parties. If any of the Assumed Contracts require payment of any transfer fee, assignment fee, or any other fees or charges in connection with the assignment thereof to Purchaser shall such fees, and Seller shall receive a credit from Purchaser at Closing in the aggregate amount of all such fees.

(1) Seller has not received written notice that it is in material violation of, or default under, the Redevelopment Agreement, the Roadway Improvements Developer's Agreement or the Financial Agreement.

(m) Seller has made available to Purchaser certain financial information related to the Real Property as part of the Due Diligence Materials; including, but not limited to, statements of revenue and expenses associated with operating and maintaining the Real Property as listed on *Schedule 3.3*. As of the Effective Date, there has been no Material and Adverse change (as hereinafter defined) with respect to such financial information since the date on which such financial information was made available to Purchaser.

(n) To Seller's Knowledge, Seller has complied with all laws relating to the employment of labor related to the operation and maintenance of the Real Property in all material respects, including any provisions thereof relating to: (A) wages, hours, bonuses, commissions, termination pay, vacation pay, sick pay, fringe benefits, employee benefits, health insurance continuation (COBRA), and the payment and/or accrual of the same and all insurance and all

140131415.4 142232567.2

other costs and expenses applicable thereto; (B) unlawful, wrongful, or retaliatory or discriminatory employment or labor practices; (C) occupational health and safety standards; or (D) plant closing, mass layoff, immigration, workers' compensation, disability, unemployment compensation, whistleblower laws, driver regulations, and other employment laws, and has not received any notification from any state agency or department related to any alleged non-compliance with the same. Seller is not a party to any collective bargaining agreement or other labor union contract applicable to its employees.

(o) The employment of each employee of Seller who is engaged in the operation or maintenance of the Real Property is terminable at will without cost to Seller except for payments of accrued salaries or wages, severance payments, and vacation pay.

To Seller's Knowledge, no employee of Seller, who is engaged in the operation or maintenance of the Real (\mathbf{p}) Property, has any proceeding against Seller or any threatened proceeding (whether under law, any employment agreement or otherwise) on account of or for: (i) overtime pay, other than overtime pay for the current payroll period, (ii) wages, salaries, bonuses or commissions, other than wages or salaries for the current payroll period, (iii) vacations, sick leave, time off or pay in lieu of vacation, sick leave or time off, other than vacation, sick leave or time off (or pay in lieu thereof) earned in the twelve month period immediately prior to the Closing Date, (iv) employee benefits, (v) alleged unlawful, unfair, wrongful, retaliatory, or discriminatory employment or labor practices, (vi) alleged breach of contract arising under an individual agreement or any other employment covenant whether express or implied, (vii) alleged violation of any law regarding minimum wages or maximum hours of work, (viii) alleged violation of occupational safety and health standards, (ix) alleged tort violations, or (x) alleged violations of immigration, workers' compensation, disability discrimination, unemployment compensation, protected leave, whistleblower laws, or other employment or labor relations laws (collectively "Employment Claim"). Seller has made all required payments to the relevant unemployment compensation reserve account with the appropriate governmental authority with respect to its employees and such accounts have positive balances. Seller agrees to indemnify Purchaser and hold Purchaser harmless of and from any and all loss, cost, damage, injury or expense arising out of, or in any way related to, assertions by any other person of an Employment Claim that accrued and is factually based upon acts or omissions taking place prior to the Closing. The provisions of this Section 4.1(p) will survive the Closing.

(q) All employees of Seller, who are engaged in the operation and maintenance of the Real Property, have been or will have been, on or before the Closing Date, paid in full by Seller for all earned wages, salaries, commissions, bonuses and other compensation for all services performed by such employees up to and including the last day of the most recently concluded regular pay period of Seller concluding on or prior to the Closing Date. In the event that the Closing Date occurs during the middle of a pay period, pre-closing wages shall be allocated such that Purchaser receives a credit for all wages due and owing to employees earned but not paid prior to the Closing Date.

(r) To Seller's Knowledge, Seller has not unlawfully classified any of its employees who have worked for Seller with regard to the operation and maintenance of the Real Property at any time as independent contractors in violation of any applicable law.

4.2 <u>Survival</u>. Subject to <u>Section 4.3</u> and <u>Section 4.4</u> of this Agreement, the truth, accuracy and completeness of each of the representations and warranties of Seller as of the Effective Date, and as of the Closing Date, will constitute a condition precedent to the obligations of Purchaser hereunder. Each such representation and warranty will survive the Closing Date for a period of six (6) months, with the exception of the indemnification and hold

140131415.4 142232567.2

harmless provisions contained in <u>Section 4.1(p)</u> which shall survive without any contractual termination.

Seller's Knowledge. References to the "knowledge" of Seller ("Seller's Knowledge") means only the current actual 43 knowledge of Sam Hernandez (the "Seller Knowledge Party"). Seller represents that as of the Effective Date of this Agreement, the Seller Knowledge Party is the person having either direct day-to-day responsibility for the matters that are the subject of the representations and warranties that are made to Seller's Knowledge in this Agreement, or primary supervisory responsibility for such matters. The Seller Knowledge Party has no personal duty (imposed or implied) to investigate, inspect or audit any files or documents in the possession or control of Seller, or make any other inquiries, pertaining to the representations or warranties made by Seller in Section 4.1 of this Agreement. Purchaser acknowledges and agrees that, in no event will the Seller Knowledge Party have any personal liability arising from a default by Seller under this Agreement, including, without limitation, any breach of a representation or warranty by Seller. To the extent that, prior to expiration of the Due Diligence Period, Purchaser is "deemed to know" (as such phrase is defined below) that any of Seller's representations and warranties are inaccurate, untrue or incorrect in any way, then Seller's representations and warranties shall be deemed modified to reflect Purchaser's deemed knowledge. If, prior to Closing, either Seller or Purchaser obtains actual knowledge that any of the representations or warranties made in this Agreement are untrue, inaccurate or incorrect, such party shall give the other party written notice not less than five (5) business days after its discovery of such misrepresentation or breach of warranty (but, in any event, prior to the Closing), and provided that the Closing may be adjourned to the extent of any discovery of any misrepresentation or breach of warranty within five (5) business days of Closing to allow for not more than five (5) business days prior notice before the Closing. Purchaser will be "deemed to know", or have "deemed knowledge" of, any fact, circumstance or information if (i) Purchaser or any of Purchaser's Representatives has actual knowledge of a particular fact or circumstance or information that is inconsistent with any of Seller's representations and warranties, or (ii) this Agreement, any documents delivered pursuant to Section 3.3 and/or Section 8.2 of this Agreement, or any reports prepared or obtained by Purchaser or any of Purchaser's Representatives in connection with Purchaser's due diligence disclose a particular fact or circumstance or contain information that is inconsistent with any of Seller's representations and warranties.

Breach of Representations and Warranties. Subject to Section 4.3 of this Agreement, if any representation or 4.4 warranty of Seller shall fail to be true in any Material and Adverse (as hereinafter defined) respect when made on the Effective Date and, as a result thereof, the Closing does not occur, Purchaser will be entitled to the remedies set forth in Section 10.3(b) (subject to the limitations contained therein). If any representation or warranty of Seller becomes untrue in any Material and Adverse respect after the Effective Date and the Closing occurs, then Purchaser will be entitled to the remedies set forth in Section 10.3(d) (subject to the limitations set forth therein), provided, that, Purchaser will be deemed to have waived such misrepresentation or breach of warranty and not be entitled to the remedies set forth in Section 10.3(d) if Purchaser is deemed to have knowledge of any such misrepresentation or breach of warranty before the Closing. If any representation or warranty of Seller shall fail to be true, but such untrue representation or warranty is not Material and Adverse, Purchaser will be deemed to have waived such misrepresentation or breach of warranty, and Purchaser shall consummate the purchase of the Property without any reduction in, or credit against, the Price. For purposes of this Agreement, any untrue representation or warranty shall be deemed to be "Material and Adverse" if, when taken together with all other untrue representations and warranties discovered by Purchaser after the expiration of the Due Diligence Period and prior to Closing, Purchaser, in Purchaser's reasonable discretion, would suffer actual damages in excess of One Hundred Thousand and 00/100 Dollars (\$100,000.00) in the aggregate. Seller shall have the option to

 $\begin{array}{c} 140131415.4\\ 142232567.2\end{array}$

adjourn the Closing for a period not to exceed sixty (60) days beyond the date scheduled for the Closing in order to make any representation or warranty of Seller true. Notwithstanding anything to the contrary set forth in this <u>Section 4.4</u> or elsewhere in this Agreement, with respect to Seller's representation set forth in <u>Section 4.1(m)</u> above: (i) Seller shall not be required to recertify the continuing accuracy of this representation as of the Closing Date; (ii) Purchaser shall not have the right to bring any claims against Seller, including, but not limited to, any claims pursuant to this <u>Section 4.4</u> or pursuant to <u>Section 10.3(d)</u> below, in the event that this representation is no longer true as of the Closing Date; and (iii) in the event that as of the Closing Date, the total gross average monthly expenses of operating and maintaining the Real Property (excluding any unanticipated, non-recurring expenses) have increased by more than fifteen percent (15%) over the total gross average monthly expenses of operating and maintaining the Real Property (excluding any unanticipated, non-recurring expenses) have increased by more than fifteen percent (15%) over the total gross average monthly expenses of operating and maintaining the Real Property (excluding any unanticipated, non-recurring expenses) have increased by more than fifteen percent (15%) over the total gross average monthly expenses of operating and maintaining the Real Property (excluding any unanticipated, non-recurring expenses) have increased by more than fifteen percent (15%) over the total gross average monthly expenses of operating and maintaining the Real Property (excluding any unanticipated, non-recurring expenses) have increased by more than fifteen percent (15%) over the total gross average monthly expenses of operating and maintaining the Real Property incurred by Seller for 2022 as shown in the Due Diligence Materials, then Purchaser shall have the right to terminate this Agreement, whereupon Escrow Agent shall promptly cause the De

ARTICLE V REPRESENTATIONS AND WARRANTIES OF PURCHASER

5.1 <u>Representations and Warranties of Purchaser</u>. As an inducement to Seller to enter into this Agreement, Purchaser hereby represents and warrants to Seller that:

(a) Purchaser is a limited liability company, or other business entity, duly organized, validly existing and in good standing under the laws of the State of New Jersey. Purchaser has the power and authority to enter into this Agreement and to consummate the transactions contemplated herein. This Agreement is the legal, valid and binding obligation of Purchaser enforceable against Purchaser in accordance with its terms. The execution and delivery of this Agreement by Purchaser and the performance of Purchaser's obligations hereunder will not violate or constitute an event of default under the terms or provisions of any agreement, document or other instrument to which Purchaser is a party or by which it is bound.

(b) The execution, delivery and performance of this Agreement by Purchaser and the consummation of the transactions contemplated hereby in the manner contemplated herein will not violate any provision of law, statute, rule or regulation to which Purchaser is subject or violate any judgment, order, writ, injunction or decree of any court applicable to Purchaser.

(c) Except as otherwise expressly contemplated in this Agreement, no consent, authorization, license, permit, registration or approval of, or exemption or other action by, any governmental or public body, commission or authority is required in connection with the execution, delivery and performance by Purchaser of this Agreement.

(d) Purchaser is not in the hands of a receiver nor is an application for the appointment of a receiver pending. Purchaser has not made an assignment for the benefit of creditors or filed, or had filed against it, any petition in bankruptcy.

(e) Purchaser is not, and is not acting on behalf of, an "employee benefit plan" within the meaning of Section 3(3) of the Employee Retirement Income Security Act of 1974, as amended, a "plan" within the meaning of Section 4975 of the Internal Revenue Code of

140131415.4 142232567.2

1986, as amended, or an entity deemed to hold "plan assets" within the meaning of 29 C.F.R. § 2510.3101 of any such employee benefit plan or plans.

(f) Purchaser is in compliance with the Orders. Neither Purchaser nor, to Purchaser's knowledge, any beneficial owner of Purchaser: (1) is listed on the Lists, (2) is a person or entity who has been determined by competent authority to be subject to the prohibitions contained in the Orders, or (3) is owned or controlled by, or acts for or on behalf of, any person or entity on the Lists or any other person or entity who has been determined by competent authority to be subject to the prohibitions contained in the Orders.

(g) Purchaser (i) is an experienced, sophisticated purchaser of properties similar to the Property, (ii) is capable of evaluating the merits and risks of purchasing the Property, and (iii) understands and is able to bear the economic risks of purchasing the Property.

5.2 <u>Survival</u>. The truth, accuracy and completeness of each of the representations and warranties of Purchaser as of the date hereof, and as of the Closing Date, will be a condition precedent to the obligations of Seller hereof. Each such representation and warranty will survive the Closing Date for a period of six (6) months.

ARTICLE VI OTHER COVENANTS AND AGREEMENTS

6.1 <u>Maintenance of Real Property</u>. Seller shall cause the Real Property to be maintained in substantially the same condition as now maintained and shall operate the Real Property in substantially the same manner as Seller has heretofore operated the same, ordinary wear and tear, casualty and condemnation excepted.

6.2 <u>Legal Requirements</u>. Prior to Closing, Seller shall perform all of Seller's obligations, if any, under applicable law to the extent required to be performed for the period prior to Closing.

6.3 <u>Bulk Sales</u>. No later than ten (10) business days prior to the Closing Date, Purchaser shall file with the State of New Jersey, Division of Taxation (the "*Division*"), a Notification of Sale, Transfer, or Assignment in Bulk (Form C-9600), together with a copy of this Agreement. Purchaser shall deliver a copy of Purchaser's Notification of Sale, Transfer, or Assignment in Bulk (Form C-9600) to Seller simultaneously with Purchaser's filing with the Division. At Purchaser's request, Seller shall provide Purchaser with such information regarding Seller and/or the Property as may be required for Purchaser to complete such Notification of Sale, Transfer, or Assignment in Bulk (Form C-9600). If requested by Seller, Purchaser shall include with Purchaser's filing Seller's completed Asset Transfer Tax Declaration (Form TTD). Purchaser will have the right to hold back a portion of the Price which is required by the Division in connection with the transaction contemplated by this Agreement, and/or in connection with the transfer of title contemplated by the Firehouse Parcel PSA (as hereinafter defined), which aggregate amount (together with interest accrued thereon, if any, the "*Division Escrow*") shall be held in escrow by Escrow Agent pursuant to an escrow agreement in the form of *Exhibit B* attached hereto (the "*Bulk Sales Escrow Agreement*"). Purchaser and Seller agree to be bound by the escrow requirements imposed by the Division, including the adjustment of the Division Escrow amount. Seller will have the right to contest any amounts claimed to be owed by Seller to the Division, provided, that (i) Purchaser will be entitled to comply with all instructions of the Division, and (ii) the Closing will not be delayed as a result thereof.

6.4 <u>Occupancy Certificates</u>. If any governmental authority requires that certificates of occupancy, certificates of continued occupancy, smoke detector certifications or other inspection

 $\begin{array}{c} 140131415.4\\ 142232567.2\end{array}$

or occupancy certificates (collectively, "Occupancy Certificates") be obtained in connection with the conveyance of the Property to Purchaser, Seller shall, at its sole cost, obtain such Occupancy Certificates and make any repairs, replacements, alterations and changes to the Property required in connection therewith prior to the Closing; provided, however, that, if the cost of any such repairs, replacements, alterations and/or changes (collectively, "Repair Costs") are reasonably estimated by Seller to equal or exceed Twenty-Five Thousand and 00/100 Dollars (\$25,000.00) in the aggregate (the "Repair Costs Cap"), Seller will have the right to terminate this Agreement upon written notice to Purchaser (such notice, "Seller's CCO Termination Notice"), whereupon Escrow Agent shall cause the Deposit (other than the Independent Consideration) to be returned to Purchaser, and all rights and obligations of the parties hereunder will be null and void, except for those rights and obligations that expressly survive the termination of this Agreement. Notwithstanding the foregoing, Purchaser will have the right to nullify Seller's CCO Termination Notice by delivering a Nullification Notice to Seller within five (5) business days of the date Seller's CCO Termination Notice is delivered to Purchaser. "Nullification Notice" means a written notice in which Purchaser agrees to reimburse Seller at Closing for all Repair Costs in excess of the Repair Costs Cap. Seller will have the right to adjourn the Closing Date and/or the Outside Closing Date, as the case may be, for up to sixty (60) days to obtain the requisite Occupancy Certificates and make any repairs, replacements, alterations and changes to the Property required in connection therewith.

6.5 <u>Urban Renewal Entity</u>. Prior to the Closing, Purchaser shall assign this Agreement to a Permitted Assignee (as hereinafter defined) that is a New Jersey urban renewal entity formed by Purchaser and qualified to do business under the provisions of the Long Term Tax Exemption Law of 1992, as amended and supplemented to date, <u>N.J.S.A</u>. 40A: 20-1, et seq., which entity shall not have an interest in any other real property other than the Real Property and the Firehouse Parcel and the Vacant Parcel (as each such term is hereinafter defined).

6.6 <u>Trinity Hall Land Donation</u>. After the Closing, at no cost or expense to Seller, Purchaser shall cause a portion of the Land, in a location, size and configuration determined by Purchaser, to be dedicated to Trinity Hall High School, whose existing facilities are contiguous to the Land (the "*Trinity Hall Land Donation*"). Purchaser's obligations pursuant to this <u>Section 6.6</u> shall survive the Closing.

6.7 <u>Consent to Assignment of Agreements</u>. Seller shall use good faith, commercially reasonable efforts to obtain prior to the Closing: (i) the consent and approval of the Borough to the assignment by Seller and the assumption by Purchaser's Permitted Assignee of the Financial Agreement; and (ii) the consent and approval of the Borough and FMERA to the assignment by Seller and the assumption by Purchaser's Permitted Assignee of the Redevelopment Agreement and the Roadway Improvements Developer's Agreement. Prior to the Closing, Seller shall cause its affiliate, CommVault Systems, Inc., to assign to Seller all of its right, title and interest in and to the Redevelopment Agreement and the Roadway Improvements Developer's Agreement. Purchaser's financial wherewithal and prior development experience, and shall have the right to attend and participate in all meetings with FMERA and Borough officials; provided, however, Seller shall initiate all such initial introductions and meetings, and otherwise take the lead in coordinating all efforts to obtain the required consents prior to Closing. Notwithstanding the foregoing, Purchaser and Purchaser's counsel shall have the right to independently contact any representative of the Borough and/or FMERA regarding the transfer of the Real Property as contemplated herein and the required however, that Purchaser and Purchaser's counsel shall promptly provide Seller and Seller's counsel with copies of all incoming and outgoing written communications (including email communications) regarding same, and Seller and Seller's

140131415.4 142232567.2

counsel shall be given reasonable advance notice (which may be by email only) of all meetings and conferences (whether virtual, telephonic or in person) with the Borough or FMERA and Seller and Seller's counsel shall have the right to attend and participate in the same. Purchaser and Seller acknowledge and agree that, provided Seller uses good faith, commercially reasonable efforts to obtain the consent and approval of the Borough and FMERA to the assignment by Seller and the assumption by Purchaser's Permitted Assignee of the Financial Agreement, the Redevelopment Agreement and the Roadway Improvements Developer's Agreement, as applicable, prior to the Closing, Seller's failure to obtain such consent and approval shall not constitute a default by Seller under this Agreement.

6.8 <u>Data Center Lease and Office Space Lease</u>. At Closing, Seller and Purchaser shall execute and deliver: (i) a lease agreement by and between Seller, as tenant, and Purchaser, as landlord, with respect to the existing data center located on the first (1st) floor of the Building (the "*Data Center Lease*"); and (ii) a lease agreement by and between Seller, as tenant, and Purchaser, as landlord, with respect to office space located on the first (1st) floor of the Building (the "*Data Center Lease*"); and (ii) a lease agreement by and between Seller, as tenant, and Purchaser, as landlord, with respect to office space located on the first (1st) floor of the Building (the "*Office Space Lease*"), forms of which shall be agreed upon by Seller and Purchaser prior to the expiration of the Due Diligence Period, as the same may be extended by agreement of the parties. The demised premises under the Data Center Lease and the demised premises under the Office Space Lease shall be collectively referred to herein as "*Seller's Leased Premises*". Notwithstanding the foregoing, if mutually agreed by the parties, the Data Center Lease and the Office Space Lease may be consolidated into a single, comprehensive lease agreement demising the Seller's Leased Premises to Seller.

6.9 Definitive Documentation. If, despite diligent and good faith efforts, the parties fail to negotiate and agree upon the Data Center Lease and/or the Office Space Lease, or alternatively a single consolidated lease agreement demising all of the Seller's Leased Premises to Seller (collectively, the "*Definitive Documentation*") prior to the expiration of the Due Diligence Period, as the same may be extended by agreement of the parties, Seller shall have the right to terminate this Agreement until the date that the parties agree upon the forms of the Definitive Documentation, by delivering a written termination notice to Purchaser and all rights and obligations of the parties under this Agreement shall be null and void, except for those rights and obligations that expressly survive the termination of this Agreement; provided, however, that following the expiration of the Due Diligence Period, as the same may be extended by agreement of the parties, and until Seller terminates this Agreement pursuant to the foregoing, Seller and Purchaser shall each continue to use diligent and good faith efforts to negotiate and agree upon the Definitive Documentation.

ARTICLE VII DAMAGE, DESTRUCTION AND CONDEMNATION

7.1 <u>Casualty</u>. The risk of loss or damage to the Improvements by fire or other casualty before the delivery of the Deed (as hereinafter defined) is assumed by Seller, except to the extent that any such loss or damage is caused by Purchaser or any of Purchaser's Representatives. In the event of any damage to or destruction of the Improvements due to fire or any other cause or hazard, Seller shall promptly give written notice thereof to Purchaser describing such damage. If either (i) the cost to restore the Improvements to substantially the same condition as existed prior to the damage (the "*Estimated Restoration Cost*") is estimated by a contractor or architect selected by Seller and reasonably acceptable to Purchaser (an "*Approved Consultant*") to be in excess of Four Million and 00/100 Dollars (\$4,000,000.00); or (ii) the time reasonably required to restore the Improvements to substantially the same condition as existed prior to the damage (the "*Estimated Restoration Time*") is estimated by the Approved Consultant to be in excess of twelve (12) months from the date of the casualty loss or damage to

140131415.4 142232567.2

the Improvements, then Purchaser will have the right to terminate this Agreement by delivering a written termination notice to Seller within fifteen (15) days after the date an Approved Consultant delivers a written estimate of the Estimated Restoration Cost and the Estimated Restoration Time to Seller and Purchaser. If, following a casualty, this Agreement is not terminated pursuant to this Section 7.1, then, at Closing, (1) Seller shall assign to Purchaser all of Seller's right, title and interest in and to any casualty insurance proceeds due to Seller with respect to such casualty (but only to the extent that the proceeds do not exceed the Price), and (2) Purchaser will receive a credit against the Price in an amount equal to the sum of (x) the deductible under Seller's property insurance policy, and (y) the casualty insurance proceeds actually received by Seller in connection with such casualty, less any repair, restoration or other costs actually incurred by Seller in connection with such casualty. If this Agreement is terminated pursuant to this Section 7.1, Escrow Agent shall cause the Deposit (other than the Independent Consideration) to be returned to Purchaser, and all rights and obligations of the parties hereunder will be null and void, except for those rights and obligations that expressly survive the termination of this Agreement. Purchaser hereby acknowledges and agrees that **TIME IS OF THE ESSENCE** with respect to the timely delivery of any termination notice pursuant to this <u>Section 7.1</u>. If, for any reason, Purchaser fails to timely deliver a termination notice to Seller in accordance with this <u>Section 7.1</u>, Purchaser will be deemed to have irrevocably waived any right to terminate this Agreement pursuant to this <u>Section 7.1</u> with respect to the applicable casualty.

72 Condemnation. If any proceedings or negotiations are instituted which do or are reasonably likely to result in a taking (other than a temporary taking) by condemnation or eminent domain of any portion of the Real Property, Seller shall promptly notify Purchaser in writing thereof, describing the nature and extent thereof. If such taking is a Material Taking (as hereinafter defined), Purchaser may, at any time within fifteen (15) days after receipt by Purchaser of notice from Seller of such Material Taking, terminate this Agreement by written notice to Seller, whereupon Escrow Agent shall cause the Deposit (other than the Independent Consideration) to be returned to Purchaser, and all rights and obligations of the parties hereunder will be null and void, except for those rights and obligations that expressly survive the termination of this Agreement. In the event Purchaser does not terminate this Agreement by reason of any such Material Taking, or, in the event of any other taking that is not a Material Taking, then the sale of the Property shall be consummated as herein provided and Seller shall assign to Purchaser on the Closing Date all of Seller's right, title and interest in and to all awards payable by reason thereof and shall pay over to Purchaser all amounts theretofore received by Seller in connection with such taking, less any repair, restoration or other costs actually incurred by Seller in connection with such taking. "*Material Taking*" means a permanent taking of ten percent (10%) or more of the Improvements located on the Land or any taking that materially and adversely affects access to the Real Property. For the avoidance of doubt, the definition of "Material Taking" does not mean or include mere investigations by a condemning authority to determine whether or not to proceed under power of eminent domain or any taking that will be for a temporary period not reasonably expected to exceed one (1) year. Purchaser hereby acknowledges and agrees that TIME IS OF THE **ESSENCE** with respect to the timely delivery of any termination notice pursuant to this Section 7.2. If, for any reason, Purchaser fails to timely deliver a termination notice to Seller in accordance with this Section 7.2, Purchaser will be deemed to have irrevocably waived any right to terminate this Agreement pursuant to this Section 7.2 with respect to the applicable Material Taking.

ARTICLE VIII CLOSING DATE AND DELIVERY OF DOCUMENTS

8.1 <u>Closing Date</u>. The closing of the transactions contemplated herein (the "*Closing*") shall be conducted within sixty (60) days after the expiration of the Due Diligence

 $\begin{array}{c} 140131415.4 \\ 142232567.2 \end{array}$

Period (the "Closing Date"), but in any event no later than May 31, 2023 (the "Outside Closing Date"); subject, however, only to Seller's or Purchaser's right to extend the Closing Date and/or the Outside Closing Date, as the case may be, as expressly provided elsewhere in this Agreement, or automatically resulting from either: (i) the pre-closing condition identified in <u>Section</u> <u>8.5(c)</u> regarding required consents by the Borough and FMERA being unsatisfied, provided that Purchaser and Seller shall continue to diligently cooperate in good faith to obtain the required consents set forth in Section 8.5(c) and once said consents have been obtained and the pre-closing condition set forth in <u>Section 8.5(c)</u> has been satisfied, the Closing shall be held within ten (10) business days thereafter; or (ii) the expiration of the Due Diligence Period landing on a date that is less than sixty (60) days from May 31, 2023, in which case the Closing Date shall automatically be re-scheduled for the date that is sixty (60) days after the expiration of the Due Diligence Period. Purchaser shall be entitled to one (1) unilateral extension of any agreed-upon Closing Date for a period of fourteen (14) days, without any additional consideration for the extension. Any further extensions will be in a maximum of seven (7) day increments, shall require Purchaser to make an additional \$50,000 payment for each such further extension of the Closing Date by wire transfer of immediately available federal funds to Escrow Agent (each, an "*Extension Payment*") made contemporaneously with Purchaser's and Seller's written memorialization of such further extension, and shall be subject to Seller's agreement to any such further extensions, in Seller's sole and absolute discretion. All Extension Payments shall be non-refundable to Purchaser (except only in the event of a default by Seller hereunder beyond any applicable notice and cure period), but shall be applied as credits against the remaining balance of the Purchase Price in the event that the Closing occurs. The Closing shall be conducted through an escrow closing with Escrow Agent (the "Closing Agent") serving as the closing agent.

8.2 <u>Documents to be Delivered by Seller</u>. On the Closing Date, Seller shall deliver to the Closing Agent the following documents:

(a) duly executed Deed of Bargain and Sale with Covenant Against Grantor's Acts in the form of *Exhibit C* attached hereto (the "*Deed*") conveying the Real Property, together with a duly executed Affidavit of Consideration for Use by Seller (RTF-1) and a duly executed Seller's Residency Certification/Exemption (GIT/REP-3);

- (b) duly executed Affidavit of Title in the form of *Exhibit D* attached hereto;
- (c) duly executed FIRPTA Affidavit of Seller in the form of *Exhibit E* attached hereto;

(d) duly executed certificate, dated the Closing Date, stating that the representations and warranties contained in <u>Section 4.1</u> of this Agreement (except for the representation set forth in <u>Section 4.1(m)</u>) are true, correct and complete in all material respects as of such date;

(e) duly executed Assignment and Assumption Agreement in the form of *Exhibit F* attached hereto (the "Assignment");

- (f) duly executed Bill of Sale in form of *Exhibit G* attached hereto (the "*Bill of Sale*");
- (g) duly executed Bulk Sales Escrow Agreement, if any;
- (h) the Occupancy Certificates, to the extent required;

140131415.4 142232567.2

- (i) duly executed Definitive Documentation;
- (j) duly executed statement showing all closing prorations (the "*Closing Statement*");

(k) documentation such as resolutions, President's Certificate, Secretary's Certificate, or other documents to establish to the Title Insurer's reasonable satisfaction the due authorization of Seller's execution and delivery of all documents contemplated by this Agreement; and

(1) such other documents and instruments as Purchaser or the Title Insurer may reasonably request to consummate the transactions contemplated by this Agreement.

8.3 <u>Documents to be Delivered by Purchaser</u>. On the Closing Date, Purchaser shall deliver to the Closing Agent the following documents:

(a) duly executed certificate, dated as of the Closing Date, stating that the representations and warranties contained in <u>Section 5.1</u> of this Agreement are true, correct and complete in all material respects as of such date;

- (b) duly executed Assignment;
- (c) duly executed Bulk Sales Escrow Agreement, if any;
- (d) duly executed Definitive Documentation;
- (e) duly executed Closing Statement;

(f) documentation such as resolutions, President's Certificate, Secretary's Certificate, or other documents to establish, to the Title Insurer's reasonable satisfaction, the due authorization of Purchaser's execution and delivery of all documents contemplated by this Agreement; and

(g) such other documents and instruments as Seller or the Title Insurer may reasonably request to consummate the transactions contemplated by this Agreement.

8.4 <u>Form 1099-S</u>. On the Closing Date, Seller and Purchaser shall instruct the Closing Agent to file a Form 1099-S with the Internal Revenue Service.

8.5 <u>Conditions to Seller's Obligations</u>. The obligation of Seller to transfer the Property to Purchaser and to otherwise consummate the transactions contemplated hereby shall be subject to the satisfaction of the following conditions precedent on and as of the Closing Date:

(a) <u>Delivery of Price</u>. Purchaser shall deliver the Price to Seller.

(b) <u>Continuation of Representations and Warranties</u>. All of the representations and warranties of Purchaser contained in this Agreement shall have been true, correct and complete when made and on the Closing Date, as if made originally on the Closing Date.

(c) <u>Consent to Assignment of Agreements</u>. The consent and approval of (i) the Borough to the assignment by Seller and the assumption by Purchaser's Permitted Assignee of the Financial Agreement; and (ii) the Borough and FMERA to the assignment by Seller and

the assumption by Purchaser's Permitted Assignee of the Redevelopment Agreement and the Roadway Improvements Developer's Agreement, on terms and conditions that are reasonably acceptable to Seller and Purchaser. For the sake of clarity, the condition precedent to Closing set forth in this <u>Section 8.5(c)</u> shall only be deemed to have been unsatisfied if FMERA and/or the Borough either refuse to grant their consent outright, or their grant of consent is conditioned upon a material limitation or elimination of any existing material right, or the imposition of any new, material requirement or liability, under the Redevelopment Agreement, the Roadway Improvements Developer's Agreement or the Financial Agreement. Purchaser shall not have the right to terminate this Agreement pursuant to this <u>Section 8.5(c)</u> or pursuant to <u>Section 6.7</u> above if FMERA and/or the Borough fail or refuse to provide their consent on terms and conditions that are more favorable than those that are contained in the Redevelopment Agreement, the Roadway Improvements Developer's Agreement, or the Financial Agreement as of the Effective Date.

(d) <u>Purchaser's Compliance with Covenants, etc.</u> Purchaser shall have performed, observed and complied with all covenants, agreements and conditions required by this Agreement to be performed, observed and complied with on its part prior to or as of Closing hereunder, including, without limitation, the delivery of all documents and other items to be delivered under this Agreement.

The obligation of Seller to close the transaction contemplated herein is subject to the express conditions precedent set forth in this <u>Section 8.5</u> (collectively, the "*Seller's Closing Conditions*"), each of which is for the benefit of Seller and may be waived at any time by written notice thereof from Seller to Purchaser. The waiver of any particular condition precedent shall not constitute the waiver of any other. For the avoidance of doubt, Seller's election to waive any particular condition precedent in this <u>Section 8.5</u> shall not constitute the waiver of any other condition precedent or a waiver of any of the corresponding Purchaser's Closing Conditions set forth in <u>Section 8.6</u> of this Agreement.

8.6 <u>Conditions to Purchaser's Obligations</u>. Purchaser's obligation to pay the Price to purchase the Property, and otherwise consummate the transactions contemplated hereby shall be subject to the satisfaction of the following conditions precedent on and as of the Closing Date:

(a) <u>Continuation of Representations and Warranties Contingency</u>. With the exception of the Seller representation set forth in <u>Section 4.1(m)</u> above, all of the representations and warranties of Seller contained in this Agreement shall be true, correct and complete in all material respects as of the Closing Date as if made originally on the Closing Date, subject, in each case, to the provisions of <u>Section 4.3</u> and <u>Section 4.4</u> above.

(b) <u>Consent to Assignment of Agreements</u>. The consent and approval of (i) the Borough to the assignment by Seller and the assumption by Purchaser's Permitted Assignee of the Financial Agreement; and (ii) the Borough and FMERA to the assignment by Seller and the assumption by Purchaser's Permitted Assignee of the Redevelopment Agreement and the Roadway Improvements Developer's Agreement, on terms and conditions that are reasonably acceptable to Seller and Purchaser. For the sake of clarity, the condition precedent to Closing set forth in this <u>Section 8.6(b)</u> shall only be deemed to have been unsatisfied if FMERA and/or the Borough either refuse to grant their consent outright, or their grant of consent is conditioned upon a material limitation or elimination of any existing material right, or the imposition of any new, material requirement or liability, under the Redevelopment Agreement, the Roadway Improvements Developer's Agreement or the Financial Agreement. Purchaser shall not have the right to terminate this Agreement pursuant to this <u>Section 8.6(b)</u> or pursuant to <u>Section 6.7</u> above if FMERA and/or the Borough fail or refuse to provide their consent on terms and conditions that are more favorable than those that are contained in the Redevelopment Agreement, the Roadway Improvements Developer's Agreement, or the Financial Agreement, and conditions that are more favorable than those that are contained in the Redevelopment Agreement, the Roadway Improvements Developer's Agreement, or the Financial Agreement, and conditions that are more favorable than those that are contained in the Redevelopment Agreement, the Roadway Improvements Developer's Agreement, or the Financial Agreement as of the Effective Date.

 $\begin{array}{c} 140131415.4\\ 142232567.2\end{array}$

(c) <u>Seller's Compliance with Covenants, etc</u>. Seller shall have performed, observed and complied in all material respects with all covenants, agreements and conditions required by this Agreement to be performed, observed and complied with on its part prior to or as of Closing hereunder, including, without limitation, the delivery of all documents and other items to be delivered under this Agreement.

The obligation of Purchaser to close the transaction contemplated herein is subject to the express conditions precedent set forth in this <u>Section 8.6</u> (collectively, the "*Purchaser's Closing Conditions*"), each of which is for the benefit of Purchaser and may be waived at any time by written notice thereof from Purchaser to Seller. The waiver of any particular condition precedent shall not constitute the waiver of any other. For the avoidance of doubt, Purchaser's election to waive any particular condition precedent in this <u>Section 8.6</u> shall not constitute the waiver of any other condition precedent or a waiver of any of the corresponding Seller's Closing Conditions set forth in <u>Section 8.5</u> of this Agreement.

ARTICLE IX CLOSING ADJUSTMENTS

9.1 <u>Adjustment Time</u>. All apportionments and adjustments shall be made as of 12:01 a.m. local time on the Closing Date.

9.2 <u>Description of Items to be Adjusted</u>. The following apportionments and adjustments shall be made:

(a) Real estate taxes and all payments in lieu thereof in the form of an annual service charge made pursuant to the Financial Agreement assessed against the Real Property based on the calendar year assessed.

(b) Charges for electric, natural gas, water and sewer shall not be adjusted. Seller shall cause the meters for the same to be read within ten (10) business days prior to the Closing and shall pay for such utilities based upon such readings.

(c) If there are any special assessments against the Real Property on the Closing Date, Seller shall pay same if the work giving rise to the assessment was completed prior to the date of this Agreement, but if the work giving rise to the assessment is completed after the date of this Agreement, or will be completed after the date of this Agreement, Purchaser shall pay such assessment.

(d) Any other operating expenses or other items pertaining to the Property which are customarily prorated between a purchaser and a seller in comparable commercial transactions in central New Jersey shall be prorated according to local custom.

If any of the foregoing cannot be apportioned at the Closing Date because of the unavailability of the amounts which are to be apportioned, such items shall be apportioned as soon as practicable after the Closing Date and the parties shall reasonably cooperate with one another in connection with such apportionment.

9.3 <u>Errors in Closing Adjustments</u>. If, after the Closing, the parties discover any errors in adjustments and apportionments, the same shall be corrected as soon after their discovery as possible. The provisions of this <u>Section 9.3</u> will survive the Closing, except that, subject to <u>Section 9.4</u> and <u>Section 9.5</u>, no adjustments may be made later than ten (10) business days after the Closing Date unless, prior to such date, the party seeking the adjustment delivers a written notice to the other party specifying the nature and basis for such claim.

 $\begin{array}{c} 140131415.4\\ 142232567.2 \end{array}$

9.4 <u>Final Adjustment of Real Estate Taxes</u>. If on the Closing Date final real estate tax bills and/or final bills for payments in lieu thereof in the form of an annual service charge made pursuant to the Financial Agreement for the calendar year in which the Closing occurs are not available and the applicable adjustment is based upon preliminary bills, a final adjustment shall be made within ten (10) days after the final bills are issued, and Seller or Purchaser, as the case may be, shall make an appropriate payment to the other based upon such readjustment.

9.5 <u>Closing Costs</u>. Purchaser and Seller shall each pay their own legal fees related to the preparation of this Agreement and all documents required to settle the transaction contemplated hereby. Purchaser shall pay (i) all costs associated with Purchaser's due diligence, including, without limitation, the cost of appraisals, architectural, engineering, and environmental reports, (ii) all title insurance premiums, charges and endorsement costs and all title examination costs, (iii) all survey costs in connection with obtaining an Updated Survey, and (iv) one-half (1/2) of any reasonable escrow fees charged by the Escrow Agent. Seller shall pay one-half (1/2) of any reasonable escrow fees charged by the Escrow Agent. Seller shall pay one-half (1/2) of any reasonable escrow fees charged by the Escrow Agent. Purchaser and Seller shall each pay any amounts imposed by law upon grantees and grantors, respectively, on account of transfer taxes, documentary stamps or similar fees charged for the conveyance of real property, in accordance with the laws and/or customs with respect to title closings where the Real Property is located, including the "realty transfer fee" imposed pursuant to N.J.S.A. 46:15-7.2, which shall be paid by Seller, and the so-called "mansion tax" imposed pursuant to N.J.S.A. 46:15-7.2, which shall be paid by Purchaser, to the extent applicable. All other customary purchase and sale closing costs shall be paid by Seller or Purchaser in accordance with the customs with respect to commercial title closings in central New Jersey.

ARTICLE X DEFAULT; REMEDIES

10.1 Default by Purchaser. Seller may terminate this Agreement upon written notice to Purchaser in the event of (a) a default by Purchaser under this Agreement (which remains uncured for ten (10) calendar days after Seller's notice to Purchaser thereof, unless such default cannot be cured by the payment of money and cannot with due diligence be wholly cured within such ten (10) day period, in which case Purchaser will have such longer period as may be necessary to cure such default, so long as Purchaser proceeds promptly to cure such default within such ten (10) day period, prosecutes such cure to completion with due diligence within thirty (30) calendar days and advises Seller of the actions which Purchaser is taking and the progress being made); *provided, however*, that the foregoing cure periods will not apply to (x) Purchaser's obligation to timely post any portion of the Deposit, or (y) any obligation of Purchaser with respect to which this Agreement states that **TIME IS OF THE ESSENCE** with respect to the timely performance of such obligation; or (b) a material breach of any representation or warranty by Purchaser expressly set forth in this Agreement.

10.2 Default by Seller. Purchaser may terminate this Agreement upon written notice to Seller in the event of (a) a default by Seller under this Agreement (which remains uncured for ten (10) calendar days after Purchaser's notice to Seller thereof, unless such default cannot be cured by the payment of money and cannot, with due diligence, be wholly cured within such ten (10) day period, in which case Seller will have such longer period as may be necessary to cure such default, so long as Seller proceeds promptly to cure such default within such ten (10) day period, prosecutes such cure to completion with due diligence within thirty (30) days and advises Purchaser of the actions which Seller is taking and the progress being made); *provided, however*, that the foregoing cure periods will not apply to any obligation of Seller with respect to which this Agreement states that **TIME IS OF THE ESSENCE** with respect to the timely performance of such obligation; or (b) subject to the provisions of <u>Section 4.4</u> of this Agreement, a material breach of any representation or warranty by Seller expressly set forth in this Agreement.

 $\begin{array}{c} 140131415.4 \\ 142232567.2 \end{array}$

10.3 Remedies.

(a) Purchaser and Seller agree that it would be impractical and extremely difficult to estimate the damages that Seller would suffer if the sale of the Property is not consummated because of a default under or breach of this Agreement on the part of Purchaser beyond any applicable notice and cure periods. Accordingly, Purchaser and Seller agree that a reasonable estimate of such damages is an amount equal to the Deposit, which Escrow Agent shall cause to be disbursed to Seller as the full, agreed and liquidated damages for Purchaser's default under or breach of this Agreement beyond any applicable notice and cure period. Such disbursement of the Deposit will be Seller's sole and exclusive remedy (whether at law or equity) for Purchaser's default under or breach of this Agreement beyond any applicable notice and cure period, and Seller hereby expressly waives all other claims to damages or other remedies, including any punitive, consequential or speculative damages. Notwithstanding the foregoing, none of the above liquidated damages will be deemed to reduce or waive in any respect the obligations of Purchaser to indemnify Seller and the Seller Parties as provided in this Agreement, including, without limitation, Purchaser's indemnification obligations under <u>Section 3.2</u> of this Agreement.

(b) If Seller fails to convey the Property in accordance with the terms of this Agreement, Purchaser will have the option, as its sole and exclusive remedy at law or in equity, to either (i) terminate this Agreement by delivery of written notice of termination to Seller and Escrow Agent, upon which (A) Escrow Agent shall promptly cause the Deposit (other than the Independent Consideration) to be refunded to Purchaser, (B) Seller shall reimburse Purchaser for the reasonable, documented outof-pocket costs and expenses actually incurred by Purchaser in connection with the transactions contemplated in this Agreement (the "Expense Reimbursement"), and (C) the parties will have no further rights and obligations hereunder, except for those rights and obligations that expressly survive the termination of this Agreement, or (ii) seek the equitable remedy of specific performance to either: (i) deliver the documents necessary to convey title to the Property to Purchaser or (ii) direct the Escrow Agent to return the Deposit to Purchaser. The foregoing options are mutually exclusive and are the exclusive rights and remedies available to Purchaser at law or in equity in the event the sale of the Property is not consummated because of Seller's default under or breach of this Agreement beyond any applicable notice and cure period. Purchaser hereby waives any and all rights it may now or hereafter have to pursue any other remedy or recover any other damages on account of any such breach or default by Seller, including, without limitation, loss of bargain, special, punitive, compensatory or consequential damages. Purchaser will be deemed to have elected its remedy under clause (i) of this Section 10.3(b) if Purchaser fails to file suit for specific performance against Seller in a court having jurisdiction in New Jersey on or before sixty (60) days following the date upon which Closing was to have occurred. This Agreement confers no present right, title or interest in the Property to Purchaser, with the exception of a vendee's lien arising upon Purchaser's payment of the Deposit, and Purchaser hereby agrees not to, and hereby irrevocably waives any right to, file a *lis pendens* or other similar notice against the Real Property except in connection with, and after, the filing of a suit for specific performance in accordance with this <u>Section 10.3(b)</u>.

(c) Notwithstanding any provision of this Agreement to the contrary, if the Closing occurs, Purchaser will have no recourse, claim, remedy or right against Seller, at law or in equity, to assert or maintain any action for damages, direct, consequential or otherwise, or any other remedy available at law or in equity, or to rescind this Agreement, as a result of any of the representations or warranties of Seller being untrue, inaccurate or misleading if Purchaser is "deemed to know" that such representation or warranty was untrue, inaccurate or misleading at the time of the Closing and did not elect to terminate this Agreement.

 $\begin{array}{c} 140131415.4 \\ 142232567.2 \end{array}$

(d) Subject to Section 10.3(c) of this Agreement, Purchaser agrees that, after the Closing, Seller will be liable only for direct, but not consequential or punitive, damages resulting from a breach of any provision of this Agreement that expressly survives the Closing or any indemnity or representation or warranty expressly made by Seller in any document delivered by Seller at Closing. Notwithstanding anything to the contrary contained in this Agreement, (i) no claim for a breach by Seller of any provision of this Agreement that survives the Closing or any document delivered by Seller at Closing will be actionable or payable unless the valid claims for all such claims, together with the valid claims made by Purchaser for a breach by Seller of any provision of the Firehouse Parcel PSA that survives the closing of title to the Firehouse Parcel and the Vacant Parcel or any document delivered by Seller at the closing of title to the Firehouse Parcel and the Vacant Parcel PSA, collectively aggregate more than Fifty Thousand and 00/100 Dollars (\$50,000.00), in which event the amount of such claims above Fifty Thousand and 00/100 Dollars (\$50,000.00) will be actionable, subject to the Cap (as hereinafter defined), (ii) the total liability of Seller under this Agreement and any document delivered by Seller at Closing of title to the Firehouse Parcel PSA, will in no event exceed Five Million and 00/100 Dollars (\$5,000,000.00) in the aggregate (the "*Cap*"), and (iii) the covenants, representations and warranties by Seller in this Agreement are personal to Purchaser and may not be assigned to or enforced by any party other than Purchaser or a permitted assignee hereunder including, but not limited to, the Permitted Assignee.

(e) Purchaser hereby acknowledges and agrees that none of the directors, officers, managers, employees, shareholders, members, partners, affiliates, agents or direct or indirect principals of Seller will have any personal obligation or liability under this Agreement or any document delivered by Seller at Closing or otherwise delivered by Seller in connection with the transactions contemplated in this Agreement. Purchaser shall not assert any claim under this Agreement or any document delivered by Seller in connection with the transactions contemplated in this Agreement. Purchaser shall not assert any claim under this Agreement or any document delivered by Seller at Closing or otherwise delivered by Seller in connection with the transactions contemplated in this Agreement against any directors, officers, managers, employees, shareholders, members, partners, affiliates, agents or direct or indirect principals of Seller or against any other person, partnership, limited liability company, corporation or trust, as direct or indirect principal of Seller, whether disclosed or undisclosed. This Section 10.3(e) will survive the Closing or earlier termination of this Agreement.

(f) Seller hereby acknowledges and agrees that, excluding any assignees of any rights or obligations of Purchaser under this Agreement, none of the directors, officers, managers, employees, shareholders, members, partners, affiliates, agents or direct or indirect principals of Purchaser will have any personal obligation or liability under this Agreement or any document delivered by Purchaser at Closing or otherwise delivered by Purchaser in connection with the transactions contemplated in this Agreement. Excluding any assignees of any rights or obligations of Purchaser at Closing or otherwise delivered by Purchaser in connection with the transactions contemplated in this Agreement against any directors, officers, managers, employees, shareholders, members, partners, affiliates, agents or direct or indirect principals of Purchaser or against any other person, partnership, limited liability company, corporation or trust, as direct or indirect principal of Purchaser, whether disclosed or undisclosed. This <u>Section 10.3(f)</u> will survive the Closing or earlier termination of this Agreement.

 $\begin{array}{c} 140131415.4\\ 142232567.2\end{array}$

ARTICLE XI DISCLAIMERS AND WAIVERS

11.1 No Reliance on Documents. Except for the representations and warranties expressly stated herein, Seller makes no representation or warranty as to the truth, accuracy or completeness of any materials, data or information delivered by or on behalf of Seller to Purchaser in connection with the transactions contemplated hereby. Purchaser acknowledges and agrees that all materials, data and information delivered by or on behalf of Seller to Purchaser in connection with the transaction contemplated hereby was and are provided to Purchaser as a convenience only and that any reliance on or use of such materials, data or information by Purchaser will be at the sole risk of Purchaser. Without limiting the generality of the foregoing provisions, but subject to the representations of Seller expressly set forth in <u>Article IV</u>, Purchaser hereby acknowledges and agrees that (a) any report with respect to the Property which was or is delivered by Seller or any of the Seller Parties to Purchaser will be for general informational purposes only, (b) Purchaser will not have any right to rely on any such report delivered by or on behalf of Seller to Purchaser shall rely on its own inspections and investigations of the Property and any reports commissioned by Purchaser with respect thereto, and (c) none of Seller, any of the Seller Parties, any affiliate of Seller or the person or entity that prepared any such report delivered by or on behalf of Seller to Purchaser will have any liability to Purchaser for any inaccuracy in or omission from any such report.

Disclaimers. EXCEPT FOR THE REPRESENTATIONS, WARRANTIES AND COVENANTS OF SELLER 11.2EXPRESSLY SET FORTH IN THIS AGREEMENT, IT IS UNDERSTOOD AND AGREED THAT SELLER IS NOT MAKING AND HAS NOT AT ANY TIME MADE ANY REPRESENTATIONS OR WARRANTIES OF ANY KIND OR CHARACTER, EXPRESSED OR IMPLIED, WITH RESPECT TO THE PROPERTY, INCLUDING, BUT NOT LIMITED TO, ANY REPRESENTATIONS OR WARRANTIES AS TO HABITABILITY, MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, TITLE, ZONING, TAX CONSEQUENCES, LATENT OR PATENT PHYSICAL OR ENVIRONMENTAL CONDITION, THE QUALITY, NATURE, ADEQUACY AND PHYSICAL CONDITION OF THE PROPERTY (INCLUDING, BUT NOT LIMITED TO, THE STRUCTURAL ELEMENTS, FOUNDATION, ROOF, APPURTENANCES, ACCESS, LANDSCAPING, PARKING FACILITIES AND THE ELECTRICAL, MECHANICAL, HVAC, PLUMBING, SEWAGE, AND UTILITY SYSTEMS, FACILITIES AND APPLIANCES), THE DEVELOPMENT POTENTIAL OF THE PROPERTY, THE PRESENCE OF HAZARDOUS SUBSTANCES ON, IN, UNDER OR ABOUT THE PROPERTY OR ANY ADJOINING OR NEIGHBORING PROPERTY, UTILITIES, OPERATING HISTORY OR PROJECTIONS, VALUATION, GOVERNMENTAL APPROVALS. THE COMPLIANCE OF THE PROPERTY WITH GOVERNMENTAL LAWS. THE TRUTH. ACCURACY OR COMPLETENESS OF THE DUE DILIGENCE DOCUMENTS OR ANY OTHER INFORMATION PROVIDED BY OR ON BEHALF OF SELLER TO PURCHASER, OR ANY OTHER MATTER OR THING REGARDING THE PROPERTY. PURCHASER ACKNOWLEDGES AND AGREES THAT, UPON CLOSING, SELLER SHALL SELL AND CONVEY TO PURCHASER, AND PURCHASER SHALL ACCEPT, THE PROPERTY "AS IS, WHERE IS, WITH ALL FAULTS", EXCEPT TO THE EXTENT OF THE REPRESENTATIONS, WARRANTIES AND COVENANTS OF SELLER EXPRESSLY SET FORTH IN THIS AGREEMENT OR AS OTHERWISE EXPRESSLY PROVIDED IN THIS AGREEMENT. EXCEPT FOR THE REPRESENTATIONS, WARRANTIES AND COVENANTS AND EXPRESS TERMS OF THIS AGREEMENT, PURCHASER HAS NOT RELIED AND SHALL NOT RELY ON, AND SELLER IS NOT LIABLE FOR OR BOUND BY, ANY EXPRESSED OR IMPLIED WARRANTIES, GUARANTIES, STATEMENTS, REPRESENTATIONS OR INFORMATION PERTAINING TO THE PROPERTY OR RELATING THERETO MADE OR FURNISHED BY SELLER, THE MANAGER OF THE

140131415.4 142232567.2

PROPERTY, ANY OF THE SELLER PARTIES, OR ANY REAL ESTATE BROKER, COUNSEL OR AGENT REPRESENTING OR PURPORTING TO REPRESENT SELLER, TO WHOMEVER MADE OR GIVEN, DIRECTLY OR INDIRECTLY, ORALLY OR IN WRITING, UNLESS SPECIFICALLY SET FORTH IN THIS AGREEMENT. PURCHASER REPRESENTS TO SELLER THAT PURCHASER HAS CONDUCTED, OR WILL CONDUCT PRIOR TO THE EXPIRATION OF THE DUE DILIGENCE PERIOD, SUCH INVESTIGATIONS OF THE PROPERTY, INCLUDING BUT NOT LIMITED TO, THE PHYSICAL AND ENVIRONMENTAL CONDITIONS THEREOF, AS PURCHASER DEEMS NECESSARY TO SATISFY ITSELF AS TO THE CONDITION OF THE PROPERTY AND THE EXISTENCE OR NONEXISTENCE OF CURATIVE ACTION TO BE TAKEN WITH RESPECT TO ANY HAZARDOUS OR TOXIC SUBSTANCES ON OR DISCHARGED FROM THE PROPERTY, AND SHALL RELY SOLELY UPON SAME AND NOT UPON ANY INFORMATION PROVIDED BY OR ON BEHALF OF SELLER OR ITS AGENTS OR EMPLOYEES WITH RESPECT THERETO, OTHER THAN SUCH REPRESENTATIONS, WARRANTIES AND COVENANTS OF SELLER AS ARE EXPRESSLY SET FORTH IN THIS AGREEMENT.

11.3 <u>Release</u>. Subject to the representations and warranties of Seller expressly set forth in this Agreement, Purchaser, at and following Closing, on behalf of itself and all of Purchaser's Affiliates, as hereinafter defined, will be deemed to have waived, relinquished and released Seller from and against any and all claims, demands, causes of action, losses, damages, liabilities, costs and expenses (including attorneys' fees and costs) of any and every kind or character, known or unknown, which Purchaser might have asserted or alleged against Seller by reason of or arising out of any patent or latent construction defects or physical conditions, environmental conditions, violations of applicable laws (including, without limitation, environmental laws) and any and all other acts, omissions, events, circumstances or matters with respect to the Property, except for the specific circumstances carved out herein in Section 10.3(d) of this Agreement entitling Purchaser to commence an action in law or in equity. *"Purchaser's Affiliate"* means any Person directly or indirectly controlling, controlled by, or under common control with Purchaser. *"Person"* means an individual, corporation, partnership, limited liability company, association, trust or other entity or organization.

11.4 <u>Full Performance</u>. The delivery and acceptance of the Deed will be deemed to be full performance of, and discharge of, every agreement, covenant and obligation on Seller's part to be performed under this Agreement, except for the documents executed at Closing (to the extent they survive the Closing) and such matters which are expressly stated in this Agreement to survive the Closing, to the limit of such survival.

11.5 <u>Survival</u>. The provisions of this ARTICLE XI will survive the Closing.

ARTICLE XII MISCELLANEOUS

12.1 <u>Brokerage Commission and Finder's Fee</u>. The parties agree that they have dealt with each other in connection with this transaction and not through any real estate broker, investment banker, person, firm or entity, who would by reason of such dealings be able to claim a real estate brokerage, business opportunity brokerage, finder's fee or other compensation as the procuring cause of this transaction, other than Jones Lang LaSalle Americas, Inc. on behalf of Seller ("*Seller's Broker*"). At Closing, Seller shall pay to Seller's Broker all fees and commissions due and owing to Seller's Broker in connection with this transaction pursuant to a separate agreement between Seller and Seller's Broker, and Seller shall indemnify Purchaser for any claims for brokerage commissions by Seller's Broker arising from such separate agreement. Seller agrees to indemnify Purchaser and hold Purchaser harmless of and from any and all loss,

 $\begin{array}{c} 140131415.4\\ 142232567.2\end{array}$

cost, damage, injury or expense arising out of, or in any way related to, assertions by any other person, firm or entity of a claim to real estate brokerage, business opportunity brokerage or finder's fee based on alleged contacts between the claiming party and the indemnifying party which have resulted in allegedly providing a broker or finder with the right to claim such commission or finder's fee. Purchaser agrees to indemnify Seller and hold Seller harmless of and from any and all loss, cost, damage, injury or expense arising out of, or in any way related to, assertions by any other person, firm or entity of a claim to real estate brokerage, business opportunity brokerage or finder's fee based on alleged contacts between the claiming party and the indemnifying party which have resulted in allegedly providing a broker or finder with the right to claim such commission or finder's fee. The provisions of this Section 12.1 will survive the Closing.

12.2 <u>Notices</u>. All notices or other communications required or permitted to be given hereunder must be given in writing and delivered personally or by a reputable overnight delivery service or sent by electronic mail (provided that the original notice or demand is also delivered by next day overnight delivery service) addressed as follows:

If to Seller:

c/o CommVault Systems, Inc. 1 Commvault Way Tinton Falls, New Jersey 07724 Attention: Danielle Sheer, Esq. Email: danielle@commvault.com

with a copy to:

Fox Rothschild LLP 2000 Market Street – 20th Floor Philadelphia, PA 19103 Attention: Brett A. Berman, Esq. Email: BBerman@foxrothschild.com

If to Purchaser:

c/o Ashling Properties, L.L.C. 494 Sycamore Avenue – Suite 201 Shrewsbury, New Jersey 07702 Attention: Gary L. Mason Email: gary@ashlingdevelopment.com

with a copy to:

Fox & Melofchik, LLC 12 Christopher Way, Suite 101 Eatontown, New Jersey 07724 Attention: Gary E. Fox, Esq. Email: garyfox@jerseylawoffice.com

 $\begin{array}{c} 140131415.4\\ 142232567.2 \end{array}$

If to Title Insurer:

Triax Title Services, LLC 922 Curtis Avenue Wall, New Jersey 07719 Attention: Catherine Rhoades Email: c.rhoades@triaxtitle.com

If to Escrow Agent:

Old Republic National Title Insurance Company 360 Memorial Drive, Suite 110 Crystal Lake, IL 60014 Attention: Karen L. Shanahan Email: kshanahan@oldrepublictitle.com

The foregoing addresses may be changed or supplemented by written notice given as above provided. A notice delivered personally will be deemed to have been delivered on the date of delivery or refusal to receive delivery. A notice sent by overnight delivery service will be deemed to have been delivered on the first (1st) business day following the timely deposit of such notice with the overnight delivery service. A notice sent via electronic mail (provided that the original notice or demand is also delivered by next day overnight delivery service) will be deemed to have been delivered (a) upon transmission if such day is a business day and transmission occurs prior to 5:00 p.m. Eastern Time, or (b) at 9:00 a.m. Eastern Time on the first business day. Counsel for a party may give notice to the other party with the same effect as if given by a party.

12.3 <u>Attorneys' Fees</u>. If any action is brought by any party to this Agreement to enforce or interpret its terms or provisions, the prevailing party in such action will be entitled to recover from the other party, in addition to any other relief awarded, all reasonable expenses that the prevailing party incurs in those proceedings, including, without limitation, reasonable attorneys' fees and expenses.

12.4 <u>Successors and Assigns</u>. The terms, covenants and conditions herein contained will be binding upon and inure to the benefit of the successors and permitted assigns of the parties hereto.

12.5 <u>Governing Law; Venue</u>. This Agreement is governed by the laws of the State of New Jersey without giving effect to principles of conflict of laws. A party may initiate in the courts of the State of New Jersey or, if it has or can acquire jurisdiction, in the United States District Court for the District of New Jersey, any proceeding seeking to enforce any provision of this Agreement. Each of the parties consents to the jurisdiction of those courts (and of the appropriate appellate courts in any such action or proceeding) and waives any objection to venue laid therein.

12.6 <u>WAIVER OF JURY TRIAL</u>. TO THE EXTENT NOT PROHIBITED BY APPLICABLE LAW, THE PARTIES TO THIS AGREEMENT HEREBY WAIVE THEIR RESPECTIVE RIGHT TO A JURY TRIAL OF ANY PERMITTED CLAIM OR CAUSE OF ACTION ARISING OUT OF THIS AGREEMENT, ANY OF THE TRANSACTIONS CONTEMPLATED IN THIS AGREEMENT, OR ANY DEALINGS BETWEEN ANY OF THE PARTIES HERETO RELATING TO THE SUBJECT MATTER OF THIS AGREEMENT OR ANY OF THE TRANSACTIONS CONTEMPLATED IN THIS AGREEMENT. THE SCOPE

 $\begin{array}{c} 140131415.4\\ 142232567.2\end{array}$

OF THIS WAIVER IS INTENDED TO BE ALL ENCOMPASSING OF ANY AND ALL DISPUTES THAT MAY BE FILED IN ANY COURT AND THAT RELATE TO THE SUBJECT MATTER OF THIS AGREEMENT OR ANY OF THE TRANSACTIONS CONTEMPLATED IN THIS AGREEMENT, INCLUDING CONTRACT CLAIMS, TORT CLAIMS, AND ALL OTHER COMMON LAW AND STATUTORY CLAIMS. THIS WAIVER IS IRREVOCABLE AND WILL APPLY TO ANY SUBSEQUENT AMENDMENTS, SUPPLEMENTS OR OTHER MODIFICATIONS TO THIS AGREEMENT. THE PROVISIONS OF THIS <u>SECTION 12.6</u> WILL SURVIVE THE CLOSING OR EARLIER TERMINATION OF THIS AGREEMENT.

12.7 <u>Waivers</u>. Purchaser or Seller may specifically waive in writing any breach of the terms and conditions of this Agreement by the other party, but no such waiver will constitute a continuing waiver of similar or other breaches of the terms and conditions of this Agreement.

12.8 <u>Incorporation of Prior Agreements</u>. This Agreement contains the entire understanding of the parties hereto with respect to the subject matter hereof, and no prior or other written or oral agreement or undertaking pertaining to any such matter will be effective for any purpose.

12.9 <u>Modification of Agreement</u>. This Agreement may not be amended or modified, nor may any obligation hereunder be waived orally, and no such amendment or modification will be effective for any purpose unless it is in writing, signed by the party against whom enforcement thereof is sought.

12.10 <u>Drafting Ambiguities; Interpretation</u>. In interpreting any provision of this Agreement, no weight shall be given to, nor shall any construction or interpretation be influenced by, the fact that counsel for one of the parties drafted this Agreement, each party recognizing that it and its counsel have had an opportunity to review this Agreement and have contributed to the final form of same. Unless otherwise specified (a) whenever the singular number is used in this Agreement, the same shall include the plural, and the plural shall include the singular, (b) the words "consent" or "approve" or words of similar import, mean the prior written consent or approval of Seller or Purchaser, (c) the words "include" and "including", and words of similar import, shall be deemed to be followed by the words "without limitation", and (d) the exhibits to this Agreement are incorporated herein by reference.

12.11 <u>Interpretation</u>. This Agreement shall be construed reasonably to carry out its intent without presumption against or in favor of either party. If any provision hereof shall be declared invalid by any court or in any administrative proceedings, then the provisions of this Agreement shall be construed in such manner so as to preserve the validity hereof and the substance of the transaction contemplated herein to the extent possible. The captions and section headings are provided for purposes of convenience of reference only and are not intended to limit, define the scope of or aid in interpretation of any of the provisions hereof.

12.12 <u>Counterparts</u>. This Agreement may be executed in any number of counterparts, including scanned PDF documents. Each such counterpart will be deemed an original instrument, and all of such counterparts, together, constitute one and the same instrument.

12.13 <u>Assignment</u>. Purchaser shall not assign this Agreement or any of its rights or obligations hereunder without the prior written consent of Seller, which consent may be withheld or conditioned in Seller's sole and absolute discretion. Purchaser shall not suffer or permit the assignment of any direct or indirect ownership interest in Purchaser without the prior written consent of Seller, which consent may be withheld in Seller's sole and absolute discretion. Any attempted assignment in violation of this <u>Section 12.13</u> will be void *ab initio*. Notwithstanding

 $\begin{array}{c} 140131415.4 \\ 142232567.2 \end{array}$

the foregoing, without Seller's consent, Purchaser will have the one-time right to assign its rights and obligations under this Agreement to a Permitted Assignee, provided that, at least five (5) business days prior to the Closing Date, Purchaser provides Seller with a copy of a written instrument pursuant to which such Permitted Assignee assumes all of the obligations and liabilities of Purchaser under this Agreement. Purchaser can be released from its obligations and liabilities under this Agreement upon the written consent of Seller as a result of Purchaser's assignment of this Agreement. "*Permitted Assignee*" means a newly formed entity: (i) that complies with all of the requirements set forth in <u>Section 6.5</u> above; and (ii) having ownership interests the majority of which are owned by, and which such entity is controlled by, Michael G. Tennyson and/or Purchaser. The term "controlled by", as used in the immediately preceding sentence, means the possession, directly or indirectly, of the power to direct or cause the direction of the day-to-day management or policies of an entity.

12.14 <u>Like-Kind Exchange</u>. Purchaser and Seller each hereby acknowledge that the sale and purchase of the Property pursuant to this Agreement may comprise part of independent like-kind (tax deferred) exchange under Section 1031 of the Internal Revenue Code, provided that same will not delay the Closing, cause any expense to Purchaser, increase either party's liabilities or obligations or otherwise modify any of the terms or provisions of this Agreement. Seller's rights, as the case may be, under this Agreement may be assigned to a qualified intermediary for the purpose of completing such an exchange. Each party agrees to reasonably cooperate with the other party and the Seller's qualified intermediary for the purpose of effectuating or facilitating such like-kind exchange, provided that neither party shall be required to incur any liability or costs, or take title to any other property, in connection therewith.

12.15 <u>Business Days</u>. When used in this Agreement, the term "business day" means any day other than Saturdays, Sundays, all days observed by the federal or New Jersey government as legal holidays and all days on which commercial banks in the State of New Jersey or the State of New York are required by law to be closed.

12.16 <u>No Recordation</u>. Purchaser shall not record this Agreement or any memorandum or notice hereof, except the Title Insurer may record one or more Notices of Settlement. Any recordation or attempted recordation by Purchaser in violation of this <u>Section 12.16</u> will constitute a material default by Purchaser under this Agreement.

12.17 <u>Non-Binding Draft</u>. This Agreement will not be effective, and none of the parties will have any rights hereunder, unless and until Seller and Purchaser have executed and delivered this Agreement to one another.

12.18 <u>Confidentiality</u>; Press Releases. The parties acknowledge that certain third parties are aware of the existence of a proposed sale of the Property to Purchaser, or will become aware of such existence in connection with the consummation of the transactions contemplated by this Agreement. Notwithstanding the foregoing, the parties agree to use commercially reasonable efforts to keep the existence and contents of this Agreement confidential and to limit further disclosure, except for disclosure (i) to such party's respective employees, accountants, attorneys, financial sources and other agents, who are bound by contractual or other obligations to keep such information confidential, (ii) to Escrow Agent, (iii) that may be required by law to be made to any applicable governmental or quasi-governmental authorities, and (iv) that is contemplated or permitted by another provision of this Agreement. Neither Purchaser nor any of Purchaser's Representatives shall make any press release or similar type of public release regarding the transactions contemplated by this Agreement without Seller's prior written consent, which, prior to Closing, may be withheld by Seller in its sole and absolute discretion and which, following the Closing, shall not be unreasonably withheld, conditioned or delayed. The substance of any press release or similar type of public release issued pursuant to this <u>Section 12.18</u> shall be reasonably

140131415.4 142232567.2

approved in advance by both parties. Purchaser will be responsible for any breach of this <u>Section 12.18</u> by any of Purchaser's Representatives. The provisions of this <u>Section 12.18</u> shall survive the Closing or any earlier termination of this Agreement.

12.19 <u>Availability of Funds</u>. Purchaser and Seller hereby acknowledge that Purchaser may seek financing in connection with its acquisition of the Property. Notwithstanding the foregoing, Purchaser hereby acknowledges and agrees that the ability of Purchaser to obtain financing (including, without limitation, debt or equity financing) is not a condition to the performance of any of Purchaser's obligations under this Agreement (including, without limitation, Purchaser's obligation to consummate the purchase of the Property on the Closing Date in accordance with the terms of this Agreement) and that the availability of such financing is solely and exclusively Purchaser's risk. Purchaser hereby expressly, irrevocably and unconditionally waives any right it may have to assert that the inability to obtain any such financing is a defense to Purchaser's failure to perform any of Purchaser's obligations under this Agreement (it being specifically understood and agreed that Purchaser's acknowledgement and waiver set forth in this <u>Section 12.19</u> is a material inducement to Seller's agreement to enter into this Agreement, without which Seller would not have entered into this Agreement). Purchaser hereby acknowledges and agrees that the only conditions to Purchaser's obligations to consummate the purchase of the Property are those expressly set forth in in this Agreement.

12.20 <u>Purchase and Sale of Firehouse Parcel and Vacant Parcel</u>. Contemporaneously with the execution and delivery of this Agreement, Seller, as seller, and Purchaser, as purchaser, have entered into a separate purchase and sale agreement (the "*Firehouse Parcel PSA*") with respect to an approximately 2.3 acre parcel of land containing an existing firehouse building (the "*Firehouse Parcel*") and an approximately 1.7 acre parcel of unimproved land (the "*Vacant Parcel*"). For the avoidance of doubt, (i) the closing of title to the Firehouse Parcel and/or the Vacant Parcel pursuant to the Firehouse Parcel PSA shall not be deemed or construed to be a condition precedent to the obligations of either Purchaser or Seller to close title to the Property pursuant to this Agreement; and (ii) Seller's inability for any reason to convey title to the Firehouse Parcel and/or the Vacant Parcel pursuant to the Firehouse Parcel PSA shall not be deemed or construed to be a condition precedent of any reason to convey title to the Firehouse Parcel and/or the Vacant Parcel pursuant to the Firehouse Parcel PSA shall not be deemed or construed to the Firehouse Parcel PSA shall not be deemed or construed to be a default by Seller under this Agreement.

[Remainder of page left blank intentionally. Signature page follows.]

 $\begin{array}{c} 140131415.4\\ 142232567.2\end{array}$

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date set forth above.

SELLER:

COMMVAULT TINTON FALLS URBAN RENEWAL, LLC, a New Jersey limited liability company

- By: <u>/s/ Gary Merrill</u> Name: Gary Merrill Title: Chief Financial Officer
- By: <u>/s/ James Whalen</u> Name: Jay Whalen Title: Chief Accounting Officer

[Signatures continue on the following page.]

<u>PURCHASER</u>:

ASHLING PROPERTIES, L.L.C., a New Jersey limited liability company

By: <u>/s/ Michael G. Tennyson</u> Name: Michael G. Tennyson Title: Managing Member

[Signatures continue on the following page.]

AGREEMENT OF SALE

THIS AGREEMENT OF SALE (this "*Agreement*") is dated as of January 31, 2023 (the "*Effective Date*") and is made by and between **COMMVAULT TINTON FALLS URBAN RENEWAL**, LLC, a New Jersey limited liability company ("*Seller*"), and **ASHLING PROPERTIES**, L.L.C., a New Jersey limited liability company, or an assignee special purpose entity designated by Ashling Properties, L.L.C., on notice to Seller, pursuant to Section 12.13 hereof ("*Purchaser*").

RECITALS

WHEREAS, contemporaneously with the execution and delivery of this Agreement, Seller, as seller, and Purchaser, as purchaser, have entered into a separate agreement of sale (the "*HQ AOS*") with respect to an approximately 55 acre parcel of land containing an existing approximately 276,898 square foot office building, surface parking and related improvements (the "*HQ Parcel*"); and

WHEREAS, subject to the terms and conditions set forth herein, and provided that Seller and Purchaser successfully close title to the HQ Parcel pursuant to the HQ AOS, Seller desires to sell to Purchaser, and Purchaser desires to purchase from Seller, all of Seller's right, title and interest in and to the following (collectively, the "*Property*"):

(a) <u>Real Property</u>. An approximately two and three-tenths (2.3) acre parcel of real property designated as Block 101.03, Lot 2 on the official tax maps of the Borough of Tinton Falls (the "*Borough*"), County of Monmouth, State of New Jersey, as more particularly described on *Exhibit A* attached hereto (the "*Firehouse Parcel*"), the existing firehouse building located on the Firehouse Parcel commonly known as 200 Corregidor Road, Tinton Falls, New Jersey and all other buildings, structures, real property fixtures and improvements located on the Firehouse Parcel (collectively, the "*Improvements*"), and an approximately one and seven-tenths (1.7) acre parcel of unimproved real property designated as Block 101.05, Lot 1 on the official tax maps of the Borough, County of Monmouth, State of New Jersey, as more particularly described on *Exhibit A-1* attached hereto (the "*Vacant Parcel*", and with the Firehouse Parcel and the Improvements, collectively, the "*Real Property*"); and

(b) Intangible Property. If and to the extent assignable by Seller, at no cost to Seller, any intangible personal property relating exclusively to the Real Property, including all licenses, permits, approvals, entitlements, plans, specifications, operating manuals, guarantees and warranties relating exclusively to the Real Property (collectively, the "Intangible Property"), provided, however, in no event shall the Intangible Property include any right, title or interest in or to the name "CommVault" or any trademarks, servicemarks, copyrights, or other intellectual or intangible property related thereto. For the avoidance of doubt, the Intangible Property shall expressly include, but not be limited to: (i) that certain Purchase and Sale Agreement and Redevelopment Agreement between Fort Monmouth Economic Revitalization Authority ("FMERA"), as seller, and CommVault Systems, Inc., as purchaser, dated as of May 2018 (the "Redevelopment Agreement"); and (ii) that certain Financial Agreement by and between Seller and the Borough dated as of January 29, 2013, as amended by that certain First Amendment to Financial Agreement").

NOW, THEREFORE, in consideration of these presents, and the mutual covenants and agreements set forth herein and in the HQ AOS, the parties agree as follows:

141250808.5

ARTICLE I SALE OF PROPERTY; PRICE; PAYMENT TERMS

1.1 <u>Sale of Property</u>. Seller hereby agrees to sell, convey, transfer and assign to Purchaser, and Purchaser hereby agrees to purchase from Seller, the Property upon the terms and conditions set forth herein.

1.2 Price. The purchase price for the Property is One Million and 00/100 Dollars (\$1,000,000.00) (the "Price").

1.3 <u>Payment Terms</u>. At Closing (as hereinafter defined), Purchaser shall pay the Price, plus or minus any net closing adjustments pursuant to the terms of this Agreement, by wire transfer of immediately available funds, in lawful money of the United States of America, to a direct national or regional office of Old Republic National Title Insurance Company ("*Escrow Agent*") pursuant to the wire instructions set forth on *Schedule 1.3(A)* attached hereto for disbursement as directed by Seller.

Notwithstanding anything to the contrary contained in this Agreement, promptly following the execution and delivery of this Agreement, Purchaser shall pay One Hundred and 00/100 Dollars (\$100.00) to Seller as independent contract consideration (the "*Independent Consideration*"), which amount has been bargained for and agreed to as consideration for Seller's execution and delivery of this Agreement.

1.4 Escrow Agent.

(a) In the event of any dispute between the parties regarding the disbursement of any funds out of escrow at the Closing, Escrow Agent shall disregard all instructions received and cause such funds to be held until the dispute is resolved and Escrow Agent is advised of this fact in writing by both Seller and Purchaser, or Escrow Agent is otherwise instructed by a final non-appealable judgment of a court of competent jurisdiction.

(b) If Escrow Agent is uncertain as to its duties or rights hereunder or receives conflicting instructions, claims or demands from the parties hereto, or instructions which conflict with any of the provisions of this Agreement, Escrow Agent shall refrain from taking any action other than to cause all funds held in connection with the Closing to be kept safely until Escrow Agent is instructed otherwise in a writing signed by both Seller and Purchaser, or by final non-appealable judgment of a court of competent jurisdiction.

(c) Escrow Agent may rely upon, and will be protected in acting or refraining from acting upon, any written notice, instruction or request furnished to it hereunder and believed by Escrow Agent to be genuine and to have been signed or presented by the proper party or parties.

(d) Seller and Purchaser shall jointly and severally hold Escrow Agent harmless against any loss, damage, liability or expense incurred by Escrow Agent not caused by its willful misconduct or gross negligence, arising out of or in connection with its entering into this Agreement and the carrying out of its duties hereunder, including the reasonable costs and expenses of defending itself against any claim of liability or participating in any legal proceeding. Escrow Agent may consult with counsel of its choice, and will have full and complete authorization and protection for any action taken or suffered by Escrow Agent hereunder in good faith and in accordance with the opinion of such counsel.

(e) Escrow Agent may resign at will and be discharged from its duties or obligations hereunder by giving written notice to Purchaser and Seller of such resignation, which

141250808.5

notice must specify the date when such resignation will take effect, provided that prior to the effective date of such resignation, a substitute escrow agent is jointly approved in writing by Seller and Purchaser, which approval shall not be unreasonably withheld, conditioned or delayed. After such resignation, Escrow Agent will have no further duties or liability under this Agreement.

(f) Purchaser and Seller, together, will have the right to terminate the appointment of Escrow Agent hereunder by giving to Escrow Agent joint written notice of such termination, specifying the date upon which such termination will take effect and designating a replacement escrow agent, who shall sign a counterpart of this Agreement, in which event the successor escrow agent will be deemed to have assumed all of Escrow Agent's rights and obligations under this Agreement.

(g) Escrow Agent's agreements and obligations with respect to the disbursement of funds out of escrow at the Closing will terminate and Escrow Agent will be discharged from further duties and obligations with respect thereto upon final disbursement of all funds out of escrow at the Closing, or to the extent applicable, in each case, in accordance with the terms and conditions of this Agreement.

ARTICLE II TITLE TO PROPERTY

2.1 <u>Title</u>.

(a) <u>Title to Real Property</u>. Title to the Real Property shall be insurable at regular rates by a New Jersey licensed title insurance company selected by Purchaser (the "*Title Insurer*"), subject to (i) the exceptions set forth on *Schedule 2.1* attached hereto, and as agreed to by Purchaser's Title Insurer; and (ii) all other matters to which Purchaser does not object, or with respect to which Purchaser has been deemed to waive its objection, in accordance with <u>Section 2.3</u>, <u>Section 2.4</u> and <u>Section 2.5</u> of this Agreement (collectively, the "*Permitted Exceptions*").

(b) <u>Title to Intangible Property</u>. Title to the Intangible Property shall be conveyed in its then "AS IS, WHERE IS" condition without any representations or warranties, subject to any approvals or consents required to facilitate the assignment of any Intangible Property.

2.2 <u>Right to Pay Off Monetary Encumbrances</u>. Seller will have the right to pay off any monetary encumbrances against the Property on the Closing Date (as hereinafter defined) out of the cash then payable by Purchaser (or paid into the Closing by Seller), provided (i) recordable instruments of release or discharge of such encumbrances are delivered to the Title Insurer at the Closing, or (ii) if the holder of the monetary encumbrance is an institutional lender, a payoff letter is delivered to the Title Insurer at the Closing.

2.3 <u>Title Defects</u>. No later than thirty (30) days after the Effective Date of this Agreement, Purchaser shall furnish to Seller a copy of an ALTA title insurance commitment for an owner's title insurance policy (the "*Title Commitment*") and Purchaser's survey (the "*Updated Survey*"), if any, together with a statement specifying its objections to any matters disclosed by the Title Commitment or Updated Survey other than the Permitted Exceptions ("*Purchaser's Statement*"). Seller shall notify Purchaser within three (3) business days after receipt of Purchaser's Statement whether Seller will cure (and in what manner Seller will cure) the defects set forth in Purchaser's Statement, *provided, however*, that Seller shall agree to remove each financial encumbrance such as a mortgage, judgment, lien for delinquent real estate taxes, attachment, mechanic's lien, or any other monetary lien or encumbrance of a definite or

141250808.5

ascertainable amount which may be removed by the payment of money (not to exceed Seller's net proceeds from the Closing of the HQ Parcel pursuant to the HQ AOS) which is revealed by the Title Commitment (a "*Mandatory Discharge Item*") or take such other action that shall allow Title Insurer to omit the same as exceptions. If Seller fails to respond to Purchaser's Statement within said three (3) business day period, Seller will be deemed to have elected not to remove the defects set forth in Purchaser's Statement (other than the Mandatory Discharge Items). If Seller does not timely agree to cure any such defects (other than the Mandatory Discharge Items), Purchaser shall have the right, by written notice given to Seller and Escrow Agent within ten (10) days after the first to occur of Purchaser's receipt of Seller's response to Purchaser's Statement and the expiration of the aforementioned three (3) business day response period, either to (i) waive the defects and close title without abatement or reduction of the Price (and each such waived defect shall be deemed a Permitted Exception), or (ii) terminate this Agreement. Upon such termination, all rights and obligations of the respective parties hereunder shall be null and void, except for those rights and obligations that expressly survive the termination of this Agreement. If Purchaser fails to select either option, then Purchaser shall be deemed to have elected option (i). Purchaser hereby acknowledges and agrees that **TIME IS OF THE ESSENCE** with respect to the timely delivery of Purchaser's Statement and any termination notice pursuant to this <u>Section 2.3</u>.

Supplements to Title Commitment and Survey. If, after the delivery of Purchaser's Statement, Purchaser obtains a 24 supplement or update to the Title Commitment and/or the Updated Survey that discloses additional liens, encumbrances or other title exceptions first appearing of record after the effective date of the Title Commitment or the Updated Survey ("New Title *Exceptions*"), Purchaser shall have the right to object to such New Title Exceptions by delivering another Purchaser's Statement to Seller within five (5) business days after Purchaser's receipt of such supplement or update (but in no event after the Closing). Notwithstanding the foregoing, Purchaser will not have the right to object to (i) any Permitted Exceptions; (ii) any liens, encumbrances or other title exceptions which will be extinguished upon the transfer of the Real Property in accordance with this Agreement; or (iii) any liens, encumbrances or other title exceptions caused by Purchaser or any of Purchaser's Representatives (as hereinafter defined). Seller shall notify Purchaser within five (5) business days after receipt of Purchaser's Statement (such five (5) business day period being referred to herein as "Seller's Response Period"), whether Seller will remove (and in what manner Seller will remove) any defects identified therein. If Seller fails to respond to Purchaser's Statement within the applicable Seller's Response Period, Seller will be deemed to have elected not to remove the defects set forth in Purchaser's Statement. If Seller does not agree to remove any New Title Exception set forth in another Purchaser's Statement, Purchaser, as its sole remedy, shall have the right to terminate this Agreement upon written notice to Seller and Escrow Agent within five (5) business days following the earlier of (1) the date Seller notifies Purchaser that Seller will not remove any New Title Exception, or (2) the expiration of the applicable Seller's Response Period (if, pursuant to the above, Seller is deemed to have elected not to remove any such New Title Exception). If Purchaser timely terminates this Agreement in accordance with the immediately preceding sentence, this Agreement and all rights and obligations of the parties hereunder will be null and void, except for those rights and obligations that expressly survive the termination of this Agreement. If Purchaser fails to timely terminate this Agreement in accordance with this Section 2.4, Purchaser shall be deemed to have irrevocably waived all New Title Exceptions (and the same will be deemed to be Permitted Exceptions) and agreed to close title without abatement or reduction of the Price. Notwithstanding anything to the contrary contained in this Agreement or in any document contemplated herein, citation to Permitted Exceptions may be omitted in whole or in part in the Deed (as hereinafter defined) without giving rise to any liability on Seller's part, irrespective of any covenant or warranty by Seller that may be contained in the Deed (as defined below). Purchaser hereby acknowledges and agrees that TIME IS OF THE ESSENCE with respect to the timely delivery of Purchaser's Statement and any termination notice pursuant to this <u>Section 2.4</u>. If, for any reason, with respect to any

141250808.5

individual supplement or update to the Title Commitment or Updated Survey, Purchaser fails to timely (x) deliver a Purchaser's Statement to Seller with respect to any New Title Exceptions contained therein, Purchaser will be deemed to have irrevocably waived all such New Title Exceptions set forth in such supplement or update to the Title Commitment or Updated Survey, other than Mandatory Discharge Items, and (y) thereafter deliver a termination notice to Seller pursuant to this Section 2.4, Purchaser will be deemed to have irrevocably waived any right to terminate this Agreement with respect to such New Title Exceptions pursuant to this Section 2.4.

2.5 <u>Objections To Be Cured</u>. In the event that Seller elects to cure any objection set forth on a Purchaser's Statement (whether under <u>Section 2.3</u> or <u>Section 2.4</u> of this Agreement) ("*Objections To Be Cured*"), then Seller shall use good faith, commercially reasonable efforts to cure the Objections To Be Cured in accordance with Seller's response to Purchaser's Statement. If the Objections To Be Cured have not been cured by the date set for Closing, then the date for Closing hereunder (including, but not limited to, the Outside Closing Date, as hereinafter defined) may be extended, one or more times, at Seller's option for the time necessary to cure the Objections To Be Cured, not to exceed sixty (60) days in the aggregate. If: (i) the Objections To Be Cured have not been cured at Closing and Seller does not elect to extend the time period to cure the Objections To Be Cured, or (ii) the Objections To Be Cured are not cured within said extended time period, if applicable, Seller shall not be deemed to be in default under this Agreement if Seller uses good faith, commercially reasonable efforts to cure same; provided, that, Seller has cured all of the Mandatory Discharge Items as of the Closing. If Seller fails to use good faith, commercially reasonable efforts to cure any Objection To Be Cured or fails to cure any Mandatory Discharge Item, Purchaser shall, in its sole discretion, within five (5) business days after the date set for Closing, as the same may have been extended by Seller as provided herein, either (1) waive the uncured Objections To Be Cured and/or Mandatory Discharge Items in writing and proceed to Closing without abatement or reduction of the Price (and each such waived Objection To Be Cured and/or Mandatory Discharge Item shall be deemed a Permitted Exception), or (2) pursue its remedies under Section 10.3(b) of this Agreement. If Purchaser fails to select either option (1) or option (2) in the immediately preceding sentence within said five (5) business day period, then Purchaser shall be deemed to have selected option (1). If, after using good faith, commercially reasonable efforts, Seller fails to cure any Objections To Be Cured and has cured all Mandatory Discharge Items, Seller shall not be deemed to be in default of its obligations under this Agreement and Purchaser's sole and exclusive remedy shall be to either: (x) waive the Objection To Be Cured which was not cured and proceed to Closing without abatement or reduction of the Price (and each such waived Objection To Be Cured shall be deemed a Permitted Exception); or (y) terminate this Agreement, in which case this Agreement and all rights and obligations of the parties hereunder will be null and void, except for those rights and obligations that expressly survive the termination of this Agreement. Purchaser shall select either option (x) or option (y) in the immediately preceding sentence within five (5) business days after the date set for Closing, as the same may have been extended by Seller as provided herein. If Purchaser fails to select either option (x) or option (y) within said five (5) business day period, then Purchaser shall be deemed to have selected option (x). Purchaser hereby acknowledges and agrees that TIME IS OF THE ESSENCE with respect to the timely delivery of any termination notice pursuant to this Section 2.5.

ARTICLE III DUE DILIGENCE

3.1 <u>Due Diligence Termination</u>. Subject to the terms and conditions of this Agreement, Purchaser shall have the right, during the period commencing on the Effective Date and expiring at 5:00 p.m. Eastern Time on the first (1st) business day occurring forty-five (45) days thereafter (such period, the "*Due Diligence Period*"), to inspect the Real Property and to investigate all matters relating thereto, including, but not limited to, existing zoning requirements, the physical condition of the Real Property, the environmental condition of the

141250808.5

Real Property, and any other matters Purchaser deems relevant to its decision to purchase the Property. Purchaser will have the right, in its sole and absolute discretion, for any reason or no reason, to terminate this Agreement upon written notice to Seller and Escrow Agent ("*Purchaser's Due Diligence Termination Notice*") delivered prior to the expiration of the Due Diligence Period, or any agreed upon extension of the Due Diligence Period, whereupon this Agreement and all rights and obligations of the parties hereunder will be null and void, except for those rights and obligations that expressly survive the termination of this Agreement. Purchaser hereby acknowledges that **TIME IS OF THE ESSENCE** with respect to the timely delivery of Purchaser's Due Diligence Period. If, for any reason, Purchaser fails to deliver Purchaser's Due Diligence Termination Notice to Seller and Escrow Agent prior to the expiration of the Due Diligence Period, or any agreed upon extension of the Due Diligence Period. If, for any reason, Purchaser fails to deliver Purchaser's Due Diligence Termination Notice to Seller and Escrow Agent prior to the expiration of the Due Diligence Period, or any agreed upon extension. Purchaser shall be deemed to have irrevocably waived any right to terminate this Agreement pursuant to this <u>Section 3.1</u>.

3.2 Right of Entry.

(a) Subject to the terms of this Agreement, Seller shall provide Purchaser's Representatives (as defined below) access to the Real Property from time to time during the Due Diligence Period (with a minimum of two (2) business days prior notice) for the purpose of inspecting the Real Property and undertaking tests and studies, provided (i) Purchaser promptly repairs any damage to the Real Property caused by such entry, and (ii) Purchaser restores the Real Property to the condition that existed immediately prior to such entry. Notwithstanding the foregoing, Purchaser's Representatives shall not undertake any soil borings, water samplings or undertake any other intrusive or invasive physical investigations of either the Firehouse Parcel or the Vacant Parcel, or any of the Improvements on the Firehouse Parcel, without Seller's prior written consent, which consent may be withheld in Seller's sole and absolute discretion. Access to the Real Property shall be at reasonable times during regular business hours and shall not unreasonably interfere with the use and enjoyment of the Real Property, or the business or other activities conducted thereon, or the rights of any Seller Parties (as hereinafter defined). "*Purchaser's Representatives*" means Purchaser and any officers, directors, employees, agents, consultants, contractors, partners, potential partners, potential lenders, representatives and attorneys of Purchaser or any direct or indirect owner of any beneficial interest in Seller; (4) any officer, director, employee, representative, or agent of Seller's property manager or any direct or indirect owner of any beneficial interest in Seller; (4) any beneficial interest in Seller; and (5) any other entity or individual affiliated or related in any way to any of the foregoing.

(b) Prior to entering upon the Real Property, Purchaser shall deliver to Seller certificates reasonably satisfactory to Seller in all respects evidencing that Purchaser's consultants and contractors, including any subcontractors, maintain commercial general liability insurance in an amount not less than One Million Dollars (\$1,000,000.00), combined single limit in form and substance adequate to insure against all liability of Purchaser and its consultants and contractors, respectively, and each of their respective agents, employees and contractors, arising out of inspections and testing of the Real Property or any part thereof made on Purchaser's behalf. Such insurance certificates shall be endorsed to name Seller, Seller's property manager (if any), Seller's lender (if any), and any parties designated by Seller as additional insureds with respect to the foregoing coverage. Purchaser shall indemnify, hold harmless and defend each of the Seller Parties from and against all claims, suits, actions, proceedings, losses, damages, liens, expenses and costs, including, without limitation, reasonable attorneys' fees, arising out of or in any way related to or resulting from: (i) any Purchaser's Representatives' entry onto the Real Property or any acts or omissions of any Purchaser's Representatives on or about the Real

141250808.5

Property, including, without limitation, any investigations or inspections of any portion of the Real Property by any Purchaser's Representatives, or (ii) any default by any Purchaser's Representatives of its obligations under this <u>Article III</u>. The foregoing indemnity shall survive the Closing or any earlier termination of this Agreement.

(c) Purchaser shall coordinate with Seller's Representative (as defined below) at least two (2) business days prior to each visit to the Real Property by Purchaser or any of Purchaser's Representatives and one or more representatives of Seller may accompany Purchaser's Representatives during each such visit. "*Seller's Representative*" is Sam Hernandez (cell: 732-496-0581; email: shernandez@commvault.com), or anyone designated by such person.

(d) Notwithstanding anything to the contrary contained herein, Purchaser shall not engage or permit any Licensed Site Remediation Professional (or any person who reports to, or is supervised by, a Licensed Site Remediation Professional) to conduct any physical site investigation of the Real Property or any portion thereof. Purchaser shall have the right to engage a Licensed Site Remediation Professional to advise Purchaser with respect to the environmental condition of the Real Property and related compliance matters under Environmental Laws (as defined below), provided that, in no event shall Purchaser engage a Licensed Site Remediation Professional in connection with any activities that may require such Licensed Site Remediation Professional to: (i) report an "Immediate Environmental Concern" pursuant to the Site Remediation Reform Act, N.J.S.A. 58:10C-1 et seq., the regulations promulgated thereunder, and any amendment to such legislation or regulations or any other environmental regulatory agency. "Licensed Site Remediation Professional" has the meaning specified in the Site Remediation Reform Act, N.J.S.A. 58:10C-1 et seq., the regulations promulgated thereunder, and any amendment of Environmental Protection or any other environmental regulatory agency. "Licensed Site Remediation Professional" has the meaning specified in the Site Remediation Reform Act, N.J.S.A. 58:10C-1 et seq., the regulations promulgated thereunder, and any amendment to such legislation or regulations from time to time.

3.3 Due Diligence Material. Within two (2) business days following the Effective Date, Seller shall make available for Purchaser's review and inspection the documents and information described on Schedule 3.3 attached hereto (collectively, "Due **Diligence Materials**"). Seller shall provide Purchaser with such additional information and documents concerning the Property as Purchaser may reasonably request, provided such documents or information are in Seller's possession or readily accessible to Seller. If this Agreement is terminated for any reason, Purchaser shall promptly return all copies of materials furnished by Seller or any Seller Party relating to the Property within the earlier of: (i) three (3) business days after Seller's request and (ii) thirty (30) days after the termination of this Agreement, which obligation shall survive the termination of this Agreement. Purchaser acknowledges and understands that certain components of the Due Diligence Materials and other documents that may be provided to Purchaser by Seller and/or any of the Seller Parties may have been prepared by parties other than Seller. Purchaser further acknowledges and understands that, except for any express representations set forth in this Agreement, Seller makes no representations or warranties whatsoever, expressed or implied, with respect to the content, completeness, or accuracy of the Due Diligence Materials and/or any other documents provided by Seller and/or any of the Seller Parties. Purchaser acknowledges that it shall be making its decision on whether to purchase the Property based on its own due diligence investigations, rather than on the content of the Due Diligence Materials. Accordingly, Purchaser hereby releases Seller and the Seller Parties from any and all liabilities, claims, losses, damages, demands, judgments, and costs and expenses (including, but not limited to, reasonable fees and expenses for attorneys and other professional or expert fees and costs) asserted against, or incurred by, Purchaser by reason of Purchaser's reliance on the content, completeness, or accuracy of the Due Diligence Materials or any other documents provided by Seller or any of the Seller Parties, except with respect to any express representations with respect thereto set forth in this Agreement.

7

141250808.5

3.4 <u>Contact with Third Parties</u>. Other than as set forth in <u>Section 6.7</u> below, Purchaser's Representatives shall not contact any governmental body, authority or official (including, without limitation, the Borough and/or FMERA, and any of their respective employees, officials and representatives) concerning any portion or aspect of the Property and/or the Trinity Hall Land Donation (as hereinafter defined), except for (i) routine inquiries by Purchaser's environmental consultant in connection with the preparation of a Phase I environmental site assessment, and (ii) customary inquiries by the Title Insurer, Purchaser's surveyor, or Purchaser's zoning consultant or counsel in connection with the preparation of the Title Commitment or any Updated Survey or zoning analysis with respect to the Real Property, without, in each instance, Seller's prior written consent, which consent may be withheld in Seller's sole and absolute discretion.

3.5 <u>Due Diligence Covenants</u>.

(a) Purchaser's Representatives shall keep all Confidential Information (as hereinafter defined) confidential and shall not disclose any Confidential Information to any person, except that Purchaser's Representatives may disclose Confidential Information (i) with the prior written consent of Seller, which may be withheld in Seller's sole and absolute discretion, or (ii) to the extent a Purchaser's Representative is required to disclose the same pursuant to a court order or applicable laws or regulations. "*Confidential Information*" means, collectively, all documents and information disclosed to Purchaser by or on behalf of Seller concerning the Property, including, without limitation, the Due Diligence Materials, and all of Purchaser's Representatives' findings in connection with their investigations of the Property. Purchaser will be responsible for any breach of this <u>Section 3.5(a)</u> by any of Purchaser's Representatives and Purchaser shall, at its sole cost and expense, take reasonable measures (including, but not limited to, court proceedings) to restrain Purchaser's Representatives from prohibited or unauthorized disclosure or use of any Confidential Information. The obligations of Purchaser under this <u>Section 3.5(a)</u> will survive any termination of this Agreement but will terminate with respect to the Property upon Purchaser's acquisition of the Property.

(b) Upon Seller's written request (and only upon Purchaser's receipt of such written request from Seller), Purchaser shall promptly deliver to Seller copies of the written results of any inspections, tests, studies, evaluations and/or investigations prepared by third parties for, or otherwise obtained by, any of Purchaser's Representatives in connection with Purchaser's due diligence investigation of the Property or any portion thereof. The obligations of Purchaser pursuant to this Section 3.5(b) will survive any termination of this Agreement.

(c) If any lien is placed upon all or any portion of the Property as a result of the activities of any of Purchaser's Representatives, Purchaser shall pay and discharge, or bond (through a bonding company reasonably satisfactory to Seller) and discharge, such lien within ten (10) days after the earlier of (i) the date written notice of such lien is delivered to Purchaser, and (ii) the date Purchaser otherwise obtains knowledge of such lien. This provision will survive any termination of this Agreement.

ARTICLE IV REPRESENTATIONS AND WARRANTIES OF SELLER

4.1 <u>Representations and Warranties of Seller</u>. As an inducement to Purchaser to enter into this Agreement, Seller hereby represents and warrants to Purchaser that:

(a) Seller is a limited liability company duly organized, validly existing and in good standing under the laws of the State of New Jersey. Seller has the power and authority to enter into this Agreement and to consummate the transactions contemplated herein. This Agreement is the legal, valid and binding obligation of Seller enforceable against Seller in

141250808.5

accordance with its terms. The execution and delivery of this Agreement by Seller and the performance of Seller's obligations hereunder will not violate or constitute an event of default under the terms or provisions of any agreement, document or other instrument to which Seller is a party or by which Seller or the Property is bound. No other person or entity other than FMERA pursuant to the terms and conditions of the Redevelopment Agreement has an option, right of first refusal, or other right to purchase the Real Property, the Personal Property, and/or the Intangible Property that remains in force and effect.

(b) The execution, delivery and performance of this Agreement by Seller and the consummation of the transactions contemplated herein will not violate any provision of law, statute, rule or regulation to which Seller or the Property is subject or violate any judgment, order, writ, injunction or decree of any court applicable to Seller or the Property.

(c) Except for (i) any publicly recorded documents; (ii) any agreements that are expressly contemplated by this Agreement to be executed at or prior to Closing; and (iii) agreements that have expired or been terminated, Seller has not entered into any agreements granting any rights of possession to any third party with respect to any portion of the Real Property that will be binding on Purchaser after the Closing.

(d) There are no proceedings at law or in equity before any court, grand jury, administrative agency or other investigative agency, bureau or instrumentality of any kind pending or, to Seller's Knowledge, threatened, against or affecting Seller or the Real Property that (i) involve the validity or enforceability of this Agreement or any other instrument or document to be delivered by Seller pursuant hereto, or (ii) enjoin, prevent or threaten to enjoin or prevent the performance of Seller's obligations hereunder.

(e) Except as otherwise expressly contemplated in this Agreement, no consent, authorization, license, permit, registration or approval of, or exemption or other action by, any governmental or public body, commission or authority is required in connection with the execution, delivery and performance by Seller of this Agreement.

(f) Seller is not a "foreign person" under the Foreign Investment in Real Property Tax Act of 1980, Section 1445 of the Internal Revenue Code of 1986, as amended.

(g) Seller is not in the hands of a receiver and no applications for the appointment of a receiver for Seller are pending. Seller has not made an assignment for the benefit of creditors or filed, or had filed against it, any petition in bankruptcy.

(h) Seller is in compliance with the requirements of Executive Order No. 13224, 66 Fed. Reg. 49079 (Sept. 25, 2001) (the "*Order*") and other similar requirements contained in the rules and regulations of the Office of Foreign Assets Control, Department of the Treasury ("*OFAC*") and in any enabling legislation or other Executive Orders or regulations in respect thereof (the Order and such other rules, regulations, legislation or orders are collectively referred to herein as the "*Orders*"). Neither Seller nor, to Seller's knowledge, any beneficial owner of Seller: (1) is listed on the Specially Designated Nationals and Blocked Persons List maintained by OFAC pursuant to the Order and/or on any other list of terrorists or terrorist organizations maintained pursuant to any of the rules and regulations of OFAC or pursuant to any other applicable Orders (such lists are collectively referred to as the "*Lists*"), (2) is a person or entity who has been determined by competent authority to be subject to the prohibitions contained in the Orders, or (3) is owned or controlled by, or acts for or on behalf of, any person or entity on the Lists or any other person or entity who has been determined by competent authority to be subject to the prohibitions contained in the Orders.

141250808.5

(i) As of the Effective Date, except as may be disclosed in the Due Diligence Materials, Seller has not received any written notice of any pending condemnation of the Real Property or any portion thereof.

(j) All Due Diligence Materials furnished by Seller are, to Seller's Knowledge, complete copies of said Due Diligence Materials that are in Seller's possession.

(k) Seller has provided Purchaser with any material contracts or agreements associated with the operation and maintenance of the Real Property (collectively, the "*Service Contracts*"), and all such Service Contracts are in full force and effect. The Service Contracts are listed on Schedule 4.1(k) attached hereto. Seller has not received written notice that Seller is in material violation of, or default under (and to Seller's Knowledge there does not exist any event or condition which, after notice or lapse of time or both, would constitute such a default under) any terms of such Service Contracts. Purchaser shall notify Seller in writing prior to the expiration of the Due Diligence Period, or any agreed upon extension of the Due Diligence Period, whether Purchaser desires to receive an assignment of and to assume Seller's rights and obligations under any of the Service Contracts on the Closing Date, which notice shall specify the Service Contracts to be assigned by Seller and assumed by Purchaser (the "*Assumed Contracts*"). Seller shall terminate as of the Closing Date all other Service Contracts that Purchaser has not identified as Assumed Contracts. In the event that any of the Assumed Contracts require notices, and shall use good faith, commercially reasonable efforts to obtain all required consents from such parties. If any of the Assumed Contracts require payment of any transfer fee, assignment fee, or any other fees or charges in connection with the assignment thereof to Purchaser shall such fees, and Seller shall receive a credit from Purchaser at Closing in the aggregate amount of all such fees.

(1) Seller has not received written notice that it is in material violation of, or default under, the Redevelopment Agreement or the Financial Agreement.

(m) Seller has made available to Purchaser certain financial information related to the Real Property as part of the Due Diligence Materials; including, but not limited to, statements of revenue and expenses associated with operating and maintaining the Real Property as listed on *Schedule 3.3*. As of the Effective Date, there has been no Material and Adverse change (as hereinafter defined) with respect to such financial information since the date on which such financial information was made available to Purchaser.

4.2 <u>Survival</u>. Subject to <u>Section 4.3</u> and <u>Section 4.4</u> of this Agreement, the truth, accuracy and completeness of each of the representations and warranties of Seller as of the Effective Date, and as of the Closing Date, will constitute a condition precedent to the obligations of Purchaser hereunder. Each such representation and warranty will survive the Closing Date for a period of six (6) months.

4.3 <u>Seller's Knowledge</u>. References to the "knowledge" of Seller ("*Seller's Knowledge*") means only the current actual knowledge of Sam Hernandez (the "*Seller Knowledge Party*"). Seller represents that as of the Effective Date of this Agreement, the Seller Knowledge Party is the person having either direct day-to-day responsibility for the matters that are the subject of the representations and warranties that are made to Seller's Knowledge in this Agreement, or primary supervisory responsibility for such matters. The Seller Knowledge Party has no personal duty (imposed or implied) to investigate, inspect or audit any files or documents in the possession or control of Seller, or make any other inquiries, pertaining to the representations or warranties made by Seller in <u>Section 4.1</u> of this Agreement. Purchaser acknowledges and agrees that, in no event will the Seller Knowledge Party have any personal

10

141250808.5

liability arising from a default by Seller under this Agreement, including, without limitation, any breach of a representation or warranty by Seller. To the extent that, prior to expiration of the Due Diligence Period, Purchaser is "deemed to know" (as such phrase is defined below) that any of Seller's representations and warranties are inaccurate, untrue or incorrect in any way, then Seller's representations and warranties shall be deemed modified to reflect Purchaser's deemed knowledge. If, prior to Closing, either Seller or Purchaser obtains actual knowledge that any of the representations or warranties made in this Agreement are untrue, inaccurate or incorrect, such party shall give the other party written notice not less than five (5) business days after its discovery of such misrepresentation or breach of warranty (but, in any event, prior to the Closing), and provided that the Closing may be adjourned to the extent of any discovery of any misrepresentation or breach of warranty within five (5) business days of Closing to allow for not more than five (5) business days prior notice before the Closing. Purchaser will be "deemed to know", or have "deemed knowledge" of, any fact, circumstance or information if (i) Purchaser or any of Purchaser's Representations and warranties, or (ii) this Agreement, any documents delivered pursuant to <u>Section 3.3</u> and/or <u>Section 8.2</u> of this Agreement, or any reports prepared or obtained by Purchaser or any of Purchaser's Representatives in connection with Purchaser's due diligence disclose a particular fact or circumstance or contain information that is inconsistent with any of Seller's representations and warranties.

Breach of Representations and Warranties. Subject to Section 4.3 of this Agreement, if any representation or 4.4 warranty of Seller shall fail to be true in any Material and Adverse (as hereinafter defined) respect when made on the Effective Date and, as a result thereof, the Closing does not occur, Purchaser will be entitled to the remedies set forth in Section 10.3(b) (subject to the limitations contained therein). If any representation or warranty of Seller becomes untrue in any Material and Adverse respect after the Effective Date and the Closing occurs, then Purchaser will be entitled to the remedies set forth in Section 10.3(d) (subject to the limitations set forth therein), provided, that, Purchaser will be deemed to have waived such misrepresentation or breach of warranty and not be entitled to the remedies set forth in Section 10.3(d) if Purchaser is deemed to have knowledge of any such misrepresentation or breach of warranty before the Closing. If any representation or warranty of Seller shall fail to be true, but such untrue representation or warranty is not Material and Adverse, Purchaser will be deemed to have waived such misrepresentation or breach of warranty, and Purchaser shall consummate the purchase of the Property without any reduction in, or credit against, the Price. For purposes of this Agreement, any untrue representation or warranty shall be deemed to be "Material and Adverse" if, when taken together with all other untrue representations and warranties discovered by Purchaser after the expiration of the Due Diligence Period and prior to Closing, Purchaser, in Purchaser's reasonable discretion, would suffer actual damages in excess of One Hundred Thousand and 00/100 Dollars (\$100,000.00) in the aggregate. Seller shall have the option to adjourn the Closing for a period not to exceed sixty (60) days beyond the date scheduled for the Closing in order to make any representation or warranty of Seller true. Notwithstanding anything to the contrary set forth in this Section 4.4 or elsewhere in this Agreement, with respect to Seller's representation set forth in Section 4.1(m) above: (i) Seller shall not be required to re-certify the continuing accuracy of this representation as of the Closing Date; (ii) Purchaser shall not have the right to bring any claims against Seller, including, but not limited to, any claims pursuant to this Section 4.4 or pursuant to Section 10.3(d) below, in the event that this representation is no longer true as of the Closing Date; and (iii) in the event that as of the Closing Date, the total gross average monthly expenses of operating and maintaining the Real Property (excluding any unanticipated, non-recurring expenses) have increased by more than fifteen percent (15%) over the total gross average monthly expenses of operating and maintaining the Real Property incurred by Seller for 2022 as shown in the Due Diligence Materials, then Purchaser shall have the right to terminate this Agreement, whereupon Escrow Agent shall promptly cause the Deposit (other than the Independent Consideration) to be returned to

141250808.5

Purchaser and this Agreement and all rights and obligations of the parties hereunder will be null and void, except for those rights and obligations that expressly survive the termination of this Agreement. The provisions of this <u>Section 4.4</u> shall survive the Closing or termination of this Agreement.

ARTICLE V REPRESENTATIONS AND WARRANTIES OF PURCHASER

5.1 <u>Representations and Warranties of Purchaser</u>. As an inducement to Seller to enter into this Agreement, Purchaser hereby represents and warrants to Seller that:

(a) Purchaser is a limited liability company, or other business entity, duly organized, validly existing and in good standing under the laws of the State of New Jersey. Purchaser has the power and authority to enter into this Agreement and to consummate the transactions contemplated herein. This Agreement is the legal, valid and binding obligation of Purchaser enforceable against Purchaser in accordance with its terms. The execution and delivery of this Agreement by Purchaser and the performance of Purchaser's obligations hereunder will not violate or constitute an event of default under the terms or provisions of any agreement, document or other instrument to which Purchaser is a party or by which it is bound.

(b) The execution, delivery and performance of this Agreement by Purchaser and the consummation of the transactions contemplated hereby in the manner contemplated herein will not violate any provision of law, statute, rule or regulation to which Purchaser is subject or violate any judgment, order, writ, injunction or decree of any court applicable to Purchaser.

(c) Except as otherwise expressly contemplated in this Agreement, no consent, authorization, license, permit, registration or approval of, or exemption or other action by, any governmental or public body, commission or authority is required in connection with the execution, delivery and performance by Purchaser of this Agreement.

(d) Purchaser is not in the hands of a receiver nor is an application for the appointment of a receiver pending. Purchaser has not made an assignment for the benefit of creditors or filed, or had filed against it, any petition in bankruptcy.

(e) Purchaser is not, and is not acting on behalf of, an "employee benefit plan" within the meaning of Section 3(3) of the Employee Retirement Income Security Act of 1974, as amended, a "plan" within the meaning of Section 4975 of the Internal Revenue Code of 1986, as amended, or an entity deemed to hold "plan assets" within the meaning of 29 C.F.R. § 2510.3101 of any such employee benefit plan or plans.

(f) Purchaser is in compliance with the Orders. Neither Purchaser nor, to Purchaser's knowledge, any beneficial owner of Purchaser: (1) is listed on the Lists, (2) is a person or entity who has been determined by competent authority to be subject to the prohibitions contained in the Orders, or (3) is owned or controlled by, or acts for or on behalf of, any person or entity on the Lists or any other person or entity who has been determined by competent authority to be subject to the prohibitions contained in the Orders.

(g) Purchaser (i) is an experienced, sophisticated purchaser of properties similar to the Property, (ii) is capable of evaluating the merits and risks of purchasing the Property, and (iii) understands and is able to bear the economic risks of purchasing the Property.

5.2 <u>Survival</u>. The truth, accuracy and completeness of each of the representations and warranties of Purchaser as of the date hereof, and as of the Closing Date, will be a condition

141250808.5

precedent to the obligations of Seller hereof. Each such representation and warranty will survive the Closing Date for a period of six (6) months.

ARTICLE VI OTHER COVENANTS AND AGREEMENTS

6.1 <u>Maintenance of Real Property</u>. Seller shall cause the Real Property to be maintained in substantially the same condition as now maintained and shall operate the Real Property in substantially the same manner as Seller has heretofore operated the same, ordinary wear and tear, casualty and condemnation excepted.

6.2 <u>Legal Requirements</u>. Prior to Closing, Seller shall perform all of Seller's obligations, if any, under applicable law to the extent required to be performed for the period prior to Closing.

6.3 <u>Bulk Sales</u>. No later than ten (10) business days prior to the Closing Date, Purchaser shall file with the State of New Jersey, Division of Taxation (the "Division"), a Notification of Sale, Transfer, or Assignment in Bulk (Form C-9600), together with a copy of this Agreement. Purchaser shall deliver a copy of Purchaser's Notification of Sale, Transfer, or Assignment in Bulk (Form C-9600) to Seller simultaneously with Purchaser's filing with the Division. At Purchaser's request, Seller shall provide Purchaser with such information regarding Seller and/or the Property as may be required for Purchaser to complete such Notification of Sale, Transfer, or Assignment in Bulk (Form C-9600). If requested by Seller, Purchaser shall include with Purchaser's filing Seller's completed Asset Transfer Tax Declaration (Form TTD). Purchaser will have the right to hold back a portion of the Price which is required by the Division, which amount (together with interest accrued thereon, if any, the "Division *Escrow*") shall be held in escrow by Escrow Agent pursuant to an escrow agreement in the form of *Exhibit B* attached hereto (the "Bulk Sales Escrow Agreement"). If the Price to be delivered by Purchaser into escrow at the Closing pursuant to this Agreement is insufficient to fund the required Division Escrow, Seller shall cause any escrow required by the Division in connection with the closing of the HQ AOS to include sufficient funds, without duplication or "double-counting", to satisfy any Division Escrow required in connection with the sale of the Real Property pursuant to this Agreement, as well as any escrow required by the Division in connection with the sale of the HQ Parcel pursuant to the HQ AOS, in which event the bulk sales escrow agreement executed and delivered by Purchaser, Seller and Escrow Agent pursuant to the HQ AOS shall govern and there shall be no requirement to execute and deliver the separate Bulk Sales Escrow Agreement that is attached as *Exhibit B* to this Agreement. Purchaser and Seller agree to be bound by the escrow requirements imposed by the Division, including the adjustment of the Division Escrow amount. Seller will have the right to contest any amounts claimed to be owed by Seller to the Division, provided, that (i) Purchaser will be entitled to comply with all instructions of the Division, and (ii) the Closing will not be delayed as a result thereof.

6.4 Occupancy Certificates. If any governmental authority requires that certificates of occupancy, certificates of continued occupancy, smoke detector certifications or other inspection or occupancy certificates (collectively, "Occupancy Certificates") be obtained in connection with the conveyance of the Property to Purchaser, Seller shall, at its sole cost, obtain such Occupancy Certificates and make any repairs, replacements, alterations and changes to the Property required in connection therewith prior to the Closing; provided, however, that, if the cost of any such repairs, replacements, alterations and/or changes (collectively, "Repair Costs") are reasonably estimated by Seller to equal or exceed Twenty-Five Thousand and 00/100 Dollars (\$25,000.00) in the aggregate (the "Repair Costs Cap"), Seller will have the right to terminate this Agreement upon written notice to Purchaser (such notice, "Seller's CCO Termination Notice"), whereupon all rights and obligations of the parties hereunder will be null and void, except for those rights and obligations that expressly survive the termination of this Agreement.

141250808.5

Notwithstanding the foregoing, Purchaser will have the right to nullify Seller's CCO Termination Notice by delivering a Nullification Notice to Seller within five (5) business days of the date Seller's CCO Termination Notice is delivered to Purchaser. *"Nullification Notice"* means a written notice in which Purchaser agrees to reimburse Seller at Closing for all Repair Costs in excess of the Repair Costs Cap. Seller will have the right to adjourn the Closing Date and/or the Outside Closing Date, as the case may be, for up to sixty (60) days to obtain the requisite Occupancy Certificates and make any repairs, replacements, alterations and changes to the Property required in connection therewith.

6.5 <u>Urban Renewal Entity</u>. Prior to the Closing, Purchaser shall assign this Agreement to a Permitted Assignee (as hereinafter defined) that is a New Jersey urban renewal entity formed by Purchaser and qualified to do business under the provisions of the Long Term Tax Exemption Law of 1992, as amended and supplemented to date, <u>N.J.S.A.</u> 40A: 20-1, et seq., which entity shall not have an interest in any other real property other than the Real Property and the HQ Parcel.

6.6 <u>Trinity Hall Land Donation</u>. After the Closing, at no cost or expense to Seller, Purchaser shall cause a portion of the HQ Parcel, in a location, size and configuration determined by Purchaser, to be dedicated to Trinity Hall High School, whose existing facilities are contiguous to the HQ Parcel (the "*Trinity Hall Land Donation*"). Purchaser's obligations pursuant to this <u>Section 6.6</u> shall survive the Closing.

6.7 <u>Consent to Assignment of Agreements</u>. Seller shall use good faith, commercially reasonable efforts to obtain prior to the Closing: (i) the consent and approval of the Borough to the assignment by Seller and the assumption by Purchaser's Permitted Assignee of the Financial Agreement; and (ii) the consent and approval of the Borough and FMERA to the assignment by Seller and the assumption by Purchaser's Permitted Assignee of the Redevelopment Agreement. Purchaser shall reasonably cooperate with Seller's efforts under this Section 6.7, including, without limitation, providing information relative to Purchaser's financial wherewithal and prior development experience, and shall have the right to attend and participate in all meetings with FMERA and Borough officials; provided, however, Seller shall initiate all such initial introductions and meetings, and otherwise take the lead in coordinating all efforts to obtain the required consents prior to Closing. Notwithstanding the foregoing, Purchaser and Purchaser's Counsel shall have the right to independently contact any representative of the Borough and/or FMERA regarding the transfer of the Real Property as contemplated herein and the requirements of the Redevelopment Agreement and/or the Financial Agreement; provided, however, that Purchaser and Purchaser's counsel shall promptly provide Seller and Seller's counsel with copies of all incoming and outgoing written communications (including email communications) regarding same, and Seller and Seller's counsel shall be given reasonable advance notice (which may be by email only) of all meetings and conferences (whether virtual, telephonic or in person) with the Borough or FMERA and Seller and Seller's counsel shall have the right to attend and participate in the same. Purchaser acknowledges that pursuant to the Redevelopment Agreement, after the Closing Purchaser, at Purchaser's sole cost and expense, will be required to satisfy the obligation to invest a minimum of \$1,000,000.00 into the renovation and retrofitting of the Improvements on the Firehouse Parcel as described in the Redevelopment Agreement, and to post any promissory notes that may be required by FMERA pursuant to the Redevelopment Agreement to secure said obligation. Purchaser and Seller acknowledge and agree that, provided Seller uses good faith, commercially reasonable efforts to obtain the consent and approval of the Borough and FMERA to the assignment by Seller and the assumption by Purchaser's Permitted Assignee of the Financial Agreement and the Redevelopment Agreement, as applicable, prior to the Closing, Seller's failure to obtain such consent and approval shall not constitute a default by Seller under this Agreement.

141250808.5

ARTICLE VII DAMAGE, DESTRUCTION AND CONDEMNATION

Casualty. The risk of loss or damage to the Improvements by fire or other casualty before the delivery of the Deed (as hereinafter defined) is assumed by Seller, except to the extent that any such loss or damage is caused by Purchaser or any of Purchaser's Representatives. In the event of any damage to or destruction of the Improvements due to fire or any other cause or hazard, Seller shall promptly give written notice thereof to Purchaser describing such damage. If either (i) the cost to restore the Improvements to substantially the same condition as existed prior to the damage (the "Estimated Restoration Cost") is estimated by a contractor or architect selected by Seller and reasonably acceptable to Purchaser (an "Approved Consultant") to be in excess of Two Hundred Thousand and 00/100 Dollars (\$200,000.00); or (ii) the time reasonably required to restore the Improvements to substantially the same condition as existed prior to the damage (the "*Estimated Restoration Time*") is estimated by the Approved Consultant to be in excess of twelve (12) months from the date of the casualty loss or damage to the Improvements, then Purchaser will have the right to terminate this Agreement by delivering a written termination notice to Seller within fifteen (15) days after the date an Approved Consultant delivers a written estimate of the Estimated Restoration Cost and the Estimated Restoration Time to Seller and Purchaser. If, following a casualty, this Agreement is not terminated pursuant to this Section 7.1, then, at Closing, (1) Seller shall assign to Purchaser all of Seller's right, title and interest in and to any casualty insurance proceeds due to Seller with respect to such casualty, and (2) Purchaser will receive a credit against the Price in an amount equal to the sum of (x) the deductible under Seller's property insurance policy, and (y) the casualty insurance proceeds actually received by Seller in connection with such casualty, less any repair, restoration or other costs actually incurred by Seller in connection with such casualty. If this Agreement is terminated pursuant to this Section 7.1, all rights and obligations of the parties hereunder will be null and void, except for those rights and obligations that expressly survive the termination of this Agreement. Purchaser hereby acknowledges and agrees that TIME IS OF THE ESSENCE with respect to the timely delivery of any termination notice pursuant to this Section 7.1. If, for any reason, Purchaser fails to timely deliver a termination notice to Seller in accordance with this Section 7.1, Purchaser will be deemed to have irrevocably waived any right to terminate this Agreement pursuant to this Section 7.1 with respect to the applicable casualty.

7.2 Condemnation. If any proceedings or negotiations are instituted which do or are reasonably likely to result in a taking (other than a temporary taking) by condemnation or eminent domain of any portion of the Real Property, Seller shall promptly notify Purchaser in writing thereof, describing the nature and extent thereof. If such taking is a Material Taking (as hereinafter defined), Purchaser may, at any time within fifteen (15) days after receipt by Purchaser of notice from Seller of such Material Taking, terminate this Agreement by written notice to Seller, whereupon all rights and obligations of the parties hereunder will be null and void, except for those rights and obligations that expressly survive the termination of this Agreement. In the event Purchaser does not terminate this Agreement by reason of any such Material Taking, or, in the event of any other taking that is not a Material Taking, then the sale of the Property shall be consummated as herein provided and Seller shall assign to Purchaser all amounts theretofore received by Seller in connection with such taking, less any repair, restoration or percent (10%) or more of the Improvements located on the Firehouse Parcel or any taking that materially and adversely affects access to the Real Property. For the avoidance of doubt, the definition of "Material Taking" does not mean or include mere investigations by a condemning authority to determine whether or not to proceed under power of eminent domain or any taking that will be for a temporary period not reasonably expected to exceed one (1) year. Purchaser hereby

141250808.5

acknowledges and agrees that **TIME IS OF THE ESSENCE** with respect to the timely delivery of any termination notice pursuant to this <u>Section 7.2</u>. If, for any reason, Purchaser fails to timely deliver a termination notice to Seller in accordance this <u>Section 7.2</u>, Purchaser will be deemed to have irrevocably waived any right to terminate this Agreement pursuant to this <u>Section 7.2</u> with respect to the applicable Material Taking.

ARTICLE VIII CLOSING DATE AND DELIVERY OF DOCUMENTS

8.1 <u>Closing Date</u>. The closing of the transactions contemplated herein (the "*Closing*") shall occur simultaneously with the Closing of the HQ Parcel pursuant to the terms and conditions set forth in Section 8.1 of the HQ AOS, with all defined terms therein being incorporated herein by reference.

8.2 <u>Documents to be Delivered by Seller</u>. On the Closing Date, Seller shall deliver to the Closing Agent the following documents:

(a) duly executed Deed of Bargain and Sale with Covenant Against Grantor's Acts in the form of *Exhibit C* attached hereto (the "*Deed*") conveying the Real Property, together with a duly executed Affidavit of Consideration for Use by Seller (RTF-1) and a duly executed Seller's Residency Certification/Exemption (GIT/REP-3);

(b) duly executed Affidavit of Title in the form of *Exhibit D* attached hereto;

(c) duly executed FIRPTA Affidavit of Seller in the form of *Exhibit E* attached hereto;

(d) duly executed certificate, dated the Closing Date, stating that the representations and warranties contained in <u>Section 4.1</u> of this Agreement (except for the representation set forth in <u>Section 4.1(m)</u>) are true, correct and complete in all material respects as of such date;

(e) duly executed Assignment and Assumption Agreement in the form of *Exhibit F* attached hereto (the "*Assignment*");

- (f) duly executed Bulk Sales Escrow Agreement, if any;
- (g) the Occupancy Certificates, to the extent required;
- (h) duly executed statement showing all closing prorations (the "*Closing Statement*");

(i) documentation such as resolutions, President's Certificate, Secretary's Certificate, or other documents to establish to the Title Insurer's reasonable satisfaction the due authorization of Seller's execution and delivery of all documents contemplated by this Agreement; and

(j) such other documents and instruments as Purchaser or the Title Insurer may reasonably request to consummate the transactions contemplated by this Agreement.

8.3 <u>Documents to be Delivered by Purchaser</u>. On the Closing Date, Purchaser shall deliver to the Closing Agent the following documents:

141250808.5

(a) duly executed certificate, dated as of the Closing Date, stating that the representations and warranties contained in Section 5.1 of this Agreement are true, correct and complete in all material respects as of such date;

- (b) duly executed Assignment;
- (c) duly executed Bulk Sales Escrow Agreement, if any;
- (d) duly executed Closing Statement;

(e) documentation such as resolutions, President's Certificate, Secretary's Certificate, or other documents to establish, to the Title Insurer's reasonable satisfaction, the due authorization of Purchaser's execution and delivery of all documents contemplated by this Agreement; and

(f) such other documents and instruments as Seller or the Title Insurer may reasonably request to consummate the transactions contemplated by this Agreement.

8.4 <u>Form 1099-S</u>. On the Closing Date, Seller and Purchaser shall instruct the Closing Agent to file a Form 1099-S with the Internal Revenue Service.

8.5 <u>Conditions to Seller's Obligations</u>. The obligation of Seller to transfer the Property to Purchaser and to otherwise consummate the transactions contemplated hereby shall be subject to the satisfaction of the following conditions precedent on and as of the Closing Date:

(a) <u>Delivery of Price</u>. Purchaser shall deliver the Price to Seller.

(b) <u>Continuation of Representations and Warranties</u>. All of the representations and warranties of Purchaser contained in this Agreement shall have been true, correct and complete when made and on the Closing Date, as if made originally on the Closing Date.

(c) <u>Consent to Assignment of Agreements</u>. The consent and approval of (i) the Borough to the assignment by Seller and the assumption by Purchaser's Permitted Assignee of the Financial Agreement; and (ii) the Borough and FMERA to the assignment by Seller and the assumption by Purchaser's Permitted Assignee of the Redevelopment Agreement, on terms and conditions that are reasonably acceptable to Seller and Purchaser. For the sake of clarity, the condition precedent to Closing set forth in this <u>Section 8.5(c)</u> shall only be deemed to have been unsatisfied if FMERA and/or the Borough either refuse to grant their consent outright, or their grant of consent is conditioned upon a material limitation or elimination of any existing material right, or the imposition of any new, material requirement or liability, under the Redevelopment Agreement or the Financial Agreement. Purchaser shall not have the right to terminate this Agreement pursuant to this <u>Section 8.5(c)</u> or pursuant to <u>Section 6.7</u> above if FMERA and/or the Borough fail or refuse to provide their consent on terms and conditions that are more favorable than those that are contained in the Redevelopment Agreement or the Financial Agreement as of the Effective Date.

(d) <u>Purchaser's Compliance with Covenants, etc.</u> Purchaser shall have performed, observed and complied with all covenants, agreements and conditions required by this Agreement to be performed, observed and complied with on its part prior to or as of Closing hereunder, including, without limitation, the delivery of all documents and other items to be delivered under this Agreement.

17

141250808.5

(e) <u>Closing of Title to the HQ Parcel</u>. Prior to or contemporaneously with the Closing hereunder, Purchaser and Seller shall have closed title to the HQ Parcel pursuant to the HQ AOS.

The obligation of Seller to close the transaction contemplated herein is subject to the express conditions precedent set forth in this <u>Section 8.5</u> (collectively, the "*Seller's Closing Conditions*"), each of which is for the benefit of Seller and may be waived at any time by written notice thereof from Seller to Purchaser. The waiver of any particular condition precedent shall not constitute the waiver of any other. For the avoidance of doubt, Seller's election to waive any particular condition precedent in this <u>Section 8.5</u> shall not constitute the waiver of any other condition precedent or a waiver of any of the corresponding Purchaser's Closing Conditions set forth in <u>Section 8.6</u> of this Agreement.

8.6 <u>Conditions to Purchaser's Obligations</u>. Purchaser's obligation to pay the Price to purchase the Property, and otherwise consummate the transactions contemplated hereby shall be subject to the satisfaction of the following conditions precedent on and as of the Closing Date:

(a) <u>Continuation of Representations and Warranties Contingency</u>. With the exception of the Seller representation set forth in Section 4.1(m) above, all of the representations and warranties of Seller contained in this Agreement shall be true, correct and complete in all material respects as of the Closing Date as if made originally on the Closing Date, subject, in each case, to the provisions of <u>Section 4.3</u> and <u>Section 4.4</u> above.

(b) <u>Consent to Assignment of Agreements</u>. The consent and approval of (i) the Borough to the assignment by Seller and the assumption by Purchaser's Permitted Assignee of the Financial Agreement; and (ii) the Borough and FMERA to the assignment by Seller and the assumption by Purchaser's Permitted Assignee of the Redevelopment Agreement, on terms and conditions that are reasonably acceptable to Seller and Purchaser. For the sake of clarity, the condition precedent to Closing set forth in this <u>Section 8.6(b)</u> shall only be deemed to have been unsatisfied if FMERA and/or the Borough either refuse to grant their consent outright, or their grant of consent is conditioned upon a material limitation or elimination of any existing material right, or the imposition of any new, material requirement or liability, under the Redevelopment Agreement or the Financial Agreement. Purchaser shall not have the right to terminate this Agreement pursuant to this <u>Section 8.6(b)</u> or pursuant to <u>Section 6.7</u> above if FMERA and/or the Borough fail or refuse to provide their consent on terms and conditions that are more favorable than those that are contained in the Redevelopment Agreement or the Financial Agreement as of the Effective Date.

(c) <u>Seller's Compliance with Covenants, etc.</u> Seller shall have performed, observed and complied in all material respects with all covenants, agreements and conditions required by this Agreement to be performed, observed and complied with on its part prior to or as of Closing hereunder, including, without limitation, the delivery of all documents and other items to be delivered under this Agreement.

The obligation of Purchaser to close the transaction contemplated herein is subject to the express conditions precedent set forth in this <u>Section 8.6</u> (collectively, the "*Purchaser's Closing Conditions*"), each of which is for the benefit of Purchaser and may be waived at any time by written notice thereof from Purchaser to Seller. The waiver of any particular condition precedent shall not constitute the waiver of any other. For the avoidance of doubt, Purchaser's election to waive any particular condition precedent in this <u>Section 8.6</u> shall not constitute the waiver of any other condition precedent or a waiver of any of the corresponding Seller's Closing Conditions set forth in <u>Section 8.5</u> of this Agreement.

141250808.5

ARTICLE IX CLOSING ADJUSTMENTS

9.1 <u>Adjustment Time</u>. All apportionments and adjustments shall be made as of 12:01 a.m. local time on the Closing Date.

9.2 <u>Description of Items to be Adjusted</u>. The following apportionments and adjustments shall be made:

(a) Real estate taxes, and all payments in lieu thereof in the form of an annual service charge (if any) made pursuant to the Financial Agreement assessed against the Real Property based on the calendar year assessed.

(b) Charges for electric, natural gas, water and sewer shall not be adjusted. Seller shall cause the meters for the same to be read within ten (10) business days prior to the Closing and shall pay for such utilities based upon such readings.

(c) If there are any special assessments against the Real Property on the Closing Date, Seller shall pay same if the work giving rise to the assessment was completed prior to the date of this Agreement, but if the work giving rise to the assessment is completed after the date of this Agreement, or will be completed after the date of this Agreement, Purchaser shall pay such assessment.

(d) Any other operating expenses or other items pertaining to the Property which are customarily prorated between a purchaser and a seller in comparable commercial transactions in central New Jersey shall be prorated according to local custom.

If any of the foregoing cannot be apportioned at the Closing Date because of the unavailability of the amounts which are to be apportioned, such items shall be apportioned as soon as practicable after the Closing Date and the parties shall reasonably cooperate with one another in connection with such apportionment.

9.3 <u>Errors in Closing Adjustments</u>. If, after the Closing, the parties discover any errors in adjustments and apportionments, the same shall be corrected as soon after their discovery as possible. The provisions of this <u>Section 9.3</u> will survive the Closing, except that, subject to <u>Section 9.4</u> and <u>Section 9.5</u>, no adjustments may be made later than ten (10) business days after the Closing Date unless, prior to such date, the party seeking the adjustment delivers a written notice to the other party specifying the nature and basis for such claim.

9.4 <u>Final Adjustment of Real Estate Taxes</u>. If on the Closing Date final real estate tax bills and/or final bills for payments in lieu thereof in the form of an annual service charge made pursuant to the Financial Agreement for the calendar year in which the Closing occurs are not available and the applicable adjustment is based upon preliminary bills, a final adjustment shall be made within ten (10) days after the final bills are issued, and Seller or Purchaser, as the case may be, shall make an appropriate payment to the other based upon such readjustment.

9.5 <u>Closing Costs</u>. Purchaser and Seller shall each pay their own legal fees related to the preparation of this Agreement and all documents required to settle the transaction contemplated hereby. Purchaser shall pay (i) all costs associated with Purchaser's due diligence, including, without limitation, the cost of appraisals, architectural, engineering, and environmental reports, (ii) all title insurance premiums, charges and endorsement costs and all title examination costs, (iii) all survey costs in connection with obtaining an Updated Survey, and (iv) one-half (1/2) of any reasonable escrow fees charged by the Escrow Agent. Seller shall pay one-half (1/2) of any reasonable escrow fees charged by the Escrow Agent. Purchaser and Seller

141250808.5

shall each pay any amounts imposed by law upon grantees and grantors, respectively, on account of transfer taxes, documentary stamps or similar fees charged for the conveyance of real property, in accordance with the laws and/or customs with respect to title closings where the Real Property is located, including the "realty transfer fee" imposed pursuant to N.J.S.A. 46:15-7 and N.J.S.A. 46:15-7.1, which shall be paid by Seller, and the so-called "mansion tax" imposed pursuant to N.J.S.A. 46:15-7.2, which shall be paid by Purchaser, to the extent applicable. All other customary purchase and sale closing costs shall be paid by Seller or Purchaser in accordance with the customs with respect to commercial title closings in central New Jersey.

ARTICLE X DEFAULT; REMEDIES

10.1 Default by Purchaser. Seller may terminate this Agreement upon written notice to Purchaser in the event of (a) a default by Purchaser under this Agreement (which remains uncured for ten (10) calendar days after Seller's notice to Purchaser thereof, unless such default cannot be cured by the payment of money and cannot with due diligence be wholly cured within such ten (10) day period, in which case Purchaser will have such longer period as may be necessary to cure such default, so long as Purchaser proceeds promptly to cure such default within such ten (10) day period, prosecutes such cure to completion with due diligence within thirty (30) calendar days and advises Seller of the actions which Purchaser is taking and the progress being made); *provided, however*, that the foregoing cure periods will not apply to (x) Purchaser's obligation to timely post any portion of the Deposit, or (y) any obligation of Purchaser with respect to which this Agreement states that **TIME IS OF THE ESSENCE** with respect to the timely performance of such obligation; or (b) a material breach of any representation or warranty by Purchaser expressly set forth in this Agreement.

10.2 <u>Default by Seller</u>. Purchaser may terminate this Agreement upon written notice to Seller in the event of (a) a default by Seller under this Agreement (which remains uncured for ten (10) calendar days after Purchaser's notice to Seller thereof, unless such default cannot be cured by the payment of money and cannot, with due diligence, be wholly cured within such ten (10) day period, in which case Seller will have such longer period as may be necessary to cure such default, so long as Seller proceeds promptly to cure such default within such ten (10) day period, prosecutes such cure to completion with due diligence within thirty (30) days and advises Purchaser of the actions which Seller is taking and the progress being made); *provided, however*, that the foregoing cure periods will not apply to any obligation of Seller with respect to which this Agreement states that **TIME IS OF THE ESSENCE** with respect to the timely performance of such obligation; or (b) subject to the provisions of <u>Section 4.4</u> of this Agreement, a material breach of any representation or warranty by Seller expressly set forth in this Agreement.

10.3 <u>Remedies</u>.

(a) Purchaser and Seller agree that it would be impractical and extremely difficult to estimate the damages that Seller would suffer if the sale of the Property is not consummated because of a default under or breach of this Agreement on the part of Purchaser beyond any applicable notice and cure periods. Accordingly, Purchaser and Seller agree that a reasonable estimate of such damages is an amount equal to the Deposit posted with the Escrow Agent pursuant to the HQ AOS. Specifically, if Purchaser defaults under the HQ AOS, which would trigger a default under this Agreement, Seller's remedies for any and all defaults under the HQ AOS and this Agreement, will be retention of the Deposit pursuant to Section 10.3(a) of the HQ AOS, which payment shall constitute the full, agreed and liquidated damages for Purchaser's default under or breach of this Agreement beyond any applicable notice and cure period. Such disbursement of the Deposit under the HQ AOS will be Seller's sole and exclusive remedy (whether at law or equity) for Purchaser's default under or breach of this Agreement beyond any applicable notice and cure period. Such disbursement of the Deposit under the HQ AOS will be Seller's sole and exclusive remedy (whether at law or equity) for Purchaser's default under or breach of this Agreement beyond any applicable notice and cure period.

141250808.5

or other remedies, including any punitive, consequential or speculative damages. Notwithstanding the foregoing, none of the above liquidated damages will be deemed to reduce or waive in any respect the obligations of Purchaser to indemnify Seller and the Seller Parties as provided in this Agreement, including, without limitation, Purchaser's indemnification obligations under Section 3.2 of this Agreement.

(b) If Seller fails to convey the Property in accordance with the terms of this Agreement, Purchaser will have the option, as its sole and exclusive remedy at law or in equity, to either (i) terminate this Agreement by delivery of written notice of termination to Seller and Escrow Agent, upon which (A) Seller shall reimburse Purchaser for the reasonable, documented out-ofpocket costs and expenses actually incurred by Purchaser in connection with the transactions contemplated in this Agreement, and in the HQ AOS (but only in the event that the closing of title to the HQ Parcel pursuant to the HQ AOS does not occur as a result of a Seller default under the HQ AOS) (the "*Expense Reimbursement*"), and (B) the parties will have no further rights and obligations hereunder, except for those rights and obligations that expressly survive the termination of this Agreement, or (ii) seek the equitable remedy of specific performance to either: (i) deliver the documents necessary to convey title to the Property to Purchaser or (ii) direct the Escrow Agent to return the Deposit under the HQ AOS to Purchaser (but only in the event that the closing of title to the HQ Parcel pursuant to the HQ AOS does not occur as a result of a Seller default under the HQ AOS). The foregoing options are mutually exclusive and are the exclusive rights and remedies available to Purchaser at law or in equity in the event the sale of the Property is not consummated because of Seller's default under or breach of this Agreement beyond any applicable notice and cure period. Purchaser hereby waives any and all rights it may now or hereafter have to pursue any other remedy or recover any other damages on account of any such breach or default by Seller, including, without limitation, loss of bargain, special, punitive, compensatory or consequential damages. Purchaser will be deemed to have elected its remedy under clause (i) of this <u>Section 10.3(b)</u> if Purchaser fails to file suit for specific performance against Seller in a court having jurisdiction in New Jersey on or before sixty (60) days following the date upon which Closing was to have occurred. This Agreement confers no present right, title or interest in the Property to Purchaser, with the exception of a vendee's lien arising upon Purchaser's payment of the Deposit pursuant to the HQ AOS, and Purchaser hereby agrees not to, and hereby irrevocably waives any right to, file a lis pendens or other similar notice against the Real Property except in connection with, and after, the filing of a suit for specific performance in accordance with this Section 10.3(b).

(c) Notwithstanding any provision of this Agreement to the contrary, if the Closing occurs, Purchaser will have no recourse, claim, remedy or right against Seller, at law or in equity, to assert or maintain any action for damages, direct, consequential or otherwise, or any other remedy available at law or in equity, or to rescind this Agreement, as a result of any of the representations or warranties of Seller being untrue, inaccurate or misleading if Purchaser is "deemed to know" that such representation or warranty was untrue, inaccurate or misleading at the time of the Closing and did not elect to terminate this Agreement.

(d) Subject to <u>Section 10.3(c)</u> of this Agreement, Purchaser agrees that, after the Closing, Seller will be liable only for direct, but not consequential or punitive, damages resulting from a breach of any provision of this Agreement that expressly survives the Closing or any indemnity or representation or warranty expressly made by Seller in any document delivered by Seller at Closing. Notwithstanding anything to the contrary contained in this Agreement, (i) no claim for a breach by Seller of any provision of this Agreement that survives the Closing or any document delivered by Seller at Closing will be actionable or payable unless the valid claims for all such claims, together with the valid claims made by Purchaser for a breach by Seller of any provision of the HQ AOS that survives the closing of title to the HQ Parcel or any document delivered by Seller at the closing of title to the HQ Parcel pursuant to the HQ AOS, collectively aggregate more than Fifty Thousand and 00/100 Dollars (\$50,000.00), in which event the amount

141250808.5

of such claims above Fifty Thousand and 00/100 Dollars (\$50,000.00) will be actionable, subject to the Cap (as hereinafter defined), (ii) the total liability of Seller under this Agreement and any document delivered by Seller at Closing, together with the total liability of Seller under the HQ AOS and any document delivered by Seller at the closing of title to the HQ Parcel pursuant to the HQ AOS, will in no event exceed Five Million and 00/100 Dollars (\$5,000,000.00) in the aggregate (the "*Cap*"), and (iii) the covenants, representations and warranties by Seller in this Agreement are personal to Purchaser and may not be assigned to or enforced by any party other than Purchaser or a permitted assignee hereunder including, but not limited to, the Permitted Assignee.

(e) Purchaser hereby acknowledges and agrees that none of the directors, officers, managers, employees, shareholders, members, partners, affiliates, agents or direct or indirect principals of Seller will have any personal obligation or liability under this Agreement or any document delivered by Seller at Closing or otherwise delivered by Seller in connection with the transactions contemplated in this Agreement. Purchaser shall not assert any claim under this Agreement or any document delivered by Seller in connection with the transactions contemplated in this Agreement. Purchaser shall not assert any claim under this Agreement or any document delivered by Seller at Closing or otherwise delivered by Seller in connection with the transactions contemplated in this Agreement against any directors, officers, managers, employees, shareholders, members, partners, affiliates, agents or direct or indirect principals of Seller or against any other person, partnership, limited liability company, corporation or trust, as direct or indirect principal of Seller, whether disclosed or undisclosed. This <u>Section 10.3(e)</u> will survive the Closing or earlier termination of this Agreement.

(f) Seller hereby acknowledges and agrees that, excluding any assignees of any rights or obligations of Purchaser under this Agreement, none of the directors, officers, managers, employees, shareholders, members, partners, affiliates, agents or direct or indirect principals of Purchaser will have any personal obligation or liability under this Agreement or any document delivered by Purchaser at Closing or otherwise delivered by Purchaser in connection with the transactions contemplated in this Agreement. Excluding any assignees of any rights or obligations of Purchaser at Closing or otherwise delivered by Purchaser in connection with the transactions contemplated in this Agreement against any directors, officers, managers, employees, shareholders, members, partners, affiliates, agents or direct or indirect principals of Purchaser or against any other person, partnership, limited liability company, corporation or trust, as direct or indirect principal of Purchaser, whether disclosed or undisclosed. This Section 10.3(f) will survive the Closing or earlier termination of this Agreement.

ARTICLE XI DISCLAIMERS AND WAIVERS

11.1 <u>No Reliance on Documents</u>. Except for the representations and warranties expressly stated herein, Seller makes no representation or warranty as to the truth, accuracy or completeness of any materials, data or information delivered by or on behalf of Seller to Purchaser in connection with the transactions contemplated hereby. Purchaser acknowledges and agrees that all materials, data and information delivered by or on behalf of Seller to Purchaser in connection with the transaction contemplated hereby was and are provided to Purchaser as a convenience only and that any reliance on or use of such materials, data or information by Purchaser will be at the sole risk of Purchaser. Without limiting the generality of the foregoing provisions, but subject to the representations of Seller expressly set forth in <u>Article IV</u>, Purchaser hereby acknowledges and agrees that (a) any report with respect to the Property which was or is delivered by Seller or any of the Seller Parties to Purchaser will be for general informational purposes only, (b) Purchaser will not have any right to rely on any such report delivered by or on behalf of Seller to Purchaser and Purchaser shall rely on its own inspections and investigations of the Property and any reports commissioned by Purchaser with respect

141250808.5

thereto, and (c) none of Seller, any of the Seller Parties, any affiliate of Seller or the person or entity that prepared any such report delivered by or on behalf of Seller to Purchaser will have any liability to Purchaser for any inaccuracy in or omission from any such report.

Disclaimers. EXCEPT FOR THE REPRESENTATIONS, WARRANTIES AND COVENANTS OF SELLER 11.2 EXPRESSLY SET FORTH IN THIS AGREEMENT, IT IS UNDERSTOOD AND AGREED THAT SELLER IS NOT MAKING AND HAS NOT AT ANY TIME MADE ANY REPRESENTATIONS OR WARRANTIES OF ANY KIND OR CHARACTER, EXPRESSED OR IMPLIED, WITH RESPECT TO THE PROPERTY, INCLUDING, BUT NOT LIMITED TO, ANY REPRESENTATIONS OR WARRANTIES AS TO HABITABILITY, MERCHANTABILITY, FITNESS FOR A PARTICULAR PURPOSE, TITLE, ZONING, TAX CONSEQUENCES, LATENT OR PATENT PHYSICAL OR ENVIRONMENTAL CONDITION, THE QUALITY, NATURE, ADEQUACY AND PHYSICAL CONDITION OF THE PROPERTY (INCLUDING, BUT NOT LIMITED TO, THE STRUCTURAL ELEMENTS, FOUNDATION, ROOF, APPURTENANCES, ACCESS, LANDSCAPING, PARKING FACILITIES AND THE ELECTRICAL, MECHANICAL, HVAC, PLUMBING, SEWAGE, AND UTILITY SYSTEMS, FACILITIES AND APPLIANCES), THE DEVELOPMENT POTENTIAL OF THE PROPERTY, THE PRESENCE OF HAZARDOUS SUBSTANCES ON, IN, UNDER OR ABOUT THE PROPERTY OR ANY ADJOINING OR NEIGHBORING PROPERTY, UTILITIES, OPERATING HISTORY OR PROJECTIONS, VALUATION, GOVERNMENTAL APPROVALS, THE COMPLIANCE OF THE PROPERTY WITH GOVERNMENTAL LAWS, THE TRUTH, ACCURACY OR COMPLETENESS OF THE DUE DILIGENCE DOCUMENTS OR ANY OTHER INFORMATION PROVIDED BY OR ON BEHALF OF SELLER TO PURCHASER, OR ANY OTHER MATTER OR THING REGARDING THE PROPERTY. PURCHASER ACKNOWLEDGES AND AGREES THAT, UPON CLOSING, SELLER SHALL SELL AND CONVEY TO PURCHASER, AND PURCHASER SHALL ACCEPT, THE PROPERTY "AS IS, WHERE IS, WITH ALL FAULTS", EXCEPT TO THE EXTENT OF THE REPRESENTATIONS, WARRANTIES AND COVENANTS OF SELLER EXPRESSLY SET FORTH IN THIS AGREEMENT OR AS OTHERWISE EXPRESSLY PROVIDED IN THIS AGREEMENT. EXCEPT FOR THE REPRESENTATIONS, WARRANTIES AND COVENANTS AND EXPRESS TERMS OF THIS AGREEMENT, PURCHASER HAS NOT RELIED AND SHALL NOT RELY ON, AND SELLER IS NOT LIABLE FOR OR BOUND BY, OR IMPLIED WARRANTIES, GUARANTIES, STATEMENTS, REPRESENTATIONS ANY EXPRESSED OR INFORMATION PERTAINING TO THE PROPERTY OR RELATING THERETO MADE OR FURNISHED BY SELLER, THE MANAGER OF THE PROPERTY, ANY OF THE SELLER PARTIES, OR ANY REAL ESTATE BROKER, COUNSEL OR AGENT REPRESENTING OR PÚRPORTING TO REPRESENT SÉLLER, TO WHOMEVER MADE ÓR GIVEN, DIRECTLY OR INDIRECTLY, ORALLY OR IN WRITING, UNLESS SPECIFICALLY SET FORTH IN THIS AGREEMENT. PURCHASER REPRESENTS TO SELLER THAT PURCHASER HAS CONDUCTED, OR WILL CONDUCT PRIOR TO THE EXPIRATION OF THE DUE DILIGENCE PERIOD, SUCH INVESTIGATIONS OF THE PROPERTY, INCLUDING BUT NOT LIMITED TO, THE PHYSICAL AND ENVIRONMENTAL CONDITIONS THEREOF, AS PURCHASER DEEMS NECESSARY TO SATISFY ITSELF AS TO THE CONDITION OF THE PROPERTY AND THE EXISTENCE OR NONEXISTENCE OF CURATIVE ACTION TO BE TAKEN WITH RESPECT TO ANY HAZARDOUS OR TOXIC SUBSTANCES ON OR DISCHARGED FROM THE PROPERTY, AND SHALL RELY SOLELY UPON SAME AND NOT UPON ANY INFORMATION PROVIDED BY OR ON BEHALF OF SELLER OR ITS AGENTS OR EMPLOYEES WITH RESPECT THERETO, OTHER THAN SUCH REPRESENTATIONS, WARRANTIES AND COVENANTS OF SELLER AS ARE EXPRESSLY SET FORTH IN THIS AGREEMENT.

141250808.5

11.3 <u>Release</u>. Subject to the representations and warranties of Seller expressly set forth in this Agreement, Purchaser, at and following Closing, on behalf of itself and all of Purchaser's Affiliates, as hereinafter defined, will be deemed to have waived, relinquished and released Seller from and against any and all claims, demands, causes of action, losses, damages, liabilities, costs and expenses (including attorneys' fees and costs) of any and every kind or character, known or unknown, which Purchaser might have asserted or alleged against Seller by reason of or arising out of any patent or latent construction defects or physical conditions, environmental conditions, violations of applicable laws (including, without limitation, environmental laws) and any and all other acts, omissions, events, circumstances or matters with respect to the Property, except for the specific circumstances carved out herein in Section 10.3(d) of this Agreement entitling Purchaser to commence an action in law or in equity. *"Purchaser's Affiliate"* means any Person directly or indirectly controlling, controlled by, or under common control with Purchaser. *"Person"* means an individual, corporation, partnership, limited liability company, association, trust or other entity or organization.

11.4 <u>Full Performance</u>. The delivery and acceptance of the Deed will be deemed to be full performance of, and discharge of, every agreement, covenant and obligation on Seller's part to be performed under this Agreement, except for the documents executed at Closing (to the extent they survive the Closing) and such matters which are expressly stated in this Agreement to survive the Closing, to the limit of such survival.

11.5 <u>Survival</u>. The provisions of this ARTICLE XI will survive the Closing.

ARTICLE XII MISCELLANEOUS

12.1 Brokerage Commission and Finder's Fee. The parties agree that they have dealt with each other in connection with this transaction and not through any real estate broker, investment banker, person, firm or entity, who would by reason of such dealings be able to claim a real estate brokerage, business opportunity brokerage, finder's fee or other compensation as the procuring cause of this transaction, other than Jones Lang LaSalle Americas, Inc. on behalf of Seller (*"Seller's Broker"*). At Closing, Seller shall pay to Seller's Broker all fees and commissions due and owing to Seller's Broker in connection with this transaction pursuant to a separate agreement between Seller and Seller's Broker, and Seller shall indemnify Purchaser for any claims for brokerage commissions by Seller's Broker arising from such separate agreement. Seller agrees to indemnify Purchaser and hold Purchaser harmless of and from any and all loss, cost, damage, injury or expense arising out of, or in any way related to, assertions by any other person, firm or entity of a claim to real estate brokerage, business opportunity brokerage or finder's fee based on alleged contacts between the claiming party and the indemnifying party which have resulted in allegedly providing a broker or finder with the right to claim to real estate brokerage, business opportunity brokerage or finder's fee based on alleged to real estate brokerage, business opportunity brokerage or finder or finder with the right to claim to real estate brokerage, business opportunity brokerage or finder's fee based on alleged to real estate brokerage, business opportunity brokerage or finder's fee based on alleged contacts between the claiming party and the indemnifying party which have resulted in allegedly providing a broker or finder with the right to claim to real estate brokerage, business opportunity brokerage or finder's fee based on alleged contacts between the claiming party which have resulted in allegedly providing a broker or finder is fee. The provisions of this

12.2 <u>Notices</u>. All notices or other communications required or permitted to be given hereunder must be given in writing and delivered personally or by a reputable overnight delivery service or sent by electronic mail (provided that the original notice or demand is also delivered by next day overnight delivery service) addressed as follows:

141250808.5

If to Seller:

c/o CommVault Systems, Inc. 1 Commvault Way Tinton Falls, New Jersey 07724 Attention: Danielle Sheer, Esq. Email: danielle@commvault.com

with a copy to:

Fox Rothschild LLP 2000 Market Street – 20th Floor Philadelphia, PA 19103 Attention: Brett A. Berman, Esq. Email: BBerman@foxrothschild.com

If to Purchaser:

c/o Ashling Properties, L.L.C. 494 Sycamore Avenue – Suite 201 Shrewsbury, New Jersey 07702 Attention: Gary L. Mason Email: gary@ashlingdevelopment.com

with a copy to:

Fox & Melofchik, LLC 12 Christopher Way, Suite 101 Eatontown, New Jersey 07724 Attention: Gary E. Fox, Esq. Email: garyfox@jerseylawoffice.com

If to Title Insurer:

Triax Title Services, LLC 922 Curtis Avenue Wall, New Jersey 07719 Attention: Catherine Rhoades Email: c.rhoades@triaxtitle.com

If to Escrow Agent:

Old Republic National Title Insurance Company 360 Memorial Drive, Suite 110 Crystal Lake, IL 60014 Attention: Karen L. Shanahan Email: kshanahan@oldrepublictitle.com

The foregoing addresses may be changed or supplemented by written notice given as above provided. A notice delivered personally will be deemed to have been delivered on the date of delivery or refusal to receive delivery. A notice sent by overnight delivery service will be deemed to have been delivered on the first (1st) business day following the timely deposit of such notice with the overnight delivery service. A notice sent via electronic mail (provided that the original notice or demand is also delivered by next day overnight delivery service) will be

deemed to have been delivered (a) upon transmission if such day is a business day and transmission occurs prior to 5:00 p.m. Eastern Time, or (b) at 9:00 a.m. Eastern Time on the first business day following transmission if such transmission occurs after 5:00 p.m. Eastern Time or on any day other than a business day. Counsel for a party may give notice to the other party with the same effect as if given by a party.

12.3 <u>Attorneys' Fees</u>. If any action is brought by any party to this Agreement to enforce or interpret its terms or provisions, the prevailing party in such action will be entitled to recover from the other party, in addition to any other relief awarded, all reasonable expenses that the prevailing party incurs in those proceedings, including, without limitation, reasonable attorneys' fees and expenses.

12.4 <u>Successors and Assigns</u>. The terms, covenants and conditions herein contained will be binding upon and inure to the benefit of the successors and permitted assigns of the parties hereto.

12.5 <u>Governing Law; Venue</u>. This Agreement is governed by the laws of the State of New Jersey without giving effect to principles of conflict of laws. A party may initiate in the courts of the State of New Jersey or, if it has or can acquire jurisdiction, in the United States District Court for the District of New Jersey, any proceeding seeking to enforce any provision of this Agreement. Each of the parties consents to the jurisdiction of those courts (and of the appropriate appellate courts in any such action or proceeding) and waives any objection to venue laid therein.

12.6 <u>WAIVER OF JURY TRIAL</u>. TO THE EXTENT NOT PROHIBITED BY APPLICABLE LAW, THE PARTIES TO THIS AGREEMENT HEREBY WAIVE THEIR RESPECTIVE RIGHT TO A JURY TRIAL OF ANY PERMITTED CLAIM OR CAUSE OF ACTION ARISING OUT OF THIS AGREEMENT, ANY OF THE TRANSACTIONS CONTEMPLATED IN THIS AGREEMENT, OR ANY DEALINGS BETWEEN ANY OF THE PARTIES HERETO RELATING TO THE SUBJECT MATTER OF THIS AGREEMENT OR ANY OF THE TRANSACTIONS CONTEMPLATED IN THIS AGREEMENT. THE SCOPE OF THIS WAIVER IS INTENDED TO BE ALL ENCOMPASSING OF ANY AND ALL DISPUTES THAT MAY BE FILED IN ANY COURT AND THAT RELATE TO THE SUBJECT MATTER OF THIS AGREEMENT OR ANY OF THE TRANSACTIONS CONTEMPLATED IN THIS AGREEMENT, INCLUDING CONTRACT CLAIMS, TORT CLAIMS, AND ALL OTHER COMMON LAW AND STATUTORY CLAIMS. THIS WAIVER IS IRREVOCABLE AND WILL APPLY TO ANY SUBSEQUENT AMENDMENTS, SUPPLEMENTS OR OTHER MODIFICATIONS TO THIS AGREEMENT. THE PROVISIONS OF THIS <u>SECTION 12.6</u> WILL SURVIVE THE CLOSING OR EARLIER TERMINATION OF THIS AGREEMENT.

12.7 <u>Waivers</u>. Purchaser or Seller may specifically waive in writing any breach of the terms and conditions of this Agreement by the other party, but no such waiver will constitute a continuing waiver of similar or other breaches of the terms and conditions of this Agreement.

12.8 <u>Incorporation of Prior Agreements</u>. This Agreement contains the entire understanding of the parties hereto with respect to the subject matter hereof, and no prior or other written or oral agreement or undertaking pertaining to any such matter will be effective for any purpose.

12.9 <u>Modification of Agreement</u>. This Agreement may not be amended or modified, nor may any obligation hereunder be waived orally, and no such amendment or modification will be effective for any purpose unless it is in writing, signed by the party against whom enforcement thereof is sought.

141250808.5

12.10 <u>Drafting Ambiguities; Interpretation</u>. In interpreting any provision of this Agreement, no weight shall be given to, nor shall any construction or interpretation be influenced by, the fact that counsel for one of the parties drafted this Agreement, each party recognizing that it and its counsel have had an opportunity to review this Agreement and have contributed to the final form of same. Unless otherwise specified (a) whenever the singular number is used in this Agreement, the same shall include the plural, and the plural shall include the singular, (b) the words "consent" or "approve" or words of similar import, mean the prior written consent or approval of Seller or Purchaser, (c) the words "include" and "including", and words of similar import, shall be deemed to be followed by the words "without limitation", and (d) the exhibits to this Agreement are incorporated herein by reference.

12.11 <u>Interpretation</u>. This Agreement shall be construed reasonably to carry out its intent without presumption against or in favor of either party. If any provision hereof shall be declared invalid by any court or in any administrative proceedings, then the provisions of this Agreement shall be construed in such manner so as to preserve the validity hereof and the substance of the transaction contemplated herein to the extent possible. The captions and section headings are provided for purposes of convenience of reference only and are not intended to limit, define the scope of or aid in interpretation of any of the provisions hereof.

12.12 <u>Counterparts</u>. This Agreement may be executed in any number of counterparts, including scanned PDF documents. Each such counterpart will be deemed an original instrument, and all of such counterparts, together, constitute one and the same instrument.

12.13 <u>Assignment</u>. Purchaser shall not assign this Agreement or any of its rights or obligations hereunder without the prior written consent of Seller, which consent may be withheld or conditioned in Seller's sole and absolute discretion. Purchaser shall not suffer or permit the assignment of any direct or indirect ownership interest in Purchaser without the prior written consent of Seller, which consent may be withheld in Seller's sole and absolute discretion. Any attempted assignment in violation of this <u>Section 12.13</u> will be void *ab initio*. Notwithstanding the foregoing, without Seller's consent, Purchaser will have the one-time right to assign its rights and obligations under this Agreement to a Permitted Assignee, provided that, at least five (5) business days prior to the Closing Date, Purchaser provides Seller with a copy of a written instrument pursuant to which such Permitted Assignee assumes all of the obligations and liabilities of Purchaser under this Agreement. Purchaser can be released from its obligations and liabilities under this Agreement upon the written consent of Seller as a result of Purchaser's assignment of this Agreement. "*Permitted Assignee*" means a newly formed entity: (i) that complies with all of the requirements set forth in <u>Section 6.5</u> above; and (ii) having ownership interests the majority of which are owned by, and which such entity is controlled by, Michael G. Tennyson and/or Purchaser. The term "controlled by", as used in the immediately preceding sentence, means the possession, directly or indirectly, of the power to direct or cause the direction of the day-to-day management or policies of an entity.

12.14 <u>Like-Kind Exchange</u>. Purchaser and Seller each hereby acknowledge that the sale and purchase of the Property pursuant to this Agreement may comprise part of an independent like-kind (tax deferred) exchange under Section 1031 of the Internal Revenue Code, provided that same will not delay the Closing, cause any expense to Purchaser, increase either party's liabilities or obligations or otherwise modify any of the terms or provisions of this Agreement. Seller's rights, as the case may be, under this Agreement may be assigned to a qualified intermediary for the purpose of completing such an exchange. Each party agrees to reasonably cooperate with the other party and the Seller's qualified intermediary for the purpose of effectuating or facilitating such like-kind exchange, provided that neither party shall be required to incur any liability or costs, or take title to any other property, in connection therewith.

141250808.5

12.15 <u>Business Days</u>. When used in this Agreement, the term "business day" means any day other than Saturdays, Sundays, all days observed by the federal or New Jersey government as legal holidays and all days on which commercial banks in the State of New Jersey or the State of New York are required by law to be closed.

12.16 <u>No Recordation</u>. Purchaser shall not record this Agreement or any memorandum or notice hereof, except the Title Insurer may record one or more Notices of Settlement. Any recordation or attempted recordation by Purchaser in violation of this <u>Section 12.16</u> will constitute a material default by Purchaser under this Agreement.

12.17 <u>Non-Binding Draft</u>. This Agreement will not be effective, and none of the parties will have any rights hereunder, unless and until Seller and Purchaser have executed and delivered this Agreement to one another.

12.18 <u>Confidentiality; Press Releases</u>. The parties acknowledge that certain third parties are aware of the existence of a proposed sale of the Property to Purchaser, or will become aware of such existence in connection with the consummation of the transactions contemplated by this Agreement. Notwithstanding the foregoing, the parties agree to use commercially reasonable efforts to keep the existence and contents of this Agreement confidential and to limit further disclosure, except for disclosure (i) to such party's respective employees, accountants, attorneys, financial sources and other agents, who are bound by contractual or other obligations to keep such information confidential, (ii) to Escrow Agent, (iii) that may be required by law to be made to any applicable governmental or quasi-governmental authorities, and (iv) that is contemplated or permitted by another provision of this Agreement. Neither Purchaser nor any of Purchaser's Representatives shall make any press release or similar type of public release regarding the transactions contemplated by this Agreement without Seller's prior written consent, which, prior to Closing, may be withheld by Seller in its sole and absolute discretion and which, following the Closing, shall not be unreasonably withheld, conditioned or delayed. The substance of any press release or similar type of public release issued pursuant to this <u>Section 12.18</u> shall be reasonably approved in advance by both parties. Purchaser will be responsible for any breach of this <u>Section 12.18</u> shall survive the Closing or any earlier termination of this Agreement.

12.19 <u>Availability of Funds</u>. Purchaser and Seller hereby acknowledge that Purchaser may seek financing in connection with its acquisition of the Property and the HQ Parcel. Notwithstanding the foregoing, Purchaser hereby acknowledges and agrees that the ability of Purchaser to obtain financing (including, without limitation, debt or equity financing) is not a condition to the performance of any of Purchaser's obligations under this Agreement (including, without limitation, Purchaser's obligation to consummate the purchase of the Property on the Closing Date in accordance with the terms of this Agreement) and that the availability of such financing is solely and exclusively Purchaser's risk. Purchaser hereby expressly, irrevocably and unconditionally waives any right it may have to assert that the inability to obtain any such financing is a defense to Purchaser's failure to perform any of Purchaser's obligations under this Agreement (it being specifically understood and agreed that Purchaser's acknowledgement and waiver set forth in this <u>Section 12.19</u> is a material inducement to Seller's agreement to enter into this Agreement, without which Seller would not have entered into this Agreement). Purchaser hereby acknowledges and agrees that the only conditions to Purchaser's obligations to consummate the purchase of the Property are those expressly set forth in this Agreement.

[*Remainder of page left blank intentionally. Signature page follows.*]

28

141250808.5

IN WITNESS WHEREOF, the parties have executed this Agreement as of the date set forth above.

SELLER:

COMMVAULT TINTON FALLS URBAN RENEWAL, LLC, a New Jersey limited liability company

- By: <u>/s/ Gary Merrill</u> Name: Gary Merrill Title: Chief Financial Officer
- By: <u>/s/ James Whalen</u> Name: Jay Whalen Title: Chief Accounting Officer

[Signatures continue on the following page.]

<u>PURCHASER</u>:

ASHLING PROPERTIES, L.L.C., a New Jersey limited liability company

By: <u>/s/ Michael G. Tennyson</u> Name: Michael G. Tennyson Title: Managing Member

[Signatures continue on the following page.]



Investor Relations Contact: Michael J. Melnyk, CFA 732-870-4581 mmelnyk@commvault.com

Commvault Announces Fiscal 2023 Third Quarter Financial Results

Third quarter highlights include:

	Third quarter
GAAP Results:	
Revenues	\$195.1 million
Income from Operations (EBIT)	\$5.0 million
EBIT Margin	2.6%
Diluted Loss Per Share	\$(0.01)
Non-GAAP Results:	
Income from Operations (EBIT)	\$38.5 million
EBIT Margin	19.7%
Diluted Earnings Per Share	\$0.62

Tinton Falls, N.J. – January 31, 2023 – Commvault [NASDAQ: CVLT] today announced its financial results for the third quarter ended December 31, 2022.

"We remain confident that customers will continue to recognize Commvault's products and services as a critical component to keep their data safe and simplify their journey to the cloud," said Sanjay Mirchandani, President and CEO. "As we navigate through current macro conditions, we are committed to our philosophy of responsible growth."

Total revenues for the third quarter of fiscal 2023 were \$195.1 million, a decrease of 4% year over year. On a year over year constant currency basis, total revenue growth would have been 1%. Total recurring revenue was \$167.1 million, an increase of 2% year over year. On a year over year constant currency basis, total recurring revenue growth would have been 7%. Recurring revenue represented 86% of total revenue.

Annualized recurring revenue (ARR), which is the annualized value of all active Commvault recurring revenue streams at the end of the reporting period, was \$640.7 million as of December 31, 2022, up 14% year over year. On a year over year constant currency basis, ARR growth would have been 18%, driven by continued strength in Metallic. Combined Subscription and Metallic ARR now represents approximately 70% of total ARR.

Software and products revenue was \$89.6 million, a decrease of 9% year over year due to a weaker than forecasted enterprise market and execution on close rates, with a 14% decrease in larger deals (deals with greater than \$0.1 million in software and products revenue). On a year over year constant currency basis, software and products revenue would have declined 5%. Americas software and products revenue declined 20%. Our International software and products revenues increased 6% year over year, which would have been 17% on a constant currency basis.

Larger deal revenue represented 72% of our software and products revenue in the three months ended December 31, 2022. The number of larger deal revenue transactions was 206 for the three months ended December 31, 2022, compared to 225 for the three months ended December 31, 2021. The average dollar amount of larger deal revenue transactions was approximately \$312,000, representing a 6% decrease from the prior year.

Services revenue in the quarter was \$105.5 million, an increase of 2% year over year. The year over year increase in revenue was driven by Metallic. On a year over year constant currency basis, services revenue would have increased 7%.

On a GAAP basis, income from operations (EBIT) was \$5.0 million for the third quarter compared to \$12.4 million in the prior year. During the third quarter, we incurred \$9.2 million of restructuring charges related to headcount reductions. Non-GAAP EBIT was \$38.5 million in the quarter compared to \$43.1 million in the prior year. The year over year decline in non-GAAP EBIT was primarily attributable to the decline in software and products revenue.

Operating cash flow increased 13% to \$30.2 million for the third quarter of fiscal 2023 compared to \$26.8 million of operating cash flow in the prior year quarter. The increase was driven by deferred revenue growth.

During the third quarter of fiscal 2023, Commvault repurchased approximately 507,000 shares of its common stock totaling \$31.3 million at an average price of approximately \$61.87 per share. Total cash was \$273.5 million as of December 31, 2022 compared to \$267.5 million as of March 31, 2022.

On January 19, 2023, the Board of Directors approved a plan to sell Commvault's owned corporate headquarters in Tinton Falls, New Jersey. Subsequently, Commvault entered into an agreement to sell the property for \$40.0 million. The agreement includes a due diligence period for the buyer, is contingent on receiving approvals from certain government agencies, and includes other customary closing conditions. The sale will likely close in the first half of fiscal 2024. Upon closing of the transaction, Commvault plans to enter into a lease for a portion of the premises.

A reconciliation of GAAP to non-GAAP results has been provided in Financial Statement Table IV included in this press release. An explanation of these measures is also included below under the heading "Use of Non-GAAP Financial Measures."

Use of Non-GAAP Financial Measures

Commvault has provided in this press release the following non-GAAP financial measures: non-GAAP income from operations, non-GAAP income from operations margin, non-GAAP net income, non-GAAP diluted earnings per share and annualized recurring revenue (ARR). This financial information has not been prepared in accordance with GAAP. Commvault uses these non-GAAP financial measures internally to understand, manage and evaluate its business and make operating decisions. In addition, Commvault believes these non-GAAP operating measures are useful to investors, when used as a supplement to GAAP financial measures, in evaluating Commvault's ongoing operational performance. Commvault believes that the use of these non-GAAP financial measures provides an additional tool for investors to use in evaluating ongoing operating results and trends, and in comparing its financial results with other companies in Commvault's industry, many of which present similar non-GAAP financial measures to the investment community. Commvault has also provided software and products, services and total revenues on a constant currency basis. Commvault analyzes revenue growth on a constant currency basis in order to provide a comparable framework for assessing how the business performed excluding the effect of foreign currency fluctuations.

All of these non-GAAP financial measures should be considered as a supplement to, and not as a substitute for, financial information prepared in accordance with GAAP. Investors are encouraged to review the reconciliation of these non-GAAP measures to their most directly comparable GAAP financial measures, which are provided in Table IV included in this press release.

Non-GAAP income from operations and non-GAAP income from operations margin. These non-GAAP financial measures exclude noncash stock-based compensation charges and additional Federal Insurance Contribution Act (FICA) and related payroll tax expense incurred by Commvault when employees exercise in the money stock options or vest in restricted stock awards, restructuring costs, and the noncash amortization of intangible assets. These expenses are further discussed in Table IV. Commvault believes that these non-GAAP financial measures are useful metrics for management and investors because they compare Commvault's core operating results over multiple periods. When evaluating the performance of Commvault's operating results and developing short- and long-term plans, Commvault does not consider such expenses.

Although noncash stock-based compensation and the additional FICA and related payroll tax expenses are necessary to attract and retain employees, Commvault places its primary emphasis on stockholder dilution as compared to the accounting charges related to such equity compensation plans. Commvault believes that providing non-GAAP financial measures that exclude noncash stock-based compensation expense and the additional FICA and related payroll tax expenses incurred on stock option exercises and vesting of restricted stock awards allow investors to make meaningful comparisons between Commvault's operating results and those of other companies.

There are a number of limitations related to the use of non-GAAP income from operations and non-GAAP income from operations margin. The most significant limitation is that these non-GAAP financial measures exclude certain operating costs, primarily related to noncash stockbased compensation, which is of a recurring nature. Noncash stock-based compensation has been, and will continue to be for the foreseeable future, a significant recurring expense in Commvault's operating results. In addition, noncash stock-based compensation is an important part of Commvault's employees' compensation and can have a significant impact on their performance. Lastly, the components that Commvault excludes in its non-GAAP financial measures may differ from the components that its peer companies exclude when they report their non-GAAP financial measures.

Due to the limitations related to the use of non-GAAP measures, Commvault's management assists investors by providing a reconciliation of each non-GAAP financial measure to the most directly comparable GAAP financial measure. Further, Commvault's management uses non-GAAP financial measures only in addition to, and in conjunction with, results presented in accordance with GAAP.

Non-GAAP net income and non-GAAP diluted earnings per share (EPS). In addition to the adjustments discussed in non-GAAP income from operations, non-GAAP net income and non-GAAP diluted EPS incorporates a non-GAAP effective tax rate of 27%.

Commvault anticipates that in any given period its non-GAAP tax rate may be either higher or lower than the GAAP tax rate as evidenced by historical fluctuations. The GAAP tax rates in recent fiscal years were not meaningful percentages due to the dollar amount of GAAP pre-tax income. For the same reason as the GAAP tax rates, the estimated cash tax rates in recent fiscal years are not meaningful percentages. Commvault defines its cash tax rate as the total amount of cash income taxes payable for the fiscal year divided by consolidated GAAP pre-tax income. Over time, Commvault believes its GAAP and cash tax rates will align.

Commvault considers non-GAAP net income and non-GAAP diluted EPS useful metrics for Commvault management and its investors for the same basic reasons that Commvault uses non-GAAP income from operations and non-GAAP income from operations margin. In addition, the same limitations as well as management actions to compensate for such limitations described above also apply to Commvault's use of non-GAAP net income and non-GAAP EPS.

Conference Call Information

Commvault will host a conference call today, January 31, 2023 at 8:30 a.m. Eastern Time (5:30 a.m. Pacific Time) to discuss quarterly results. The live webcast and call dial-in numbers can be accessed by registering under the "Events" section of Commvault's website. An archived webcast of this conference call will also be available following the call.

About Commvault

Commvault is a global leader in data management. Our Intelligent Data Services help your organization do amazing things with your data by transforming how you protect, store, and use it. We provide a simple and unified Data Management Platform that spans all your data – regardless of where it lives (on-premises, hybrid, or multi-cloud) or how it's structured (legacy applications, databases, VMs, or containers). Commvault solutions are available through any combination of software subscriptions, integrated appliances, partner-managed, or Software as a Service (SaaS) via our Metallic portfolio. Visit www.Commvault.com or follow us @Commvault.



Safe Harbor Statement

This press release may contain forward-looking statements, including statements regarding financial projections, which are subject to risks and uncertainties, such as competitive factors, difficulties and delays inherent in the development, manufacturing, marketing and sale of software products and related services, general economic conditions, outcome of litigation and others. For a discussion of these and other risks and uncertainties affecting Commvault's business, see "Item IA. Risk Factors" in our annual report on Form 10-K and "Item 1A. Risk Factors" in our most recent quarterly report on Form 10-Q. Statements regarding Commvault's beliefs, plans, expectations or intentions regarding the future are forward-looking statements, within the meaning of Section 27A of the Securities Act of 1934, as amended and Section 21E of the Securities Exchange Act of 1934, as amended. All such forward-looking statements are made pursuant to the safe harbor provisions of the Private Securities Litigation Reform Act of 1995. Actual results may differ materially from anticipated results. Commvault does not undertake to update its forward-looking statements.

Consolidated Statements of Operations (In thousands, except per share data) (Unaudited)

		Three Mor Decerr		Nine Months Ended December 31,				
	2022			2021		2022		2021
Revenues:								
Software and products	\$	89,589	\$	98,575	\$	264,850	\$	255,998
Services		105,485		103,806		316,262		307,644
Total revenues		195,074		202,381		581,112		563,642
Cost of revenues:								
Software and products		3,122		4,271		10,308		9,471
Services		31,416		25,692		90,289		72,341
Total cost of revenues		34,538		29,963		100,597		81,812
Gross margin		160,536		172,418		480,515		481,830
Operating expenses:								
Sales and marketing		87,343		89,217		253,561		248,506
Research and development		32,505		39,257		109,671		113,118
General and administrative		23,983		29,132		76,512		80,919
Restructuring		9,228		_		11,360		2,082
Depreciation and amortization		2,459		2,451		7,631		7,084
Total operating expenses		155,518		160,057		458,735		451,709
Income from operations		5,018		12,361		21,780		30,121
Interest income		364		120		916		543
Interest expense		(105)		(19)		(315)		(19)
Other income (expense), net		123		564		(112)		564
Income before income taxes		5,400		13,026		22,269		31,209
Income tax expense		5,710		3,018		14,550		5,573
Net income (loss)	\$	(310)	\$	10,008	\$	7,719	\$	25,636
Net income (loss) per common share:			-	· · · · ·	-	· · · · · ·	-	· · ·
Basic	\$	(0.01)	\$	0.22	\$	0.17	\$	0.56
Diluted	\$	(0.01)	\$	0.21	\$	0.17	\$	0.54
Weighted average common shares outstanding:		. /	<u> </u>				<u> </u>	
Basic		44,712		45,242		44,738		45,720
Diluted		44.712	-	46,719	-	45.810	-	47,552
	_	· ., L	—					,002

Condensed Consolidated Balance Sheets (In thousands) (Unaudited)

(onaddir		ecember 31,	N	larch 31,
		2022		2022
ASSET	S			
Current assets:				
Cash and cash equivalents	\$	273,469	\$	267,507
Trade accounts receivable, net		215,464		194,238
Other current assets		17,747		22,336
Total current assets		506,680		484,081
Property and equipment, net		100,901		106,513
Operating lease assets		11,211		14,921
Deferred commissions cost		57,584		52,974
Intangible assets, net		2,604		3,542
Goodwill		127,780		127,780
Other assets		23,182		26,269
Total assets	\$	829,942	\$	816,080
LIABILITIES AND STOCK	HOLDERS' EQUITY			
Current liabilities:				
Accounts payable	\$	459	\$	432
Accrued liabilities		104,078		121,837
Current portion of operating lease liabilities		4,031		4,778
Deferred revenue		282,614		267,017
Total current liabilities		391,182		394,064
Deferred revenue, less current portion				
Deferred tax liabilities, net		166,084		150,180
Long-term operating lease liabilities		728		808
Other liabilities		8,150		11,270
		3,782		3,929
Total stockholders' equity		260,016		255,829
Total liabilities and stockholders' equity	\$	829,942	\$	816,080

Consolidated Statements of Cash Flows (In thousands) (Unaudited)

	 Three Mor Decerr	 		Nine Months Ended December 31,				
	 2022	 2021		2022		2021		
Cash flows from operating activities								
Net income (loss)	\$ (310)	\$ 10,008	\$	7,719	\$	25,636		
Adjustments to reconcile net income (loss) to net cash provided by operating activities:								
Depreciation and amortization	2,801	2,769		8,656		8,027		
Noncash stock-based compensation	24,645	28,533		81,067		76,793		
Noncash change in fair value of equity securities	(122)	436		112		436		
Amortization of deferred commissions cost	5,777	4,694		16,533		13,344		
Changes in operating assets and liabilities:								
Trade accounts receivable, net	(33,642)	(53,065)		(17,779)		(25,546)		
Operating lease assets and liabilities, net	120	(265)		(61)		(809)		
Other current assets and Other assets	3,443	2,174		2,982		(2,172)		
Deferred commissions cost	(9,646)	(8,955)		(22,663)		(21,852)		
Accounts payable	262	73		49		(120)		
Accrued liabilities	11,501	22,659		(17,103)		(3,293)		
Deferred revenue	25,343	17,733		41,807		19,564		
Other liabilities	 6	 _		1,136		56		
Net cash provided by operating activities	30,178	26,794		102,455		90,064		
Cash flows from investing activities								
Purchase of property and equipment	(805)	(1,335)		(2,186)		(3,328)		
Purchase of equity securities	(168)	(821)		(1,961)		(3,527)		
Other	 	 500				500		
Net cash used in investing activities	(973)	(1,656)		(4,147)		(6,355)		
Cash flows from financing activities								
Repurchase of common stock	(31,344)	(85,322)		(90,131)		(265,414)		
Proceeds from stock-based compensation plans	1,933	427		9,292		23,688		
Payment of debt issuance costs	 _	 (609)		(63)		(609)		
Net cash used in financing activities	(29,411)	(85,504)		(80,902)		(242,335)		
Effects of exchange rate — changes in cash	11,190	(1,750)	_	(11,444)		(4,920)		
Net increase (decrease) in cash and cash equivalents	10,984	(62,116)		5,962		(163,546)		
Cash and cash equivalents at beginning of period	262,485	295,807	_	267,507		397,237		
Cash and cash equivalents at end of period	\$ 273,469	\$ 233,691	\$	273,469	\$	233,691		

Reconciliation of GAAP to Non-GAAP Financial Measures and Other Financial Information (In thousands, except per share data) (Unaudited)

Non-GAAP financial measures and reconciliation: GAAP income from operations S Noncash stock-based compensation (1) FICA and payroll tax expense related to stock-based compensation (2) Restructuring (3)	hree Mon Decem		Nine Months Ended December 31,				
GAAP income from operations \$ Noncash stock-based compensation (1) FICA and payroll tax expense related to stock-based compensation (2)	2022	2021		2022		2021	
Noncash stock-based compensation (1) FICA and payroll tax expense related to stock-based compensation (2)							
FICA and payroll tax expense related to stock-based compensation (2)	5,018	\$ 12,361	\$	21,780	\$	30,121	
compensation (2)	23,626	28,533		78,761		76,421	
Restructuring (3)	327	812		1,662		2,270	
	9,228	—		11,360		2,082	
Amortization of intangible assets (4)	312	—		938		—	
Hedvig deferred payments	—	1,406		—		4,217	
Non-GAAP income from operations \$	38,511	\$ 43,112	\$	114,501	\$	115,111	
GAAP net income (loss) \$	(310)	\$ 10,008	\$	7,719	\$	25,636	
Noncash stock-based compensation (1)	23,626	28,533		78,761		76,421	
FICA and payroll tax expense related to stock-based compensation (2)	327	812		1,662		2,270	
Restructuring (3)	9,228	—		11,360		2,082	
Amortization of intangible assets (4)	312	—		938		—	
Hedvig deferred payments	—	1,406		—		4,217	
Gain on sale of equity method investment	—	(1,000)		_		(1,000)	
Non-GAAP provision for income taxes adjustment (5)	(4,791)	(8,532)		(16,497)		(25,531)	
Non-GAAP net income \$	28,392	\$ 31,227	\$	83,943	\$	84,095	
					-		
Diluted weighted average shares outstanding							
Non-GAAP diluted earnings per share \$	45,681	 46,719		45,810		47,552	

	Three Months Ended December 31,					Nine Months Ended December 31,			
		2022		2021		2022		2021	
Subscription software and products revenue	\$	69,861	\$	70,403	\$	207,493	\$	167,526	
Perpetual software and products revenue		19,728		28,172		57,357		88,472	
Total software and products revenue	\$	89,589	\$	98,575	\$	264,850	\$	255,998	
Subscription as a % of total software and products revenue		78%		71%	<u> </u>	78%		65%	

	Three Months Ended December 31,					Nine Months Ended December 31,				
		2022		2021		2022		2021		
Subscription software and products revenue	\$	69,861	\$	70,403	\$	207,493	\$	167,526		
Recurring support and services revenue		97,206		94,038		288,641		279,797		
Total recurring revenue	\$	167,067	\$	164,441	\$	496,134	\$	447,323		
Percentage of total revenues	86%		81%		85%			79%		
Perpetual software and products revenue	\$	19,728	\$	28,172	\$	57,357	\$	88,472		
Non-recurring services revenue		8,279		9,768		27,621		27,847		
Total non-recurring revenue	\$	28,007	\$	37,940	\$	84,978	\$	116,319		
Percentage of total revenues		14%		19%		15%		21%		
Total Revenue (6)	\$	195,074	\$	202,381	\$	581,112	\$	563,642		

		Measures at period ending								
	Dec	ember 31, 2021		March 31, 2022	December 31, 2022 (8)					
Annualized Recurring Revenue (7)	\$	561,226	\$	583,254	\$	640,731				

	Т	hree Month	Inded Decen	er 31, 2022	Nine Months Ended December 31, 2022							
		Americas	lr	nternational (9)		Total		Americas	lr	nternational (9)		Total
Software and Products Revenue	\$	46,020	\$	43,569	\$	89,589	\$	158,863	\$	105,987 \$;	264,850
Customer Support Revenue		45,709		31,956		77,665		139,713		97,265		236,978
Other Services Revenue		16,378		11,442		27,820		48,331		30,953		79,284
Total Revenue	\$	108,107	\$	86,967	\$	195,074	\$	346,907	\$	234,205 \$	5	581,112

		Three Montl	Ended Decen	er 31, 2021	Nine Months Ended December 31, 2021							
		Americas	lr	nternational (9)		Total		Americas	I	nternational (9)		Total
Software and Products Revenue	\$	57,538	\$	41,037	\$	98,575	\$	153,510	\$	102,488 \$	6	255,998
Customer Support Revenue	;	50,163		35,844		86,007		153,244		109,185		262,429
Other Services Revenue		10,620		7,179		17,799		27,323		17,892		45,215
Total Revenue	\$	118,321	\$	84,060	\$	202,381	\$	334,077	\$	229,565 \$	5	563,642

		Three Mor Decembe		Nine Months Ended December 31, 2022			
	5	Sequential	Yea	r Over Year	Year Over Year		
Non-GAAP software and products revenue reconciliation							
GAAP software and products revenue	\$	89,589	\$	89,589	\$	264,850	
Adjustment for currency impact		(1,023)		4,479		12,736	
Non-GAAP software and products revenue on a constant currency basis (10)	\$	88,566	\$	94,068	\$	277,586	
		Three Mor Decembe			Nine Months Ende December 31, 202		
	5	Sequential	Year Over Year				
Non-GAAP services revenue reconciliation							
GAAP services revenue	\$	105,485	\$	105,485	\$	316,262	
Adjustment for currency impact		(5)		5,317		16,342	
Non-GAAP services revenue on a constant currency basis (10)	\$	105,480	\$	110,802	\$	332,604	
		Three Mor Decembe	Nine Months Ended December 31, 2022				
	Sequential Year Over Year				Ye	ar Over Year	
Non-GAAP total revenue reconciliation							
GAAP total revenues	\$	195,074	\$	195,074	\$	581,112	
Adjustment for currency impact		(1,028)		9,796		29,078	
	-				-		

Non-GAAP total revenues on a constant currency basis (10)\$ 194,046\$ 204,870\$ 610,190

1	

Footnotes - Adjustments

(1) Represents noncash stock-based compensation charges associated with restricted stock units granted and our Employee Stock Purchase Plan. Those amounts are represented as follows:

	Three Months Ended December 31,				Nine Months Ended December 31,			
	2022		2021		2022		2021	
Cost of services revenue	\$	1,383	\$	1,140	\$	3,852	\$	3,367
Sales and marketing		10,479		10,073		32,037		27,355
Research and development		5,988		9,127		23,022		24,722
General and administrative		5,776		8,193		19,850		20,977
Stock-based compensation expense	\$	23,626	\$	28,533	\$	78,761	\$	76,421

The table above excludes stock-based compensation expense related to the Company's restructuring activities described below in footnote three.

- (2) Represents additional FICA and related payroll tax expenses incurred by Commvault when employees exercise in-the-money stock options or vest in restricted stock awards.
- (3) These restructuring charges relate primarily to severance and related costs associated with headcount reductions and stock-based compensation related to modifications of existing unvested awards granted to certain employees impacted by the restructuring plan.
- (4) Represents noncash amortization of intangible assets.
- (5) The provision for income taxes is adjusted to reflect Commvault's estimated non-GAAP effective tax rate of 27%.
- (6) This table includes the following financial metrics that are derived from Commvault's GAAP recognized revenue:

Subscription software and products revenue - The amounts included on this line include the software and product portion of a) noncancellable term-based, or subscription, licenses that expire at the end of the contractual term; and b) "pay-as-you-go" utility arrangements based on product usage that are structured with no guaranteed minimums. These revenues are included in software and products revenue on Commvault's consolidated statement of operations.

Perpetual software and products revenue - The amounts included on this line are primarily associated with revenue from the sale of perpetual software licenses. These revenues are included in software and products revenue on Commvault's consolidated statement of operations.

Recurring support and services revenue - The amounts included on this line consist primarily of maintenance and support revenues associated with the sale of both subscription and perpetual software arrangements. This revenue is included in services revenue on Commvault's consolidated statement of operations. This line also includes revenue from Metallic contracts.

Non-recurring services revenue - The amounts included on this line are primarily revenues associated with Commvault's installation and consultation services. These revenues are included in services revenue on Commvault's consolidated statement of operations.

Management believes that reviewing these metrics, in addition to GAAP results, helps investors and financial analysts understand the recurring nature of certain revenue amounts and trends as compared to prior periods.

Note that nearly all of Commvault's software and product revenue is related to solutions that are run in the customer's environment. As a result, as required under ASC 606, substantially all of Commvault's software and product revenue is recognized at a point in time, when it is delivered to the customer, and not ratably over the course of a contractual period. This is the case for both perpetual software licenses and subscription software licenses. Metallic revenue is recognized over time as services revenue.

(7) Annualized Recurring Revenue (ARR) is defined as the annualized recurring value of all active contracts at the end of a reporting period. It includes the following contract types: subscription agreements (including utility), maintenance contracts related to perpetual licenses, other extended maintenance contracts (enterprise support), managed services, and Metallic. It excludes any element of the arrangement that is not expected to recur, primarily perpetual licenses and most professional services. Contracts are annualized by dividing the total contract value by the number of days in the contract term, then multiplying by 365.

ARR should be viewed independently of GAAP revenue, deferred revenue and unbilled revenue and is not intended to be combined with or to replace those items. ARR is not a forecast of future revenue. Management believes that reviewing this metric, in addition to GAAP results, helps investors and financial analysts understand the value of Commvault's recurring revenue streams versus prior periods.

- (8) The change in foreign exchange rates from September 30, 2022 to December 31, 2022 increased ARR by approximately \$16 million.
- (9) During the fourth quarter of fiscal 2022, Commvault combined the management of its EMEA and APJ field organizations into one International region (Europe, Middle East, Africa, Australia, India, Japan, Southeast Asia, China). The Americas region includes the United States, Canada, and Latin America.
- (10) Revenues on a constant currency basis are calculated using the average foreign exchange rates from a previous period and applying these rates to foreign-denominated revenues in the corresponding period of fiscal 2023. The difference between revenue calculated based on these foreign exchange rates and revenues calculated in accordance with GAAP is listed as adjustment for currency impact in the tables above.